

The Center of Anna Maria  
FY 2025/2026 Budget

	Budget 2025/2026	Actuals PY 2024/2025	Increase (Decrease)	
Revenue				
Program Income	\$ 955,635.00	\$ 849,233.02	\$ 106,401.98	12.5%
Fundraising (excludes restricted obligations)	\$ 1,782,120.00	\$ 1,300,508.71	\$ 481,611.29	37.0%
Fundraising - Endowment Eisenbarth	\$ 15,000.00	\$ 15,000.00	\$ -	0.0%
Fundraising - Hurricane Relief	\$ -	\$ 289,000.94	\$ (289,000.94)	-100.0%
Other Income: Insurance Proceeds	\$ -	\$ 51,138.00	\$ (51,138.00)	-100.0%
Total Revenue	\$ 2,752,755.00	\$ 2,504,880.67	\$ 247,874.33	9.9%
Expenses:				
Direct Expenses	\$ 1,094,635.00	\$ 856,624.83	\$ 238,010.17	27.8% Includes concerts at convention center
Labor & Staffing	\$ 944,104.71	\$ 838,485.73	\$ 105,618.98	12.6% See Labor & Staffing Detail
Indirect Expenses	\$ 275,824.00	\$ 302,548.82	\$ (26,724.82)	-8.8%
General & Admin Expenses	\$ 110,087.00	\$ 111,115.73	\$ (1,028.73)	-0.9%
Endowment - Eisenbarth	\$ 15,000.00		\$ 15,000.00	
Hurricane Relief Expenses (non-capital)	\$ -	\$ 87,013.63	\$ (87,013.63)	
Capital Expenses	\$ 312,500.00	\$ 233,896.38	\$ 78,603.62	33.6% See Capital Detail
Total Expenses	\$ 2,752,150.71	\$ 2,429,685.12	\$ 322,465.59	13.3%
Net Income - Before Restricted Obligations	\$ 604.29	\$ 75,195.55	\$ (74,591.26)	
Restricted Obligations Income:				
Baby River Fundraiser	\$ -	\$ 29,266.00		
Van Zandt Scholarship	\$ 15,500.00	\$ 14,310.00		
Gulf Barrier Island Workers	\$ -	\$ 628,313.95		
	\$ 15,500.00	\$ 671,889.95		
Restricted Obligations Expenses:				
Baby River Fundraiser	\$ -	\$ 29,516.00		
Van Zandt Scholarship	\$ 15,500.00	\$ 25,050.00		
Gulf Barrier Island Workers	\$ -	\$ 613,673.62		
	\$ 15,500.00	\$ 668,239.62		
Net Income	\$ 604.29	\$ 78,845.88		

	Budget 2025/2026	Actuals PY 2024/2025	Increase (Decrease)	
Fundraising Revenue - Excludes FR in Programs				
Donations/Grants - Restricted Obligations	\$ 15,500.00	\$ 960,890.89	\$ (945,390.89)	-98.4% \$15,500 for VZ rec'd 8/4/25
Donations/Grants - Restricted	\$ 65,000.00	\$ 87,500.00	\$ (22,500.00)	-25.7% \$15,000 Eisenbarth Endowment, \$50k Selby Grant for Portable
* Donations - Unrestricted	\$ 428,300.00	\$ 447,773.52	\$ (19,473.52)	-4.3%
* Sponsorships	\$ 327,900.00	\$ 203,815.00	\$ 124,085.00	60.9% Includes concerts at convention center
* Ticket Sales	\$ 611,200.00	\$ 332,680.61	\$ 278,519.39	83.7% Includes concerts at convention center
* Special Events/Fundraising - Other	\$ 93,370.00	\$ 65,275.56	\$ 28,094.44	43.0% Bingo, Fam Fun, Wine Tasting, St. Pats, raffles, auctions, bev sales
Grants - Unrestricted	\$ 132,200.00	\$ 113,308.00	\$ 18,892.00	16.7% \$1600 Trolly, MCF, SCF, Patterson, Others
Grants/Govt - Unrestricted	\$ 80,000.00	\$ 25,000.00	\$ 55,000.00	220.0% City of AM \$50k, City of HB \$25k, City BB \$5k
Rental Fees	\$ 46,500.00	\$ 31,936.36	\$ 14,563.64	45.6% School Constructive Play, DBTB
Interest Income	\$ 4,200.00	\$ 2,738.98	\$ 1,461.02	53.3%
Merchandise Sales	\$ 8,450.00	\$ 5,480.68	\$ 2,969.32	54.2%
Total Fund Raising Income	\$ 1,812,620.00	\$ 2,276,399.60	\$ (463,779.60)	-20.4%
 *Includes Concert Revenues Which Total:	 \$ 837,300.00	 \$ 410,107.61	 \$ 427,192.39	 (raffles,auctions, bev sales, etc)

	Budget 2025/2026	Actuals PY 2024/2025	Increase (Decrease)	
Labor & Staffing Expenses:				
Salaries & Wages	\$ 739,553.02	\$ 661,712.96	\$ 77,840.06	
SS Employer	\$ 45,852.27	\$ 41,043.78	\$ 4,808.49	
Medicare Employer	\$ 10,723.55	\$ 9,598.59	\$ 1,124.96	
FUTA	\$ 638.39	\$ 860.87	\$ (222.48)	
SUTA	\$ 117.05	\$ 305.17	\$ (188.12)	
Total Wages & Taxes (see employee file)	\$ 796,884.28	\$ 713,521.37	\$ 83,362.91	11.7%
Other Employee & Payroll Expenses	\$ 13,826.96	\$ 19,768.17	\$ (5,941.21)	-30.1%
Benefits (Wkr Comp, Health Ins, Retirement)	\$ 133,393.47	\$ 105,196.19	\$ 28,197.28	26.8%
Total Labor & Staffing	\$ 944,104.71	\$ 838,485.73	\$ 105,618.98	12.6%

Budget has 5% salary & benefits increase, full year expense for Chris Emkey & Raul Loera, increase of one employee financial specialist Annamaria Laszlo  
PY Actuals did not have these expenses

	Budget 2025/2026	Actuals PY 2024/2025	Increase (Decrease)	
Capital Budget	\$ 312,500.00	\$ 233,896.38	\$ 78,603.62	33.6%
Field - August 2025	\$ 92,000.00			
Fence - July - Sept 2025	\$ 96,000.00			
Portable Building	\$ 100,000.00			
Computer Upgrades to Windows 11	\$ 7,500.00			
Fire System Upgrades - July 2025	\$ 7,000.00			
Miscellaneous	\$ 10,000.00			
	\$ 312,500.00			