

**CENTER BUDGET  
FY 2020/2021**

					Total Programs	Fundraising	Indirect	Admin	Total G&A	2020/2021	2019/2020	Increase/(Decrease)		
	Fitness	Adult Sports	Youth	Adult Other						Total Budget	Prior Year Actuals	From PY	%	
<b>Income</b>														
Membership Fees	\$ 202,194.60	\$ 5,670.00	\$ -		\$ 207,864.60			\$ -	\$ 207,864.60	\$ 283,944.87	\$ (76,080.27)	-26.8%	COVID impact	
Registration	\$ 9,081.00	\$ 30,085.80	\$ 124,522.00		\$ 163,688.80			\$ -	\$ 163,688.80	\$ 165,265.30	\$ (1,576.50)	-1.0%	More sports offsets decrease in kids camps	
Personal Training	\$ 15,230.00	\$ -	\$ -		\$ 15,230.00			\$ -	\$ 15,230.00	\$ 24,930.00	\$ (9,700.00)	-38.9%	COVID impact	
Donations	\$ 120.00	\$ 1,545.00	\$ 5,817.00		\$ 7,482.00	\$ 509,497.64		\$ -	\$ 516,979.64	\$ 370,744.71	\$ 146,234.93	39.4%	MP \$150k needs to come through	
Sponsorships	\$ -	\$ 10,150.00	\$ 16,000.00		\$ 26,150.00			\$ -	\$ 26,150.00	\$ 72,160.00	\$ (46,010.00)	-63.8%	Event/Concert COVID cancellations	
Ticket Sales	\$ -	\$ -	\$ -		\$ -			\$ -	\$ -	\$ 32,411.00	\$ (32,411.00)	-100.0%	Event/Concert COVID cancellations	
Other - Bingo,Raffles					\$ -	\$ -		\$ -	\$ -	\$ 3,809.63	\$ (3,809.63)	-100.0%	Bingo, event raffles COVID cancellations	
Grants (Trolly)					\$ -	\$ 4,850.00		\$ -	\$ 4,850.00	\$ 4,850.00	\$ -	0.0%	Same as PY	
Govnmt (City AM & HB)			\$ 47,500.00		\$ 47,500.00	\$ -		\$ -	\$ 47,500.00	\$ 47,500.00	\$ -	0.0%	Same as PY	
Rental Fees					\$ -	\$ 1,530.00		\$ -	\$ 1,530.00	\$ 5,721.19	\$ (4,191.19)	-73.3%	COVID cancellations	
Other - Interest Income					\$ -	\$ 34.40		\$ -	\$ 34.40	\$ 29.33	\$ 5.07	17.3%	Reserve bank acct w SBA loan \$	
Merchandise Sales		\$ 315.00			\$ 315.00	\$ 2,065.00		\$ -	\$ 2,380.00	\$ 2,152.00	\$ 228.00	10.6%		
					\$ -	\$ -		\$ -	\$ -	\$ -	\$ -			
<b>Total Income</b>	<b>\$ 226,625.60</b>	<b>\$ 47,765.80</b>	<b>\$ 193,839.00</b>	<b>\$ -</b>	<b>\$ 468,230.40</b>	<b>\$ 517,977.04</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 986,207.44</b>	<b>\$ 1,013,518.03</b>	<b>\$ (27,310.59)</b>	<b>-2.7%</b>	
<b>Expenses</b>														
Contractors/Refs	\$ 104,431.17	\$ 15,746.60	\$ 9,996.20	\$ -	\$ 130,173.97	\$ -		\$ -	\$ 130,173.97	\$ 135,945.02	\$ (5,771.05)	-4.2%	Lower fitness groups offset by higher ref fees	
Employee	\$ 9,738.00	\$ 83,679.98	\$ 83,679.98	\$ -	\$ 93,417.98	\$ 119,876.70	\$ 226,523.73	\$ 66,369.41	\$ 292,893.14	\$ 493,347.17	\$ 12,840.65	2.6%	Fully staff, budgeted raises, not yet given	
Direct Program Exp	\$ 5,205.79	\$ 8,351.95	\$ 18,540.11	\$ -	\$ 32,097.85	\$ 54,541.06		\$ -	\$ 86,638.91	\$ 154,594.05	\$ (67,955.14)	-44.0%	Event/Concert COVID cancellations	
Advertising					\$ -	\$ 8,053.13		\$ 14,148.68	\$ 14,148.68	\$ 22,201.81	\$ 7,870.09	54.9%	\$4k annual report not done PY, 4k adv increases	
Facilities/R&M/Auto Vans					\$ -		\$ 107,760.24		\$ 107,760.24	\$ 103,642.52	\$ 4,117.72	4.0%	Cleaning, maint costs up COVID impact	
Insurances					\$ -		\$ 54,982.50		\$ 54,982.50	\$ 41,777.08	\$ 13,205.42	31.6%	\$6k due June pd inl July so PY under \$6k	
Professional					\$ -		\$ 35,663.64	\$ 35,663.64	\$ 35,663.64	\$ 50,222.72	\$ (14,559.08)	-29.0%	PY included EZ Facility conversion costs	
Office/Operational					\$ -	\$ 777.43	\$ 25,961.82	\$ 15,859.30	\$ 41,821.12	\$ 42,598.55	\$ 4,661.81	12.3%	Up \$3110 Merch svcs & sw lic fees, \$1k off supplies	
Other					\$ -			\$ -	\$ -	\$ -	\$ -			
					\$ -				\$ -	\$ -	\$ -			
<b>Total Expenses</b>	<b>\$ 109,636.96</b>	<b>\$ 33,836.55</b>	<b>\$ 112,216.29</b>	<b>\$ -</b>	<b>\$ 255,689.80</b>	<b>\$ 183,248.32</b>	<b>\$ 415,228.29</b>	<b>\$ 132,041.03</b>	<b>\$ 547,269.32</b>	<b>\$ 986,207.44</b>	<b>\$ 1,031,797.02</b>	<b>\$ (45,589.58)</b>	<b>-4.4%</b>	
<b>Net Ordinary Income</b>	<b>\$ 116,988.64</b>	<b>\$ 13,929.25</b>	<b>\$ 81,622.71</b>	<b>\$ -</b>	<b>\$ 212,540.60</b>	<b>\$ 334,728.72</b>	<b>\$ (415,228.29)</b>	<b>\$ (132,041.03)</b>	<b>\$ (547,269.32)</b>	<b>\$ -</b>	<b>\$ (18,278.99)</b>	<b>\$ 18,278.99</b>	<b>100.0%</b>	
<b>Capital Budget</b>														
Capital Grant Man. Co.	\$ -				\$ -	\$ -	\$ 35,000.00		\$ 35,000.00	\$ 35,000.00	\$ 51,995.95			
Capital Expenses	\$ 3,000.00				\$ 3,000.00	\$ -	\$ 32,000.00		\$ 32,000.00	\$ 35,000.00	\$ 25,355.93		Fitness equip, A/C replace/repairs	
Net Capital	\$ (3,000.00)	\$ -	\$ -	\$ -	\$ (3,000.00)	\$ -	\$ 3,000.00	\$ -	\$ 3,000.00	\$ -	\$ 26,640.02			
<b>Net Income</b>	<b>\$ 113,988.64</b>	<b>\$ 13,929.25</b>	<b>\$ 81,622.71</b>	<b>\$ -</b>	<b>\$ 209,540.60</b>	<b>\$ 334,728.72</b>	<b>\$ (412,228.29)</b>	<b>\$ (132,041.03)</b>	<b>\$ (544,269.32)</b>	<b>\$ -</b>	<b>\$ 8,361.03</b>	<b>\$ (8,361.03)</b>		

**CENTER BUDGET  
FY 2020/2021**

	2020/2021	2019/2020	Increase/(Decrease)	
	Total Budget	Prior Year Actuals	From PY \$	%
<b>Income</b>				
Membership Fees	\$ 207,864.60	\$ 283,944.87	\$ (76,080.27)	-26.8% COVID impact
Registration	\$ 163,688.80	\$ 165,265.30	\$ (1,576.50)	-1.0% More sports offsets decrease in kids camps
Personal Training	\$ 15,230.00	\$ 24,930.00	\$ (9,700.00)	-38.9% COVID impact
Donations	\$ 516,979.64	\$ 370,744.71	\$ 146,234.93	39.4% MP \$150k needs to come through
Sponsorships	\$ 26,150.00	\$ 72,160.00	\$ (46,010.00)	-63.8% Event/Concert COVID cancellations
Ticket Sales	\$ -	\$ 32,411.00	\$ (32,411.00)	-100.0% Event/Concert COVID cancellations
Other - Bingo,Raffles	\$ -	\$ 3,809.63	\$ (3,809.63)	-100.0% Bingo, event raffles COVID cancellations
Grants (Trolley)	\$ 4,850.00	\$ 4,850.00	\$ -	0.0% Same as PY
Govmnt (City AM & HB)	\$ 47,500.00	\$ 47,500.00	\$ -	0.0% Same as PY
Rental Fees	\$ 1,530.00	\$ 5,721.19	\$ (4,191.19)	-73.3% COVID cancellations
Other - Interest Income	\$ 34.40	\$ 29.33	\$ 5.07	17.3% Reserve bank acct w SBA loan \$
Merchandise Sales	\$ 2,380.00	\$ 2,152.00	\$ 228.00	10.6%
	\$ -	\$ -	\$ -	
<b>Total Income</b>	<b>\$ 986,207.44</b>	<b>\$ 1,013,518.03</b>	<b>\$ (27,310.59)</b>	<b>-2.7%</b>
<b>Expenses</b>				
Contractors/Refs	\$ 130,173.97	\$ 135,945.02	\$ (5,771.05)	-4.2% Lower fitness groups offset by higher ref fees
Employee	\$ 506,187.82	\$ 493,347.17	\$ 12,840.65	2.6% Fully staff, budgeted raises, not yet given
Direct Program Exp	\$ 86,638.91	\$ 154,594.05	\$ (67,955.14)	-44.0% Event/Concert COVID cancellations
Advertising	\$ 22,201.81	\$ 14,331.72	\$ 7,870.09	54.9% \$4k annual report not done PY, 4k adv increases
Facilities/R&M/Auto Vans	\$ 107,760.24	\$ 103,642.52	\$ 4,117.72	4.0% Cleaning, maint costs up COVID impact
Insurances	\$ 54,982.50	\$ 41,777.08	\$ 13,205.42	31.6% \$6k due June pd inl July so PY under \$6k
Professional	\$ 35,663.64	\$ 50,222.72	\$ (14,559.08)	-29.0% PY included EZ Facility conversion costs
Office/Operational	\$ 42,598.55	\$ 37,936.74	\$ 4,661.81	12.3% Up \$3110 Merch svcs & sw lic fees, \$1k off supplies
Other	\$ -	\$ -	\$ -	
	\$ -	\$ -	\$ -	
<b>Total Expenses</b>	<b>\$ 986,207.44</b>	<b>\$ 1,031,797.02</b>	<b>\$ (45,589.58)</b>	<b>-4.4%</b>
<b>Net Ordinary Income</b>	<b>\$ -</b>	<b>\$ (18,278.99)</b>	<b>\$ 18,278.99</b>	<b>100.0%</b>
<b>Capital Budget</b>				
Capital Grant Man. Co.	\$ 35,000.00	\$ 51,995.95		
Capital Expenses	\$ 35,000.00	\$ 25,355.93		Fitness equip, A/C replace/repairs
Net Capital	\$ -	\$ 26,640.02		
<b>Net Income</b>	<b>\$ -</b>	<b>\$ 8,361.03</b>	<b>\$ (8,361.03)</b>	

Fund Raising Budget 2020/2021		2019/2020 Prior Year	Variance from PY		
	Totals	Actuals	\$	%	
<b>Income - Fund Raising</b>					
Grants - Trolley	\$ 4,850.00	\$ 4,850.00	\$ -		
Reef Donations	\$ 48,265.90	\$ 43,981.90	\$ 4,284.00	9.74%	CF Sara,Carter,Melancon,Others
Eisenbarth Trust	\$ 15,000.00	\$ 15,000.00	\$ -		
Special Events	\$ 16,840.75	\$ 137,209.42	\$ (120,368.67)	-87.73%	COVID cancellations
MP Pledge Unrestricted	\$ 150,000.00	\$ -	\$ 150,000.00		MP \$ delayed till this FY
New Funds Unrestricted	\$ 279,390.99	\$ 238,886.69	\$ 40,504.30	16.96%	
Rental Income	\$ 1,530.00	\$ 5,721.19	\$ (4,191.19)	-73.26%	COVID cancellations
Other - Interest Income	\$ 34.40	\$ 29.33	\$ 5.07	17.29%	Int on \$150k SBA Loan
Merch Sales	\$ 2,065.00	\$ 1,837.00	\$ 228.00	12.41%	
<b>Total Income w/o City Funds</b>	<b>\$ 517,977.04</b>	<b>\$ 447,515.53</b>	<b>\$ 70,461.51</b>	<b>15.75%</b>	
<b>Expenses - Fund Raising</b>	<b>\$ 183,248.32</b>	<b>\$ 244,372.28</b>	<b>\$ (61,123.96)</b>	<b>-25.01%</b>	
<b>Net Income - Fund Raising</b>	<b>\$ 334,728.72</b>	<b>\$ 203,143.25</b>	<b>\$ 131,585.47</b>	<b>64.77%</b>	w/MP \$, w/o City \$ in Youth
Expense Cut from PY 2019/2020	\$ (65,400.00)				

**Fund Raising Budget**

Donations Unrestricted	Total Budget Year 2020/2021
MP Pledge Unrestricted	\$ 150,000.00
New Funds Unrestricted	\$ 279,390.99
	\$ 429,390.99

