

The Center
High Level Overview

2020-2021 ACTUALS - CASH BASIS

	FEB 2020 FYTD	PRIOR FY 19/20	VARIANCE		BUDGET FYTD	VARIANCE	
	2020/2021	ACTUALS	From Prior FY		2020/2021	From Budget	
PROGRAMS							
REVENUE	\$ 256,981	\$ 399,231	\$ (142,250)	-36%	\$ 277,168	\$ (20,187)	-7%
DIRECT COSTS	\$ 158,878	\$ 203,777	\$ (44,899)	-22%	\$ 153,495	\$ 5,383	4%
PROGRAM INCOME/(LOSS)	\$ 98,103	\$ 195,454	\$ (97,351)		\$ 123,673	\$ (25,569)	
GENERAL/INDIRECT/ADMIN EXPENSES	\$ 327,509	\$ 369,447	\$ (41,938)	-11%	\$ 366,866	\$ (39,357)	-11%
INCOME/(LOSS) FROM OPERATIONS	\$ (229,406)	\$ (173,993)	\$ (55,413)	-32%	\$ (243,193)	\$ 13,787	6%
FUNDRAISING							
REVENUE	\$ 258,275	\$ 324,362	\$ (66,087)	-20%	\$ 410,337	\$ (152,062)	-37%
DIRECT COSTS	\$ 109,786	\$ 182,546	\$ (72,759)	-40%	\$ 133,579	\$ (23,792)	-18%
FUNDRAISING INCOME/(LOSS)	\$ 148,488	\$ 141,816	\$ 6,672		\$ 276,758	\$ (128,270)	
NET ORDINARY INCOME/(LOSS)	\$ (80,918)	\$ (32,177)	\$ (48,741)	0%	\$ 33,565	\$ (114,483)	0%
TOTAL OPERATING REVENUES	\$ 515,256	\$ 723,593	\$ (208,337)	-29%	\$ 687,505	\$ (172,249)	-25%
TOTAL OPERATING EXPENSES	\$ 596,174	\$ 755,770	\$ (159,596)	-21%	\$ 653,940	\$ (57,766)	-9%
CAPITAL OVERLAY							
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ 51,996	\$ (51,996)		\$ 35,000	\$ (35,000)	
CAPITAL EXPENSE	\$ 11,591	\$ 14,346	\$ (2,755)		\$ 14,654	\$ (3,063)	
NET OTHER INCOME - CAPITAL	\$ (11,591)	\$ 37,650	\$ (49,241)		\$ 20,346	\$ (31,937)	
NET INCOME	\$ (92,508)	\$ 5,473	\$ (97,981)	-1790%	\$ 53,911	\$ (146,419)	-272%
TOTAL REVENUE	\$ 515,256	\$ 775,589	\$ (260,333)	-34%	\$ 722,505	\$ (207,249)	-29%
TOTAL EXPENSES	\$ 607,764	\$ 770,115	\$ (162,351)	-21%	\$ 668,594	\$ (60,830)	-9%

FEB

The Center

2020-2021 ACTUALS - CASH BASIS

	vs PRIOR YEAR		vs BUDGET	
	FEB 2020 FYTD	PRIOR FY 19/20	BUDGET FYTD	VARIANCE
	2020/2021	ACTUALS	2020/2021	From Budget
PROGRAM REVENUE				
FITNESS - Island Fitness, Personal Trng	\$ 127,544	\$ 270,870	\$ 155,402	\$ (27,858)
SPORTS - Adult	\$ 45,714	\$ 28,385	\$ 34,589	\$ 11,125
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 83,674	\$ 95,886	\$ 87,178	\$ (3,504)
ADULT - Seniors,Culture,Specialty	\$ 50	\$ 4,090	\$ -	\$ 50
TOTAL PROGRAM REVENUE	\$ 256,981	\$ 399,231	\$ 277,168	\$ (20,187) -7.3%
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 122,855	\$ 232,573	\$ 144,751	\$ (21,896)
REGISTRATION FEES (Sports, Youth, Adult)	\$ 104,235	\$ 119,674	\$ 100,130	\$ 4,105
OTHER (PT, Sponsorships, Donations, Merch Sales)	\$ 29,892	\$ 46,984	\$ 32,287	\$ (2,395)
PROGRAM DIRECT COSTS (Variable Costs)				
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 64,792	\$ 87,303	\$ 69,144	\$ (4,352)
SPORTS - Adult	\$ 24,377	\$ 29,021	\$ 21,398	\$ 2,979
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 69,709	\$ 84,528	\$ 62,953	\$ 6,756
ADULT - Seniors,Culture,Specialty	\$ -	\$ 2,924	\$ -	\$ -
TOTAL PROGRAM DIRECTS COSTS	\$ 158,878	\$ 203,777	\$ 153,495	\$ 5,383 3.5%
PROGRAM INCOME/(LOSS)				
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 62,752	\$ 183,566	\$ 86,258	\$ (23,506)
SPORTS - Adult	\$ 21,337	\$ (636)	\$ 13,191	\$ 8,146
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 13,965	\$ 11,358	\$ 24,224	\$ (10,259)
ADULT - Seniors,Culture,Specialty	\$ 50	\$ 1,166	\$ -	\$ 50
TOTAL PROGRAM INCOME/(LOSS)	\$ 98,103	\$ 195,454	\$ 123,673	\$ (25,569) -20.7%
GENERAL & ADMIN EXPENSES				
GENERAL/INDIRECT	\$ 238,954	\$ 276,709	\$ 276,966	\$ (38,012)
ADMINISTRATIVE	\$ 88,555	\$ 92,738	\$ 89,900	\$ (1,345)
TOTAL G&A EXPENSES	\$ 327,509	\$ 369,447	\$ 366,866	\$ (39,357) -10.7%
INCOME/(LOSS) FROM OPERATIONS	\$ (229,406)	\$ (173,993)	\$ (243,193)	\$ 13,787 5.7%
FUNDRAISING REVENUE				
DONATIONS/SPONS/TICKETS	\$ 203,556	\$ 297,487	\$ 377,698	\$ (174,141)
GRANTS	\$ 32,271	\$ 4,850	\$ 14,650	\$ 17,621
GOVT (Island Cities, PPP Loan/Grant)	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ 214	\$ -	\$ 34	\$ 180
OTHER INCOME - Rental, Merch Sales	\$ 2,033	\$ 7,025	\$ 2,955	\$ (922)
FUNDRAISING UNRESTRICTED	\$ 238,075	\$ 309,362	\$ 395,337	\$ (157,262)
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ -	\$ -	\$ -
RESTRICTED FUNDS	\$ 20,200	\$ 15,000	\$ 15,000	\$ 5,200
TOTAL FUNDRAISING REVENUE	\$ 258,275	\$ 324,362	\$ 410,337	\$ (152,062) -37.1%
FUNDRAISING DIRECT COSTS	\$ 109,786	\$ 182,546	\$ 133,579	\$ (23,792) -17.8%
FUNDRAISING INCOME	\$ 148,488	\$ 141,816	\$ 276,758	\$ (128,270) -46.3%
NET ORDINARY INCOME/(LOSS)	\$ (80,918)	\$ (32,177)	\$ 33,565	\$ (114,483) -341.1%
TOTAL OPERATING REVENUES	\$ 515,256	\$ 723,593	\$ 687,505	\$ (172,249) -25.1%
TOTAL OPERATING EXPENSES	\$ 596,174	\$ 755,770	\$ 653,940	\$ (57,766) -8.8%
CAPITAL OVERLAY				
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ 51,996	\$ 35,000	\$ (35,000)
CAPITAL EXPENSE	\$ 11,591	\$ 14,346	\$ 14,654	\$ (3,063)
NET OTHER INCOME - CAPITAL	\$ (11,591)	\$ 37,650	\$ 20,346	\$ (31,937) -157.0%
NET INCOME	\$ (92,508)	\$ 5,473	\$ 53,911	\$ (146,419) -271.6%
TOTAL REVENUE	\$ 515,256	\$ 775,589	\$ 722,505	\$ (207,249) -28.7%
TOTAL EXPENSES	\$ 607,764	\$ 770,115	\$ 668,594	\$ (60,830) -9.1%
Cash Operating (includes \$84,215 PPP Funds)	\$ 187,116	\$ 187,296	\$ 315,569	\$ (128,453)
Cash SBA Loan 7/23/20	\$ 150,187	\$ -	\$ 149,934	\$ 253
Total Cash	\$ 337,303	\$ 187,296	\$ 465,503	\$ (128,200)

The Center

ACTUALS CASH BASIS BY MONTH

	Actuals July 2020	Actuals Aug 2020	Actuals Sept 2020	Actuals Oct 2020	Actuals Nov 2020	Actuals Dec 2020	Actuals Jan 2021	Actuals Feb 2021
PROGRAM REVENUE								
FITNESS - Island Fitness, Personal Trng	\$ 10,589.75	\$ 8,051.80	\$ 10,637.00	\$ 18,221.50	\$ 14,800.00	\$ 17,522.75	\$ 26,060.75	\$ 21,660.00
SPORTS - Adult	\$ 1,405.00	\$ 1,408.80	\$ 8,867.65	\$ 3,608.00	\$ 2,815.00	\$ 6,579.20	\$ 14,216.00	\$ 6,814.25
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 5,674.00	\$ 15,295.00	\$ 8,276.00	\$ 6,685.00	\$ 18,156.58	\$ 15,842.82	\$ 6,627.51	\$ 7,116.99
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.00	\$ -	\$ -
TOTAL PROGRAM REVENUE	\$ 17,668.75	\$ 24,755.60	\$ 27,780.65	\$ 28,514.50	\$ 35,771.58	\$ 39,994.77	\$ 46,904.26	\$ 35,591.24
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 10,016.75	\$ 8,285.80	\$ 10,702.00	\$ 17,251.50	\$ 14,011.00	\$ 16,749.75	\$ 24,656.75	\$ 21,181.00
REGISTRATION FEES (Sports,Youth,Adult)	\$ 6,007.00	\$ 14,432.80	\$ 14,478.65	\$ 7,258.00	\$ 14,085.58	\$ 17,715.02	\$ 18,347.51	\$ 11,910.24
OTHER (PT,Sponsorships,Donations,Merch Sales)	\$ 1,645.00	\$ 2,037.00	\$ 2,600.00	\$ 4,005.00	\$ 7,675.00	\$ 5,530.00	\$ 3,900.00	\$ 2,500.00
	\$ 17,668.75	\$ 24,755.60	\$ 27,780.65	\$ 28,514.50	\$ 35,771.58	\$ 39,994.77	\$ 46,904.26	\$ 35,591.24
PROGRAM DIRECT COSTS (Variable Costs)								
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,533.24	\$ 5,805.00	\$ 5,760.00	\$ 5,996.15	\$ 9,233.23	\$ 8,089.41	\$ 7,444.46	\$ 10,930.14
SPORTS - Adult	\$ 874.36	\$ 2,810.46	\$ 2,757.14	\$ 2,062.69	\$ 2,829.27	\$ 3,657.18	\$ 5,259.49	\$ 4,126.65
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 7,378.78	\$ 8,892.07	\$ 6,297.72	\$ 10,669.63	\$ 9,248.75	\$ 7,620.71	\$ 10,446.10	\$ 9,155.45
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PROGRAM DIRECTS COSTS	\$ 19,786.38	\$ 17,507.53	\$ 14,814.86	\$ 18,728.47	\$ 21,311.25	\$ 19,367.30	\$ 23,150.05	\$ 24,212.24
PROGRAM INCOME/(LOSS)								
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ (943.49)	\$ 2,246.80	\$ 4,877.00	\$ 12,225.35	\$ 5,566.77	\$ 9,433.34	\$ 18,616.29	\$ 10,729.86
SPORTS - Adult	\$ 530.64	\$ (1,401.66)	\$ 6,110.51	\$ 1,545.31	\$ (14.27)	\$ 2,922.02	\$ 8,956.51	\$ 2,687.60
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ (1,704.78)	\$ 6,402.93	\$ 1,978.28	\$ (3,984.63)	\$ 8,907.83	\$ 8,222.11	\$ (3,818.59)	\$ (2,038.46)
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.00	\$ -	\$ -
TOTAL PROGRAM INCOME/(LOSS)	\$ (2,117.63)	\$ 7,248.07	\$ 12,965.79	\$ 9,786.03	\$ 14,460.33	\$ 20,627.47	\$ 23,754.21	\$ 11,379.00
GENERAL & ADMIN EXPENSES (Fixed costs)								
GENERAL/INDIRECT	\$ 41,837.68	\$ 25,429.73	\$ 24,858.60	\$ 26,132.01	\$ 32,793.30	\$ 29,664.18	\$ 26,182.98	\$ 32,055.84
ADMINISTRATIVE	\$ 7,657.99	\$ 7,935.18	\$ 16,723.36	\$ 10,207.19	\$ 16,103.84	\$ 8,216.24	\$ 10,191.67	\$ 11,519.52
TOTAL G&A EXPENSES	\$ 49,495.67	\$ 33,364.91	\$ 41,581.96	\$ 36,339.20	\$ 48,897.14	\$ 37,880.42	\$ 36,374.65	\$ 43,575.36
INCOME/(LOSS) FROM OPERATIONS	\$ (5,613.30)	\$ (26,116.84)	\$ (28,616.17)	\$ (26,553.17)	\$ (34,436.81)	\$ (17,252.95)	\$ (12,620.44)	\$ (32,196.36)
FUNDRAISING REVENUE								
DONATIONS/SPONS/TICKETS	\$ 23,416.33	\$ 13,839.66	\$ 14,411.47	\$ 6,477.83	\$ 67,294.74	\$ 50,865.60	\$ 1,991.63	\$ 25,259.11
GRANTS	\$ 9,800.00	\$ -	\$ -	\$ 5,000.00	\$ -	\$ 14,334.00	\$ 3,137.00	\$ -
GOVT (Island Cities, PPP Loan/Grant)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ 34.40	\$ -	\$ 99.97	\$ 41.81	\$ 38.13	\$ -	\$ -
OTHER INCOME - Rental, Merch Sales	\$ -	\$ 55.00	\$ 75.00	\$ 128.00	\$ 115.00	\$ 140.00	\$ 625.25	\$ 895.00
FUNDRAISING UNRESTRICTED	\$ 33,216.33	\$ 13,929.06	\$ 14,486.47	\$ 11,705.80	\$ 67,451.55	\$ 65,377.73	\$ 5,753.88	\$ 26,154.11
TEMPORARILY RESTRICTED FUNDS		\$ 11,000.00	\$ (11,000.00)			\$ -		
RESTRICTED FUNDS						\$ 20,200.00	\$ -	
TOTAL FUNDRAISING REVENUE	\$ 33,216.33	\$ 24,929.06	\$ 3,486.47	\$ 11,705.80	\$ 67,451.55	\$ 85,577.73	\$ 5,753.88	\$ 26,154.11
FUNDRAISING DIRECT COSTS	\$ 17,126.94	\$ 10,144.34	\$ 13,656.19	\$ 12,609.13	\$ 18,800.51	\$ 11,662.49	\$ 11,338.40	\$ 14,448.47
FUNDRAISING INCOME	\$ 16,089.39	\$ 14,784.72	\$ (10,169.72)	\$ (903.33)	\$ 48,651.04	\$ 73,915.24	\$ (5,584.52)	\$ 11,705.64
NET ORDINARY INCOME/(LOSS)	\$ (35,523.91)	\$ (11,332.12)	\$ (38,785.89)	\$ (27,456.50)	\$ 14,214.23	\$ 56,662.29	\$ (18,204.96)	\$ (20,490.72)
NET ORDINARY INCOME/(LOSS) CUMULATIVE	\$ (35,523.91)	\$ (46,856.03)	\$ (85,641.92)	\$ (113,098.42)	\$ (98,884.19)	\$ (42,221.90)	\$ (60,426.86)	\$ (80,917.58)
CAPITAL OVERLAY								
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CAPITAL EXPENSE	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 2,275.48
NET OTHER INCOME - CAPITAL	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (2,275.48)
NET INCOME	\$ (36,854.63)	\$ (12,662.84)	\$ (40,116.61)	\$ (28,787.22)	\$ 12,883.51	\$ 55,331.57	\$ (19,535.68)	\$ (22,766.20)
NET INCOME/(LOSS) CUMULATIVE	\$ (36,854.63)	\$ (49,517.47)	\$ (89,634.08)	\$ (118,421.30)	\$ (105,537.79)	\$ (50,206.22)	\$ (69,741.90)	\$ (92,508.10)
Total Revenue	\$ 50,885.08	\$ 49,684.66	\$ 31,267.12	\$ 40,220.30	\$ 103,223.13	\$ 125,572.50	\$ 52,658.14	\$ 61,745.35
Total Expenses	\$ 87,739.71	\$ 62,347.50	\$ 71,383.73	\$ 69,007.52	\$ 90,339.62	\$ 70,240.93	\$ 72,193.82	\$ 84,511.55
	\$ (36,854.63)	\$ (12,662.84)	\$ (40,116.61)	\$ (28,787.22)	\$ 12,883.51	\$ 55,331.57	\$ (19,535.68)	\$ (22,766.20)
Cash Flow	\$ 279,237	\$ 232,517	\$ 210,993	\$ 211,058	\$ 149,515	\$ 187,251	\$ 236,959	\$ 219,511
SBA Loan 7/23/20	\$ 149,900	\$ 149,934	\$ 149,987	\$ 150,034	\$ 150,076	\$ 150,114	\$ 150,153	\$ 150,187
Cash Available	\$ 382,417	\$ 360,927	\$ 361,045	\$ 299,549	\$ 337,327	\$ 387,073	\$ 369,664	\$ 337,303

BUDGET FY 2020-2021

The Center of Anna Maria Island

BUDGET FY 2020-2021 BY MONTH

	Budget July 2020	Budget Aug 2020	Budget Sept 2020	Budget Oct 2020	Budget Nov 2020	Budget Dec 2020	Budget Jan 2021	Budget Feb 2021	Budget Mar 2021	Budget April 2021	Budget May 2021	Budget June 2021	Budget Total FY20-21
PROGRAM REVENUE													
FITNESS - Island Fitness, Personal Trng	\$ 10,589.75	\$ 8,051.80	\$ 9,422.85	\$ 11,229.70	\$ 15,924.70	\$ 23,938.70	\$ 39,045.70	\$ 37,198.70	\$ 18,738.70	\$ 17,649.00	\$ 18,602.00	\$ 16,234.00	\$ 226,625.60
SPORTS - Adult	\$ 1,360.00	\$ 1,183.80	\$ 1,980.00	\$ 8,190.00	\$ 4,375.00	\$ 225.00	\$ 9,394.00	\$ 7,881.00	\$ 3,336.00	\$ 4,867.00	\$ 4,704.00	\$ 270.00	\$ 47,765.80
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 5,674.00	\$ 15,295.00	\$ 11,409.00	\$ 6,500.00	\$ 9,560.00	\$ 17,536.00	\$ 13,633.50	\$ 7,570.00	\$ 10,585.00	\$ 17,409.50	\$ 15,734.00	\$ 62,933.00	\$ 193,839.00
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PROGRAM REVENUE	\$ 17,623.75	\$ 24,530.60	\$ 22,811.85	\$ 25,919.70	\$ 29,859.70	\$ 41,699.70	\$ 62,073.20	\$ 52,649.70	\$ 32,659.70	\$ 39,925.50	\$ 39,040.00	\$ 79,437.00	\$ 468,230.40
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 9,971.75	\$ 8,060.80	\$ 8,172.85	\$ 11,114.70	\$ 15,649.70	\$ 21,663.70	\$ 35,460.70	\$ 34,656.70	\$ 15,583.70	\$ 15,774.00	\$ 16,252.00	\$ 15,504.00	\$ 207,864.60
REGISTRATION FEES (Sports, Youth, Adult)	\$ 6,007.00	\$ 14,432.80	\$ 11,489.00	\$ 10,655.00	\$ 11,160.00	\$ 14,386.00	\$ 19,127.50	\$ 12,873.00	\$ 12,056.00	\$ 17,456.50	\$ 18,613.00	\$ 15,433.00	\$ 163,688.80
OTHER (PT,Sponsorships,Donations,Merch Sales)	\$ 1,645.00	\$ 2,037.00	\$ 3,150.00	\$ 4,150.00	\$ 3,050.00	\$ 5,650.00	\$ 7,485.00	\$ 5,120.00	\$ 5,020.00	\$ 6,695.00	\$ 4,175.00	\$ 48,500.00	\$ 96,677.00
	\$ 17,623.75	\$ 24,530.60	\$ 22,811.85	\$ 25,919.70	\$ 29,859.70	\$ 41,699.70	\$ 62,073.20	\$ 52,649.70	\$ 32,659.70	\$ 39,925.50	\$ 39,040.00	\$ 79,437.00	\$ 468,230.40
PROGRAM DIRECT COSTS (Variable Costs)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,533.24	\$ 5,805.00	\$ 7,180.75	\$ 7,313.96	\$ 6,920.00	\$ 7,361.66	\$ 10,633.86	\$ 12,395.33	\$ 11,166.97	\$ 10,513.60	\$ 9,576.57	\$ 9,236.02	\$ 109,636.96
SPORTS - Adult	\$ 874.36	\$ 2,810.46	\$ 1,585.00	\$ 2,598.98	\$ 1,950.04	\$ 951.52	\$ 5,997.28	\$ 4,630.61	\$ 3,213.70	\$ 3,339.75	\$ 3,071.92	\$ 2,812.93	\$ 33,836.55
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 6,123.14	\$ 6,851.81	\$ 3,632.14	\$ 7,425.15	\$ 8,066.30	\$ 8,304.14	\$ 11,922.88	\$ 10,627.83	\$ 12,105.37	\$ 10,711.53	\$ 10,127.52	\$ 16,318.47	\$ 112,216.28
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PROGRAM DIRECTS COSTS	\$ 18,530.74	\$ 15,467.27	\$ 12,397.89	\$ 17,338.09	\$ 16,936.34	\$ 16,617.32	\$ 28,554.02	\$ 27,653.77	\$ 26,486.04	\$ 24,564.88	\$ 22,776.01	\$ 28,367.42	\$ 255,689.79
PROGRAM INCOME/(LOSS)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ (943.49)	\$ 2,246.80	\$ 2,242.10	\$ 3,915.74	\$ 9,004.70	\$ 16,577.04	\$ 28,411.84	\$ 24,803.37	\$ 7,571.73	\$ 7,135.40	\$ 9,025.43	\$ 6,997.98	\$ 116,988.64
SPORTS - Adult	\$ 485.64	\$ (1,626.66)	\$ 395.00	\$ 5,591.02	\$ 2,424.96	\$ (726.52)	\$ 3,396.72	\$ 3,250.39	\$ 122.30	\$ 1,527.25	\$ 1,632.08	\$ (2,542.93)	\$ 13,929.25
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ (449.14)	\$ 8,443.19	\$ 7,776.86	\$ (925.15)	\$ 1,493.70	\$ 9,231.86	\$ 1,710.62	\$ (3,057.83)	\$ (1,520.37)	\$ 6,697.97	\$ 5,606.48	\$ 46,614.53	\$ 81,622.72
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PROGRAM INCOME/(LOSS)	\$ (906.99)	\$ 9,063.33	\$ 10,413.96	\$ 8,581.61	\$ 12,923.36	\$ 25,082.38	\$ 33,519.18	\$ 24,995.93	\$ 6,173.66	\$ 15,360.62	\$ 16,263.99	\$ 51,069.58	\$ 212,540.61
GENERAL & ADMIN EXPENSES (Fixed costs)													
GENERAL/INDIRECT	\$ 43,093.26	\$ 27,470.02	\$ 39,895.81	\$ 30,805.08	\$ 30,561.34	\$ 32,510.63	\$ 43,978.82	\$ 28,651.15	\$ 30,590.70	\$ 34,079.03	\$ 31,698.17	\$ 41,894.29	\$ 415,228.30
ADMINISTRATIVE	\$ 7,657.98	\$ 7,935.17	\$ 16,405.61	\$ 10,334.94	\$ 17,631.92	\$ 9,358.28	\$ 11,384.68	\$ 9,191.39	\$ 10,380.77	\$ 10,536.00	\$ 8,438.19	\$ 12,786.10	\$ 132,041.03
TOTAL G&A EXPENSES	\$ 50,751.24	\$ 35,405.19	\$ 56,301.42	\$ 41,140.02	\$ 48,193.26	\$ 41,868.91	\$ 55,363.50	\$ 37,842.54	\$ 40,971.47	\$ 44,615.03	\$ 40,136.36	\$ 54,680.39	\$ 547,269.33
INCOME/(LOSS) FROM OPERATIONS	\$ (51,658.23)	\$ (26,341.86)	\$ (45,887.46)	\$ (32,558.41)	\$ (35,269.90)	\$ (16,786.53)	\$ (21,844.32)	\$ (12,846.61)	\$ (34,797.81)	\$ (29,254.41)	\$ (23,872.37)	\$ (3,610.81)	\$ (334,728.72)
FUNDRAISING REVENUE													
DONATIONS/SPONS/TICKETS	\$ 23,416.33	\$ 13,839.66	\$ 14,000.00	\$ 17,500.00	\$ 31,000.00	\$ 216,261.65	\$ 38,680.00	\$ 23,000.00	\$ 9,000.00	\$ 11,500.00	\$ 52,500.00	\$ 34,000.00	\$ 484,697.64
GRANTS	\$ 9,800.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,850.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 14,650.00
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ 34.40	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34.40
OTHER INCOME - Rental, Merch Sales	\$ -	\$ 55.00	\$ 75.00	\$ 25.00	\$ 1,885.00	\$ 90.00	\$ 145.00	\$ 680.00	\$ 340.00	\$ 150.00	\$ 50.00	\$ 100.00	\$ 3,595.00
FUNDRAISING UNRESTRICTED	\$ 33,216.33	\$ 13,929.06	\$ 14,075.00	\$ 17,525.00	\$ 32,885.00	\$ 216,351.65	\$ 43,675.00	\$ 23,680.00	\$ 9,340.00	\$ 11,650.00	\$ 52,550.00	\$ 34,100.00	\$ 502,977.04
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ 11,000.00	\$ -	\$ (11,000.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
RESTRICTED FUNDS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00
TOTAL FUNDRAISING REVENUE	\$ 33,216.33	\$ 24,929.06	\$ 14,075.00	\$ 6,525.00	\$ 32,885.00	\$ 216,351.65	\$ 58,675.00	\$ 23,680.00	\$ 9,340.00	\$ 11,650.00	\$ 52,550.00	\$ 34,100.00	\$ 517,977.04
FUNDRAISING DIRECT COSTS	\$ 18,004.46	\$ 10,144.33	\$ 10,276.40	\$ 16,089.91	\$ 14,022.62	\$ 33,267.89	\$ 18,501.05	\$ 13,272.14	\$ 11,018.85	\$ 13,274.52	\$ 14,682.73	\$ 10,693.42	\$ 183,248.32
FUNDRAISING INCOME	\$ 15,211.87	\$ 14,784.73	\$ 3,798.60	\$ (9,564.91)	\$ 18,862.38	\$ 183,083.76	\$ 40,173.95	\$ 10,407.86	\$ (1,678.85)	\$ (1,624.52)	\$ 37,867.27	\$ 23,406.58	\$ 334,728.72
NET ORDINARY INCOME/(LOSS)	\$ (36,446.36)	\$ (11,557.13)	\$ (42,088.86)	\$ (42,123.32)	\$ (16,407.52)	\$ 166,297.23	\$ 18,329.63	\$ (2,438.75)	\$ (36,476.66)	\$ (30,878.93)	\$ 13,994.90	\$ 19,795.77	\$ -
NET ORDINARY INCOME/(LOSS) CUMULATIVE	\$ (36,446.36)	\$ (48,003.49)	\$ (90,092.35)	\$ (132,215.67)	\$ (148,623.19)	\$ 17,674.04	\$ 36,003.67	\$ 33,564.92	\$ (2,911.74)	\$ (33,790.67)	\$ (19,795.77)	\$ -	\$ -

CAPITAL OVERLAY																											
CAPITAL INCOME <i>(Manatee Co. Concession Funds)</i>	\$	-	\$	-	\$	-	\$	-	\$	35,000.00	\$	-	\$	-	\$	-	\$	-	\$	35,000.00							
CAPITAL EXPENSE	\$	1,330.72	\$	1,330.72	\$	1,330.72	\$	1,330.72	\$	5,338.56	\$	1,330.72	\$	1,330.72	\$	1,330.72	\$	8,338.56	\$	1,330.72	\$	5,338.56	\$	1,330.72	\$	30,992.16	
NET OTHER INCOME - CAPITAL	\$	(1,330.72)	\$	(1,330.72)	\$	(1,330.72)	\$	(1,330.72)	\$	(5,338.56)	\$	33,669.28	\$	(1,330.72)	\$	(1,330.72)	\$	(8,338.56)	\$	(1,330.72)	\$	(5,338.56)	\$	(1,330.72)	\$	4,007.84	
NET INCOME	\$	(37,777.08)	\$	(12,887.85)	\$	(43,419.58)	\$	(43,454.04)	\$	(21,746.08)	\$	199,966.51	\$	16,998.91	\$	(3,769.47)	\$	(44,815.22)	\$	(32,209.65)	\$	8,656.34	\$	18,465.05	\$	4,007.84	
NET INCOME/(LOSS) CUMULATIVE	\$	(37,777.08)	\$	(50,664.93)	\$	(94,084.51)	\$	(137,538.55)	\$	(159,284.63)	\$	40,681.88	\$	57,680.79	\$	53,911.32	\$	9,096.10	\$	(23,113.55)	\$	(14,457.21)	\$	4,007.84			
Total Revenue	\$	50,840.08	\$	49,459.66	\$	36,886.85	\$	32,444.70	\$	62,744.70	\$	293,051.35	\$	120,748.20	\$	76,329.70	\$	41,999.70	\$	51,575.50	\$	91,590.00	\$	113,537.00	\$	1,021,207.44	
Total Expenses	\$	88,617.16	\$	62,347.51	\$	80,306.43	\$	75,898.74	\$	84,490.78	\$	93,084.84	\$	103,749.29	\$	80,099.17	\$	86,814.92	\$	83,785.15	\$	82,933.66	\$	95,071.95	\$	1,017,199.60	
	\$	(37,777.08)	\$	(12,887.85)	\$	(43,419.58)	\$	(43,454.04)	\$	(21,746.08)	\$	199,966.51	\$	16,998.91	\$	(3,769.47)	\$	(44,815.22)	\$	(32,209.65)	\$	8,656.34	\$	18,465.05	\$	4,007.84	
Cash Flow	\$	279,237	\$	231,020	\$	210,993	\$	167,574	\$	124,120	\$	102,373	\$	302,340	\$	319,339	\$	315,569	\$	270,754	\$	238,545	\$	247,201	\$	265,666	
SBA Loan 7/23/20	\$	149,900	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	\$	149,934	
Cash Available	\$	380,920	\$	360,927	\$	317,508	\$	274,054	\$	252,307	\$	452,274	\$	469,273	\$	465,503	\$	420,688	\$	388,479	\$	397,135	\$	415,600			