

The Center  
High Level Overview

2024-2025 ACTUALS - CASH BASIS

	Oct 2025 FYTD	PRIOR FY 23/24		VARIANCE	BUDGET FYTD	VARIANCE	
	2024/2025	ACTUALS	From Prior FY		2024/2025	From Budget	
<b>PROGRAMS</b>							
REVENUE	\$ 245,456	\$ 249,402	\$ (3,946)	-2%	\$ 254,405	\$ (8,949)	-4%
DIRECT COSTS	\$ 163,859	\$ 171,445	\$ (7,586)	-4%	\$ 182,003	\$ (18,144)	-10%
PROGRAM INCOME/(LOSS)	\$ 81,597	\$ 77,957	\$ 3,640		\$ 72,402	\$ 9,195	
<b>GENERAL/INDIRECT/ADMIN EXPENSES</b>	\$ 261,325	\$ 253,675	\$ 7,649	3%	\$ 273,975	\$ (12,651)	-5%
<b>INCOME/(LOSS) FROM OPERATIONS</b>	\$ (179,727)	\$ (175,718)	\$ (4,009)	-2%	\$ (201,574)	\$ 21,846	11%
<b>FUNDRAISING</b>							
REVENUE	\$ 646,995	\$ 177,857	\$ 469,138	264%	\$ 151,020	\$ 495,975	328%
DIRECT COSTS	\$ 127,627	\$ 118,208	\$ 9,419	8%	\$ 94,084	\$ 33,542	36%
FUNDRAISING INCOME/(LOSS)	\$ 519,369	\$ 59,650	\$ 459,719		\$ 56,936	\$ 462,433	
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ 339,641</b>	<b>\$ (116,069)</b>	<b>\$ 455,710</b>	0%	<b>\$ (144,638)</b>	<b>\$ 484,279</b>	0%
<b>TOTAL OPERATING REVENUES</b>	\$ 892,452	\$ 427,259	\$ 465,193	109%	\$ 405,425	\$ 487,027	120%
<b>TOTAL OPERATING EXPENSES</b>	\$ 552,811	\$ 543,328	\$ 9,483	2%	\$ 550,063	\$ 2,748	0%
<b>CAPITAL OVERLAY</b>							
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ -	\$ -		\$ -	\$ -	
CAPITAL EXPENSE	\$ 190,086	\$ 13,111	\$ 176,975		\$ 100,000	\$ 90,086	
NET OTHER INCOME - CAPITAL	\$ (190,086)	\$ (13,111)	\$ (176,975)		\$ (100,000)	\$ (90,086)	
<b>NET INCOME</b>	<b>\$ 149,555</b>	<b>\$ (129,179)</b>	<b>\$ 278,734</b>	216%	<b>\$ (244,638)</b>	<b>\$ 394,193</b>	161%
<b>TOTAL REVENUE</b>	\$ 925,718	\$ 427,259	\$ 498,459	117%	\$ 405,425	\$ 520,293	128%
<b>TOTAL EXPENSES</b>	\$ 776,163	\$ 556,439	\$ 219,724	39%	\$ 650,063	\$ 126,100	19%

Oct The Center		2024-2025 ACTUALS - CASH BASIS		vs PRIOR YEAR		vs BUDGET	
		Oct 2025 FYTD	PRIOR FY 23/24	VARIANCE	BUDGET FYTD	VARIANCE	
		2024/2025	ACTUALS	From Prior FY	2024/2025	From Budget	
<b>PROGRAM REVENUE</b>							
FITNESS - Island Fitness, Personal Trng	\$	129,982	\$ 118,442	\$ 11,540	\$ 118,840	\$ 11,142	
SPORTS - Adult	\$	12,549	\$ 14,064	\$ (1,515)	\$ 13,015	\$ (466)	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$	101,502	\$ 113,754	\$ (12,251)	\$ 119,350	\$ (17,848)	
ADULT - Seniors,Culture,Specialty	\$	1,423	\$ 3,142	\$ (1,719)	\$ 3,200	\$ (1,777)	
<b>TOTAL PROGRAM REVENUE</b>	<b>\$</b>	<b>245,456</b>	<b>\$ 249,402</b>	<b>\$ (3,946)</b>	<b>\$ 254,405</b>	<b>\$ (8,949)</b>	<b>-3.5%</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$	120,977	\$ 18,983	\$ 101,994	\$ 105,625	\$ 15,352	
REGISTRATION FEES (Sports,Youth,Adult)	\$	104,674	\$ 52,056	\$ 52,618	\$ 127,780	\$ (23,106)	
OTHER (PT,Sponsorships,Donations,Merch Sales)	\$	19,805	\$ 4,120	\$ 15,685	\$ 21,000	\$ (1,195)	
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>							
FITNESS - Island Fitness, Personal Trng, Crosofft	\$	28,147	\$ 35,259	\$ (7,112)	\$ 40,961	\$ (12,814)	
SPORTS - Adult	\$	16,474	\$ 28,889	\$ (12,415)	\$ 18,525	\$ (2,050)	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$	118,212	\$ 102,699	\$ 15,513	\$ 119,367	\$ (1,155)	
ADULT - Seniors,Culture,Specialty	\$	1,026	\$ 4,597	\$ (3,571)	\$ 3,150	\$ (2,124)	
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$</b>	<b>163,859</b>	<b>\$ 171,445</b>	<b>\$ (7,586)</b>	<b>\$ 182,003</b>	<b>\$ (18,144)</b>	<b>-10.0%</b>
<b>PROGRAM INCOME/(LOSS)</b>							
FITNESS - Island Fitness, Personal Trng, Crosofft	\$	101,835	\$ 83,183	\$ 18,652	\$ 77,879	\$ 23,956	
SPORTS - Adult	\$	(3,925)	\$ (14,825)	\$ 10,900	\$ (5,510)	\$ 1,584	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$	(16,710)	\$ 11,054	\$ (27,764)	\$ (17)	\$ (16,692)	
ADULT - Seniors,Culture,Specialty	\$	397	\$ (1,455)	\$ 1,852	\$ 50	\$ 347	
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$</b>	<b>81,597</b>	<b>\$ 77,957</b>	<b>\$ 3,640</b>	<b>\$ 72,402</b>	<b>\$ 9,195</b>	<b>12.7%</b>
<b>GENERAL &amp; ADMIN EXPENSES</b>							
GENERAL/INDIRECT	\$	99,891	\$ 176,408	\$ (76,517)	\$ 202,151	\$ (102,260)	
ADMINISTRATIVE	\$	33,496	\$ 77,267	\$ (43,771)	\$ 71,824	\$ (38,328)	
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$</b>	<b>261,325</b>	<b>\$ 253,675</b>	<b>\$ 7,649</b>	<b>\$ 273,975</b>	<b>\$ (12,651)</b>	<b>-4.6%</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$</b>	<b>(179,727)</b>	<b>\$ (175,718)</b>	<b>\$ (4,009)</b>	<b>\$ (201,574)</b>	<b>\$ 21,846</b>	<b>10.8%</b>
<b>FUNDRAISING REVENUE</b>							
DONATIONS/SPONS/TICKETS	\$	357,797	\$ 156,757	\$ 201,041	\$ 141,250	\$ 216,547	
GRANTS	\$	1,568	\$ -	\$ 1,568	\$ -	\$ 1,568	
GOVT (Island Cities, PPP Loan/Grant)	\$	-	\$ -	\$ -	\$ -	\$ -	
INTEREST EARNINGS	\$	1,319	\$ 1,436	\$ (117)	\$ 1,400	\$ (81)	
OTHER INCOME - Rental, Merch Sales	\$	5,561	\$ 4,665	\$ 896	\$ 4,620	\$ 941	
FUNDRAISING UNRESTRICTED	\$	366,246	\$ 162,857	\$ 203,388	\$ 147,270	\$ 218,976	
TEMPORARILY RESTRICTED FUNDS	\$	314,016	\$ 15,000	\$ 299,016	\$ 37,500	\$ 276,516	
RESTRICTED FUNDS	\$	(33,266)	\$ -	\$ (33,266)	\$ (33,750)	\$ 484	
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$</b>	<b>646,995</b>	<b>\$ 177,857</b>	<b>\$ 469,138</b>	<b>\$ 151,020</b>	<b>\$ 495,975</b>	<b>328.4%</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$</b>	<b>127,627</b>	<b>\$ 118,208</b>	<b>\$ 9,419</b>	<b>\$ 94,084</b>	<b>\$ 33,542</b>	<b>35.7%</b>
<b>FUNDRAISING INCOME</b>	<b>\$</b>	<b>519,369</b>	<b>\$ 59,650</b>	<b>\$ 459,719</b>	<b>\$ 56,936</b>	<b>\$ 462,433</b>	<b>812.2%</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$</b>	<b>339,641</b>	<b>\$ (116,069)</b>	<b>\$ 455,710</b>	<b>\$ (144,638)</b>	<b>\$ 484,279</b>	<b>334.8%</b>
<b>TOTAL OPERATING REVENUES</b>	<b>\$</b>	<b>892,452</b>	<b>\$ 427,259</b>	<b>\$ 465,193</b>	<b>\$ 405,425</b>	<b>\$ 487,027</b>	<b>120.1%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$</b>	<b>552,811</b>	<b>\$ 543,328</b>	<b>\$ 9,483</b>	<b>\$ 550,063</b>	<b>\$ 2,748</b>	<b>0.5%</b>
<b>CAPITAL OVERLAY</b>							
CAPITAL INCOME (Manatee Co. Concession Funds)	\$	-	\$ -	\$ -	\$ -	\$ -	
CAPITAL EXPENSE	\$	190,086	\$ 13,111	\$ 176,975	\$ 100,000	\$ 90,086	
<b>NET OTHER INCOME - CAPITAL</b>	<b>\$</b>	<b>(190,086)</b>	<b>\$ (13,111)</b>	<b>\$ (176,975)</b>	<b>\$ (100,000)</b>	<b>\$ (90,086)</b>	<b>-90.1%</b>
<b>NET INCOME</b>	<b>\$</b>	<b>149,555</b>	<b>\$ (129,179)</b>	<b>\$ 278,734</b>	<b>\$ (244,638)</b>	<b>\$ 394,193</b>	<b>161.1%</b>
<b>TOTAL REVENUE</b>	<b>\$</b>	<b>925,718</b>	<b>\$ 427,259</b>	<b>\$ 498,459</b>	<b>\$ 405,425</b>	<b>\$ 520,293</b>	<b>128.3%</b>
<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>776,163</b>	<b>\$ 556,439</b>	<b>\$ 219,724</b>	<b>\$ 650,063</b>	<b>\$ 126,100</b>	<b>19.4%</b>
Cash Operating	\$	462,414	\$ 368,177	\$ 94,237	\$ 173,629	\$ 288,785	
Cash Restricted	\$	-	\$ -	\$ -	\$ -	\$ -	
Cash SBA Loan 7/23/20 (Board Designated)	\$	132,187	\$ 151,385	\$ (19,198)	\$ 149,934	\$ (17,747)	
Total Cash	\$	594,601	\$ 519,562	\$ 75,039	\$ 323,563	\$ 271,038	

The Center

ACTUALS CASH BASIS BY MONTH

	Actuals July 2024	Actuals Aug 2024	Actuals Sept 2024	Actuals Oct 2024
<b>PROGRAM REVENUE</b>				
FITNESS - Island Fitness, Personal Trng	\$ 38,763.75	\$ 34,777.00	\$ 29,256.75	\$ 27,184.50
SPORTS - Adult	\$ 2,007.00	\$ 5,082.00	\$ 4,717.00	\$ 743.00
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 63,091.45	\$ 25,693.50	\$ 12,609.50	\$ 108.00
ADULT - Seniors,Culture,Specialty	\$ 423.00	\$ 480.00	\$ 425.00	\$ 95.00
<b>TOTAL PROGRAM REVENUE</b>	<b>\$ 104,285.20</b>	<b>\$ 66,032.50</b>	<b>\$ 47,008.25</b>	<b>\$ 28,130.50</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 36,683.75	\$ 31,332.00	\$ 27,596.75	\$ 25,364.50
REGISTRATION FEES (Sports,Youth,Adult)	\$ 63,531.45	\$ 25,410.50	\$ 15,241.50	\$ 491.00
OTHER (PT,Sponsorships,Donations,Merch Sales)	\$ 4,070.00	\$ 9,290.00	\$ 4,170.00	\$ 2,275.00
	\$ 104,285.20	\$ 66,032.50	\$ 47,008.25	\$ 28,130.50
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>				
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 7,652.50	\$ 6,053.62	\$ 8,876.75	\$ 5,564.07
SPORTS - Adult	\$ 2,574.61	\$ 4,502.82	\$ 5,269.17	\$ 4,127.72
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 50,464.59	\$ 27,934.37	\$ 19,423.84	\$ 20,389.15
ADULT - Seniors,Culture,Specialty	\$ 302.00	\$ 224.00	\$ 444.00	\$ 56.00
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$ 60,993.70</b>	<b>\$ 38,714.81</b>	<b>\$ 34,013.76</b>	<b>\$ 30,136.94</b>
<b>PROGRAM INCOME/(LOSS)</b>				
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 31,111.25	\$ 28,723.38	\$ 20,380.00	\$ 21,620.43
SPORTS - Adult	\$ (567.61)	\$ 579.18	\$ (552.17)	\$ (3,384.72)
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 12,626.86	\$ (2,240.87)	\$ (6,814.34)	\$ (20,281.15)
ADULT - Seniors,Culture,Specialty	\$ 121.00	\$ 256.00	\$ (19.00)	\$ 39.00
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$ 43,291.50</b>	<b>\$ 27,317.69</b>	<b>\$ 12,994.49</b>	<b>\$ (2,006.44)</b>
<b>GENERAL &amp; ADMIN EXPENSES (Fixed costs)</b>				
GENERAL/INDIRECT	\$ 46,410.43	\$ 51,787.90	\$ 50,454.40	\$ 46,507.73
ADMINISTRATIVE	\$ 15,231.00	\$ 19,957.97	\$ 13,680.80	\$ 17,294.43
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$ 61,641.43</b>	<b>\$ 71,745.87</b>	<b>\$ 64,135.20</b>	<b>\$ 63,802.16</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$ (18,349.93)</b>	<b>\$ (44,428.18)</b>	<b>\$ (51,140.71)</b>	<b>\$ (65,808.60)</b>
<b>FUNDRAISING REVENUE</b>				
DONATIONS/SPONS/TICKETS	\$ 3,501.83	\$ 24,995.33	\$ 26,062.20	\$ 303,238.12
GRANTS	\$ 1,568.00	\$ -	\$ -	\$ -
GOVT (Island Cities, PPP Loan/Grant)	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ 250.86	\$ 355.41	\$ 355.51	\$ 357.31
OTHER INCOME - Rental, Merch Sales	\$ 1,547.00	\$ 583.00	\$ 1,954.98	\$ 1,476.00
FUNDRAISING UNRESTRICTED	\$ 6,867.69	\$ 25,933.74	\$ 28,372.69	\$ 305,071.43
TEMPORARILY RESTRICTED FUNDS	\$ 35,266.00	\$ 7,500.00	\$ 200.00	\$ 271,049.90
RESTRICTED FUNDS	\$ (33,266.00)	\$ -	\$ -	\$ -
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$ 8,867.69</b>	<b>\$ 33,433.74</b>	<b>\$ 28,572.69</b>	<b>\$ 576,121.33</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$ 13,570.08</b>	<b>\$ 27,868.13</b>	<b>\$ 29,726.42</b>	<b>\$ 56,462.03</b>
<b>FUNDRAISING INCOME</b>	<b>\$ (4,702.39)</b>	<b>\$ 5,565.61</b>	<b>\$ (1,153.73)</b>	<b>\$ 519,659.30</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ (23,052.32)</b>	<b>\$ (38,862.57)</b>	<b>\$ (52,294.44)</b>	<b>\$ 453,850.70</b>
<b>NET ORDINARY INCOME/(LOSS) CUMULATIVE</b>	<b>\$ (23,052.32)</b>	<b>\$ (61,914.89)</b>	<b>\$ (114,209.33)</b>	<b>\$ 339,641.37</b>
<b>CAPITAL OVERLAY</b>				
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ -	\$ -	\$ -
CAPITAL EXPENSE	\$ 3,960.00	\$ 72,476.07	\$ (3,960.00)	\$ 117,610.00
NET OTHER INCOME - CAPITAL	\$ (3,960.00)	\$ (72,476.07)	\$ 3,960.00	\$ (117,610.00)
<b>NET INCOME</b>	<b>\$ (27,012.32)</b>	<b>\$ (111,338.64)</b>	<b>\$ (48,334.44)</b>	<b>\$ 336,240.70</b>
<b>NET INCOME/(LOSS) CUMULATIVE</b>	<b>\$ (27,012.32)</b>	<b>\$ (138,350.96)</b>	<b>\$ (186,685.40)</b>	<b>\$ 149,555.30</b>
Total Revenue	\$ 146,418.89	\$ 99,466.24	\$ 75,580.94	\$ 604,251.83
Total Expenses	\$ 173,431.21	\$ 210,804.88	\$ 123,915.38	\$ 268,011.13
	\$ (27,012.32)	\$ (111,338.64)	\$ (48,334.44)	\$ 336,240.70
Cash Flow - Without Restriction	\$ 315,890	\$ 213,213	\$ 168,907	\$ 125,214
Cash Flow - With Restriction	\$ -	\$ -	\$ -	\$ -
SBA Loan 7/23/20 (Board Designated)	\$ 64,879	\$ 131,130	\$ 131,485	\$ 131,830
Cash Available	\$ 344,343	\$ 300,392	\$ 257,044	\$ 594,601