

	Total Budget	Actuals PY	Variance
	2025 / 2025	Jul '23 - Jun 24	
Ordinary Income/Expense			
Income			
4100000 · Program Income			
4040000 · Memberships			
4041100 · Adult Memberships	54,000.00	51,039.50	2,960.50
4041200 · Child Memberships	15,400.00	14,562.25	837.75
4041300 · Senior Memberships	163,500.00	152,938.75	10,561.25
4041400 · Family Memberships	108,000.00	103,650.00	4,350.00
4042000 · Corporate Memberships	50.00	50.00	0.00
4043000 · One Month Memberships	91,000.00	69,335.00	21,665.00
4044000 · Pickleball Memberships	7,700.00	7,389.00	311.00
4045000 · Tennis Memberships	4,050.00	3,185.00	865.00
4046000 · Membership Drop In Fees	83,600.00	71,110.00	12,490.00
4040000 · Memberships - Other	0.00	0.00	0.00
Total 4040000 · Memberships	527,300.00	473,259.50	54,040.50
4070000 · Registration Fees	362,435.00	315,748.52	46,686.48
4071000 · Personal Training	65,900.00	60,225.00	5,675.00
4100000 · Program Income - Other	0.00	0.00	0.00
Total 4100000 · Program Income	955,635.00	849,233.02	106,401.98
4200000 · Fundraising			
4010000 · Donations	443,800.00	470,273.52	(26,473.52)
4021000 · Sponsorship Income	327,900.00	203,815.00	124,085.00
4022000 · Ticket Fundraiser	707,200.00	332,680.61	374,519.39
4023000 · Special Event	82,470.00	56,757.56	25,712.44
4200000 · Fundraising - Other	10,900.00	8,518.00	2,382.00
Total 4200000 · Fundraising	1,572,270.00	1,072,044.69	500,225.31
4300000 · Government / Grants / Endowment			
4030000 · Grant Income	182,200.00	178,308.00	3,892.00
4300000 · Government / Grants / Endowment - Other	80,000.00	25,000.00	55,000.00
Total 4300000 · Government / Grants / Endowment	262,200.00	203,308.00	58,892.00
4400000 · Income From Other Sources			
4060000 · Rental Fees	46,500.00	31,936.36	14,563.64
4090000 · Interest Income	4,200.00	2,738.98	1,461.02
4120000 · Merchandise Sales (Income)	8,450.00	5,480.68	2,969.32
Total 4400000 · Income From Other Sources	59,150.00	40,156.02	18,993.98
Total Income	2,849,255.00	2,164,741.73	684,513.27
Cost of Goods Sold			
5010000 · Instructors & Contract Labor	240,870.00	175,911.52	64,958.48
5020000 · Supplies - Consumables	8,700.00	11,910.71	(3,210.71)
5020001 · Meals & Entertainment	12,820.00	6,178.39	6,641.61
5030000 · Direct Program Expenses	761,275.00	587,047.52	174,227.48
5030001 · Special Event Expense	0.00	0.00	0.00
5035000 · Field Trips & Activities	20,200.00	20,582.48	(382.48)
5037000 · Facilities Rental/Entertainment	1,900.00	2,210.40	(310.40)
5040000 · Equipment Expense	3,600.00	6,029.90	(2,429.90)
5050000 · Uniforms	14,750.00	14,503.21	246.79
5051000 · Merchandise sales (COGS)	4,100.00	5,622.20	(1,522.20)
5060000 · Awards	2,370.00	2,823.50	(453.50)
5070000 · Ref Fees	24,500.00	23,805.00	695.00

5080000 · Labor & Staffing			
5081000 · Salaries & Wages	384,157.52	347,846.04	36,311.48
5082000 · Payroll Tax Expense			
5082100 · FICA_Social Security Tax	23,817.76	21,543.78	2,273.98
5082200 · FICA_Medicare Tax	5,570.32	5,037.94	532.38
5082300 · FUTA Tax Expense	337.39	545.39	(208.00)
5082400 · SUTA Tax Expense	61.86	211.15	(149.29)
Total 5082000 · Payroll Tax Expense	29,787.33	27,338.26	2,449.07
5083000 · Benefits Expense			
5083200 · Group Insurance			
5083210 · Group Health Insurance	63,680.40	39,057.69	24,622.71
Total 5083200 · Group Insurance	63,680.40	39,057.69	24,622.71
Total 5083000 · Benefits Expense	63,680.40	39,057.69	24,622.71
5084000 · Staff Expenses	1,656.63		1,656.63
5084100 · Continuing Ed / Training	0.00	280.00	(280.00)
5084000 · Staff Expenses - Other	0.00	3,774.83	(3,774.83)
		4,054.83	(4,054.83)
Total 5080000 · Labor & Staffing	479,281.88	418,296.82	60,985.06
Total COGS	1,574,366.88	1,274,921.65	299,445.23
Gross Profit	1,274,888.12	889,820.08	385,068.04
Expense			
6000000 · Indirect Support Costs			
6010000 · Auto Expenses			
6011000 · Gas & Travel	4,700.00	5,039.50	(339.50)
6012000 · Repairs & Maintenance	0.00	2,149.97	(2,149.97)
6010000 · Auto Expenses - Other	7,200.00	86.95	7,113.05
Total 6010000 · Auto Expenses	11,900.00	7,276.42	4,623.58
6020000 · Repairs & Maintenance - Equip	5,300.00	8,948.12	(3,648.12)
6040000 · Operational Expenses			
6041000 · Merchant Service Fees	50,800.00	50,037.74	762.26
6042000 · Software Licensing Fees	2,424.00	2,668.66	(244.66)
Total 6040000 · Operational Expenses	53,224.00	52,706.40	517.60
6050000 · Facilities Costs			
6051000 · Cleaning Costs	61,700.00	65,465.71	(3,765.71)
6052000 · Field Costs	11,700.00	13,758.28	(2,058.28)
6053000 · Maintenance Costs	18,600.00	20,168.08	(1,568.08)
6054000 · Utilities Costs	36,100.00	37,868.80	(1,768.80)
6055000 · Security Costs	1,800.00	4,868.80	(3,068.80)
6056000 · Rent / Consession Costs	0.00	0.00	0.00
6050000 · Facilities Costs - Other	7,300.00	18,848.53	(11,548.53)
Total 6050000 · Facilities Costs	137,200.00	160,978.20	(23,778.20)
6060000 · Postage & Shipping Expenses	3,000.00	3,299.93	(299.93)
6065000 · Liability Insurance Expense	65,200.00	69,339.75	(4,139.75)
6080000 · Labor & Staffing Expenses			
6081000 · Salaries & Wages	355,395.50	313,866.92	41,528.58
6082000 · Payroll Tax Expense			
6082100 · FICA_Social Security Tax	22,034.51	19,500.00	2,534.51
6082200 · FICA_Medicare Tax	5,153.23	4,560.65	592.58
6082300 · FUTA Tax Expense	301.00	315.48	(14.48)
6082400 · SUTA Tax Expense	55.19	94.02	(38.83)
Total 6082000 · Payroll Tax Expense	27,543.93	24,470.15	3,073.78
6083000 · Benefits Expense			

6083100 · Workers Compensation Expense	7,001.79	6,696.08	305.71
6083200 · Group Insurance Expense			
6083210 · Group Health Insurance	56,471.28	53,299.70	3,171.58
Total 6083200 · Group Insurance Expense	56,471.28	53,299.70	3,171.58
6083300 · Retirement Expense	6,240.00	6,142.72	97.28
Total 6083000 · Benefits Expense	69,713.07	66,138.50	3,574.57
6084000 · Staff Expenses			
6084100 · Continuing Ed / Training	800.00	2,472.50	(1,672.50)
6084000 · Staff Expenses - Other	6,810.33	8,727.34	(1,917.01)
Total 6084000 · Staff Expenses	7,610.33	11,199.84	(3,589.51)
6085000 · Payroll Processing Fees	4,560.00	4,513.50	46.50
Total 6080000 · Labor & Staffing Expenses	464,822.83	420,188.91	44,633.92
Total 6000000 · Indirect Support Costs	740,646.83	722,737.73	17,909.10
8000001 · Admin Expenses			
8013000 · Office Supplies & Expense			
8013100 · Office Supplies	2,700.00	2,706.01	(6.01)
8013000 · Office Supplies & Expense - Other	270.00	181.91	88.09
Total 8013000 · Office Supplies & Expense	2,970.00	2,887.92	82.08
8015000 · Postage & Courier Expense	650.00	673.65	(23.65)
8020000 · Interest Expense	7,692.00	7,692.00	0.00
8021300 · Advertising-Printing&Publicaton	14,450.00	7,427.92	7,022.08
8023000 · Bank Fees	1,500.00	1,508.96	(8.96)
8024000 · Consulting & Professional Fees	57,100.00	61,600.25	(4,500.25)
8025000 · Dues & Subscriptions Expense	4,000.00	4,316.04	(316.04)
8027000 · Taxes & Licenses Expense	2,825.00	3,607.08	(782.08)
Total 8000001 · Admin Expenses	91,187.00	89,713.82	1,473.18
8021000 · Advertising & Promotion	17,900.00	20,430.35	(2,530.35)
8021200 · Gifts	1,000.00	971.56	28.44
Total Expense	850,733.83	833,853.46	16,880.37
Net Ordinary Income	424,154.29	55,966.62	368,187.67
Other Income/Expense			
Other Income			
9030000 · Restricted Obligation Income	15,800.00	332,576.94	(316,776.94)
9035000 · Restricted Fundraising Income	0.00	628,313.95	(628,313.95)
9036000 · Insurance Proceeds	0.00	51,138.00	(51,138.00)
Total Other Income	15,800.00	1,012,028.89	(996,228.89)
Other Expense			
9000000 · Capital Items			
9400000 · Capital Expenditures	312,500.00	233,896.38	78,603.62
9000000 · Capital Items - Other	0.00	0.00	0.00
Total 9000000 · Capital Items	312,500.00	233,896.38	78,603.62
9020000 · Restricted Obligation Payments	30,250.00	141,579.63	(111,329.63)
9025000 · Restricted Fundraising Payments	0.00	613,673.62	(613,673.62)
Total Other Expense	342,750.00	989,149.63	(646,399.63)
Net Other Income	(326,950.00)	22,879.26	(349,829.26)
Net Income	97,204.29	78,845.88	18,358.41