

The Center

High Level Overview

Excludes \$84,215 PPP Grant

JUNE 2020 FYTD RESULTS - CASH BASIS

	JUNE 2020 FYTD		PRIOR FY 18/19		VARIANCE	BUDGET FYTD		VARIANCE	
	2019/2020	2019/2020	ACTUALS	From Prior FY		2019/2020	From Budget	2019/2020	From Budget
PROGRAMS									
REVENUE	\$ 566,403	\$ 566,403	\$ 600,938	\$ (34,535)	-6%	\$ 563,827	\$ 2,575	0%	
DIRECT COSTS	\$ 272,559	\$ 272,559	\$ 293,844	\$ (21,285)	-7%	\$ 324,272	\$ (51,712)	-16%	
PROGRAM INCOME/(LOSS)	\$ 293,843	\$ 293,843	\$ 307,094	\$ (13,250)		\$ 239,556	\$ 54,287		
GENERAL/INDIRECT/ADMIN EXPENSES	\$ 514,865	\$ 514,865	\$ 461,562	\$ 53,304	12%	\$ 571,666	\$ (56,800)	-10%	
INCOME/(LOSS) FROM OPERATIONS	\$ (221,022)	\$ (221,022)	\$ (154,468)	\$ (66,554)	0%	\$ (332,110)	\$ 111,088	-33%	
FUNDRAISING									
REVENUE	\$ 447,516	\$ 447,516	\$ 431,507	\$ 16,008	4%	\$ 575,704	\$ (128,188)	-22%	
DIRECT COSTS	\$ 244,372	\$ 244,372	\$ 110,817	\$ 133,556	121%	\$ 249,573	\$ (5,200)	-2%	
FUNDRAISING INCOME/(LOSS)	\$ 203,143	\$ 203,143	\$ 320,690	\$ (117,547)		\$ 341,131	\$ (137,988)		
NET ORDINARY INCOME/(LOSS)	\$ (17,879)	\$ (17,879)	\$ 166,222	\$ (184,101)		\$ 9,021	\$ (26,900)		
TOTAL OPERATING REVENUES	\$ 1,013,918	\$ 1,013,918	\$ 1,032,445	\$ (18,527)	-2%	\$ 1,139,531	\$ (125,613)	-11%	
TOTAL OPERATING EXPENSES	\$ 1,031,797	\$ 1,031,797	\$ 866,222	\$ 165,575	19%	\$ 1,145,510	\$ (113,713)	-10%	
CAPITAL OVERLAY									
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 51,996	\$ 51,996	\$ 25,000	\$ 26,996		\$ 99,154	\$ (47,158)		
CAPITAL EXPENSE	\$ 25,356	\$ 25,356	\$ 99,743	\$ (74,387)		\$ 98,469	\$ (73,113)		
NET OTHER INCOME - CAPITAL	\$ 26,640	\$ 26,640	\$ (74,743)	\$ 101,383		\$ 685	\$ 25,955		
NET INCOME	\$ 8,761	\$ 8,761	\$ 91,479	\$ (82,718)		\$ 9,706	\$ (945)		
TOTAL REVENUE	\$ 1,065,914	\$ 1,065,914	\$ 1,057,445	\$ 8,469		\$ 1,238,685	\$ (172,771)		
TOTAL EXPENSES	\$ 1,057,153	\$ 1,057,153	\$ 965,965	\$ 91,188		\$ 1,243,979	\$ (186,826)		

Financials exclude 5/7/20 \$84,215 PPP loan to be forgiven & booked as govt/grant income in FY2020/2021

JUNE

JUNE 2020 FYTD RESULTS - CASH BASIS

The Center

Excludes \$84,215 PPP Grant

	vs PRIOR YEAR		vs BUDGET			
	JUNE 2020 FYTD	PRIOR FY 18/19	VARIANCE	BUDGET FYTD		VARIANCE
	2019/2020	ACTUALS	From Prior FY	2019/2020		From Budget
PROGRAM REVENUE						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 338,888	\$ 316,563	\$ 22,325	\$ 317,158	\$ 21,730	Membership support strong through COVID-19
SPORTS - Adult	\$ 40,526	\$ 51,871	\$ (11,345)	\$ 46,992	\$ (6,466)	COVID impact
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 181,813	\$ 223,196	\$ (41,383)	\$ 191,298	\$ (9,485)	\$47,500 Cities AM & HB offsets COVID impact
ADULT - Seniors,Culture,Specialty	\$ 5,175	\$ 9,308	\$ (4,133)	\$ 8,379	\$ (3,204)	\$5k City BB funds not received
TOTAL PROGRAM REVENUE	\$ 566,403	\$ 600,938	\$ (34,535)	\$ 563,827	\$ 2,575	0.5%
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 283,945	\$ 291,672	\$ (7,727)	\$ 304,198	\$ (20,253)	
REGISTRATION FEES (Sports, Youth, Adult)	\$ 165,665	\$ 176,222	\$ (10,556)	\$ 165,620	\$ 45	
OTHER (PT, CF, Sponsorships, Donations, Merch Sales)	\$ 116,792	\$ 133,044	\$ (16,252)	\$ 94,009	\$ 22,783	
PROGRAM DIRECT COSTS (Variable Costs)						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 112,201	\$ 106,502	\$ 5,699	\$ 144,061	\$ (31,860)	Actual expenses under budget COVID impact
SPORTS - Adult	\$ 34,922	\$ 48,483	\$ (13,561)	\$ 39,418	\$ (4,496)	Actual expenses under budget COVID impact
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 120,375	\$ 135,253	\$ (14,878)	\$ 129,492	\$ (9,117)	Actual expenses under budget COVID impact
ADULT - Seniors,Culture,Specialty	\$ 5,062	\$ 3,605	\$ 1,456	\$ 11,301	\$ (6,239)	Delay in establishing Sr. programs
TOTAL PROGRAM DIRECTS COSTS	\$ 272,559	\$ 293,844	\$ (21,285)	\$ 324,272	\$ (51,712)	-15.9%
PROGRAM INCOME/(LOSS)						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 226,687	\$ 210,061	\$ 16,627	\$ 173,097	\$ 53,590	
SPORTS - Adult	\$ 5,604	\$ 3,388	\$ 2,216	\$ 7,574	\$ (1,970)	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 61,438	\$ 87,943	\$ (26,504)	\$ 61,806	\$ (368)	
ADULT - Seniors,Culture,Specialty	\$ 113	\$ 5,703	\$ (5,589)	\$ (2,922)	\$ 3,035	
TOTAL PROGRAM INCOME/(LOSS)	\$ 293,843	\$ 307,094	\$ (13,250)	\$ 239,556	\$ 54,287	22.7%
GENERAL & ADMIN EXPENSES						
GENERAL/INDIRECT	\$ 372,440	\$ 348,476	\$ 23,964	\$ 411,652	\$ (39,213)	Actual expenses under budget COVID impact
ADMINISTRATIVE	\$ 142,426	\$ 113,086	\$ 29,340	\$ 160,014	\$ (17,588)	Actual expenses under budget COVID impact
TOTAL G&A EXPENSES	\$ 514,865	\$ 461,562	\$ 53,304	\$ 571,666	\$ (56,800)	-9.9%
INCOME/(LOSS) FROM OPERATIONS	\$ (221,022)	\$ (154,468)	\$ (66,554)	\$ (332,110)	\$ 111,088	-33.4%
FUNDRAISING REVENUE						
DONATIONS/SPONS/TICKETS	\$ 419,508	\$ 417,904	\$ 1,604	\$ 563,206	\$ (143,698)	\$150k budgeted pledge delayed
GRANTS	\$ 4,850	\$ 4,763	\$ 87	\$ 4,500	\$ 350	
GOVT (Island Cities, PPP Loan/Grant)	\$ -	\$ -	\$ -	\$ -	\$ -	
INTEREST EARNINGS	\$ -	\$ -	\$ -	\$ -	\$ -	
OTHER INCOME - Rental, Merch Sales	\$ 8,157	\$ 8,840	\$ (683)	\$ 7,998	\$ 160	
FUNDRAISING UNRESTRICTED	\$ 432,516	\$ 431,507	\$ 1,008	\$ 575,704	\$ (143,188)	
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ -	\$ -	\$ -	\$ -	
RESTRICTED FUNDS	\$ 15,000	\$ -	\$ 15,000	\$ -	\$ 15,000	
TOTAL FUNDRAISING REVENUE	\$ 447,516	\$ 431,507	\$ 16,008	\$ 575,704	\$ (128,188)	-22.3%
FUNDRAISING DIRECT COSTS	\$ 244,372	\$ 110,817	\$ 133,556	\$ 249,573	\$ (5,200)	-2.1% Actual expenses under budget
FUNDRAISING INCOME	\$ 203,143	\$ 320,690	\$ (117,547)	\$ 341,131	\$ (137,988)	-40.5% \$150k budgeted pledge delayed
NET ORDINARY INCOME/(LOSS)	\$ (17,879)	\$ 166,222	\$ (184,101)	\$ 9,021	\$ (26,900)	
TOTAL OPERATING REVENUES	\$ 1,013,918	\$ 1,032,445	\$ (18,527)	\$ 1,139,531	\$ (125,613)	-11.0%
TOTAL OPERATING EXPENSES	\$ 1,031,797	\$ 866,222	\$ 165,575	\$ 1,145,510	\$ (113,713)	-9.9%
CAPITAL OVERLAY						
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 51,996	\$ 25,000	\$ 26,996	\$ 99,154	\$ (47,158)	\$35k of County reimbursements outstanding
CAPITAL EXPENSE	\$ 25,356	\$ 99,743	\$ (74,387)	\$ 98,469	\$ (73,113)	Capital expenses on hold due to COVID
NET OTHER INCOME - CAPITAL	\$ 26,640	\$ (74,743)	\$ 101,383	\$ 685	\$ 25,955	
NET INCOME	\$ 8,761	\$ 91,479	\$ (82,718)	\$ 9,706	\$ (945)	
TOTAL REVENUE	\$ 1,065,914	\$ 1,057,445	\$ 8,469	\$ 1,238,685	\$ (172,771)	
TOTAL EXPENSES	\$ 1,057,153	\$ 965,965	\$ 91,188	\$ 1,243,979	\$ (186,826)	

JUNE FYTD 2019/2020 ACTUALS BY MONTH - CASH BASIS

The Center
Excludes \$84,215 PPP Grant

	Actuals July 2019	Actuals Aug 2019	Actuals Sept 2019	Actuals Oct 2019	Actuals Nov 2019	Actuals Dec 2019	Actuals Jan 2020	Actuals Feb 2020	Actuals Mar 2020	Actuals April 2020	Actuals May 2020	Actuals June 2020	Actuals Total FY19-20
PROGRAM REVENUE													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,955.00	\$ 12,469.48	\$ 16,268.53	\$ 26,692.20	\$ 27,056.70	\$ 38,965.36	\$ 67,194.95	\$ 65,267.45	\$ 24,782.45	\$ 20,115.53	\$ 9,061.15	\$ 14,059.40	\$ 338,888.20
SPORTS - Adult	\$ 2,058.00	\$ 2,191.50	\$ 3,551.00	\$ 7,071.60	\$ 2,542.00	\$ 794.00	\$ 5,811.00	\$ 4,366.00	\$ 4,861.00	\$ -	\$ 369.00	\$ 6,911.00	\$ 40,526.10
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 22,099.70	\$ 4,919.20	\$ 10,468.40	\$ 7,369.00	\$ 11,342.20	\$ 20,299.20	\$ 11,363.50	\$ 8,025.00	\$ 7,617.00	\$ (10.00)	\$ 51,155.00	\$ 27,165.00	\$ 181,813.20
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,020.00	\$ 2,070.00	\$ 285.00	\$ -	\$ -	\$ 800.00	\$ 5,175.00
TOTAL PROGRAM REVENUE	\$ 41,112.70	\$ 19,580.18	\$ 30,287.93	\$ 41,132.80	\$ 40,940.90	\$ 60,058.56	\$ 86,389.45	\$ 79,728.45	\$ 37,545.45	\$ 20,105.53	\$ 60,585.15	\$ 48,935.40	\$ 566,402.50
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 15,775.00	\$ 11,804.48	\$ 11,898.53	\$ 25,097.20	\$ 24,476.70	\$ 31,715.36	\$ 54,859.95	\$ 56,945.45	\$ 20,422.45	\$ 7,892.20	\$ 9,286.15	\$ 13,771.40	\$ 283,944.87
REGISTRATION FEES (Sports, Youth, Adult)	\$ 23,507.70	\$ 5,946.70	\$ 13,424.40	\$ 12,685.60	\$ 13,764.20	\$ 19,813.20	\$ 18,094.50	\$ 12,438.00	\$ 9,903.00	\$ (10.00)	\$ 3,204.00	\$ 32,894.00	\$ 165,665.30
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 1,830.00	\$ 1,829.00	\$ 4,965.00	\$ 3,350.00	\$ 2,700.00	\$ 8,530.00	\$ 13,435.00	\$ 10,345.00	\$ 7,220.00	\$ 12,223.33	\$ 48,095.00	\$ 2,270.00	\$ 116,792.33
	\$ 41,112.70	\$ 19,580.18	\$ 30,287.93	\$ 41,132.80	\$ 40,940.90	\$ 60,058.56	\$ 86,389.45	\$ 79,728.45	\$ 37,545.45	\$ 20,105.53	\$ 60,585.15	\$ 48,935.40	\$ 566,402.50
PROGRAM DIRECT COSTS (Variable Costs)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,345.26	\$ 11,685.47	\$ 7,477.01	\$ 8,649.84	\$ 8,809.76	\$ 9,483.86	\$ 14,293.20	\$ 15,558.96	\$ 18,724.63	\$ 22.84	\$ 1,239.93	\$ 4,910.00	\$ 112,200.76
SPORTS - Adult	\$ 3,168.64	\$ 3,189.50	\$ 2,771.12	\$ 2,753.26	\$ 5,558.75	\$ 3,410.45	\$ 3,370.59	\$ 4,798.36	\$ 3,472.37	\$ 174.03	\$ 54.00	\$ 2,822.80	\$ 35,543.87
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 21,400.73	\$ 11,607.42	\$ 6,819.45	\$ 8,294.58	\$ 7,896.07	\$ 7,922.44	\$ 10,605.30	\$ 9,982.49	\$ 9,208.10	\$ 3,436.87	\$ 3,208.35	\$ 19,993.30	\$ 120,375.10
ADULT - Seniors,Culture,Specialty	\$ 33.29	\$ -	\$ -	\$ 97.39	\$ 196.91	\$ 302.77	\$ 848.15	\$ 1,445.88	\$ 1,406.50	\$ 89.88	\$ -	\$ 18.78	\$ 4,439.55
TOTAL PROGRAM DIRECTS COSTS	\$ 35,947.92	\$ 26,482.39	\$ 17,067.58	\$ 19,795.07	\$ 22,461.49	\$ 21,119.52	\$ 29,117.24	\$ 31,785.69	\$ 32,811.60	\$ 3,723.62	\$ 4,502.28	\$ 27,744.88	\$ 272,559.28
PROGRAM INCOME/(LOSS)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 5,609.74	\$ 784.01	\$ 8,791.52	\$ 18,042.36	\$ 18,246.94	\$ 29,481.50	\$ 52,901.75	\$ 49,708.49	\$ 6,057.82	\$ 20,092.69	\$ 7,821.22	\$ 9,149.40	\$ 226,687.44
SPORTS - Adult	\$ (1,110.64)	\$ (998.00)	\$ 779.88	\$ 4,318.34	\$ (3,016.75)	\$ (2,616.45)	\$ 2,440.41	\$ (432.36)	\$ 1,388.63	\$ (174.03)	\$ 315.00	\$ 4,088.20	\$ 4,982.23
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 698.97	\$ (6,688.22)	\$ 3,648.95	\$ (925.58)	\$ 3,446.13	\$ 12,376.76	\$ 758.20	\$ (1,957.49)	\$ (1,591.10)	\$ (3,446.87)	\$ 47,946.65	\$ 7,171.70	\$ 61,438.10
ADULT - Seniors,Culture,Specialty	\$ (33.29)	\$ -	\$ -	\$ (97.39)	\$ (196.91)	\$ (302.77)	\$ 1,171.85	\$ 624.12	\$ (1,121.50)	\$ (89.88)	\$ -	\$ 781.22	\$ 735.45
TOTAL PROGRAM INCOME/(LOSS)	\$ 5,164.78	\$ (6,902.21)	\$ 13,220.35	\$ 21,337.73	\$ 18,479.41	\$ 38,939.04	\$ 57,272.21	\$ 47,942.76	\$ 4,733.85	\$ 16,381.91	\$ 56,082.87	\$ 21,190.52	\$ 293,843.22
GENERAL & ADMIN EXPENSES (Fixed costs)													
GENERAL/INDIRECT	\$ 29,063.87	\$ 36,539.30	\$ 42,243.73	\$ 32,361.70	\$ 29,826.99	\$ 33,900.69	\$ 43,632.79	\$ 29,140.26	\$ 32,761.39	\$ 16,945.55	\$ 19,418.95	\$ 26,604.55	\$ 372,439.77
ADMINISTRATIVE	\$ 10,241.14	\$ 19,532.02	\$ 7,682.71	\$ 8,970.11	\$ 9,369.90	\$ 7,641.44	\$ 17,502.48	\$ 11,797.82	\$ 14,091.23	\$ 9,378.65	\$ 11,030.32	\$ 15,187.87	\$ 142,425.69
TOTAL G&A EXPENSES	\$ 39,305.01	\$ 56,071.32	\$ 49,926.44	\$ 41,331.81	\$ 39,196.89	\$ 41,542.13	\$ 61,135.27	\$ 40,938.08	\$ 46,852.62	\$ 26,324.20	\$ 30,449.27	\$ 41,792.42	\$ 514,865.46
INCOME/(LOSS) FROM OPERATIONS	\$ (34,140.23)	\$ (62,973.53)	\$ (36,706.09)	\$ (19,994.08)	\$ (20,717.48)	\$ (2,603.09)	\$ (3,863.06)	\$ 7,004.68	\$ (42,118.77)	\$ (9,942.29)	\$ 25,633.60	\$ (20,601.90)	\$ (221,022.24)
FUNDRAISING REVENUE													
DONATIONS/SPONS/TICKETS	\$ 6,453.26	\$ 24,411.11	\$ 27,036.61	\$ 18,422.36	\$ 21,917.85	\$ 90,367.26	\$ 33,399.61	\$ 75,478.75	\$ 44,775.47	\$ 6,185.00	\$ 15,917.41	\$ 55,143.44	\$ 419,508.13
GRANTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,850.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,850.00
GOVT (Island Cities, PPP Loan/Grant)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER INCOME - Rental, Merch Sales	\$ 741.84	\$ 54.34	\$ 186.17	\$ 1,354.27	\$ 978.35	\$ 577.90	\$ 1,705.39	\$ 1,426.80	\$ 934.93	\$ 1.91	\$ 25.00	\$ 170.50	\$ 8,157.40
FUNDRAISING UNRESTRICTED	\$ 7,195.10	\$ 24,465.45	\$ 27,222.78	\$ 19,776.63	\$ 22,896.20	\$ 90,945.16	\$ 39,955.00	\$ 76,905.55	\$ 45,710.40	\$ 6,186.91	\$ 15,942.41	\$ 55,313.94	\$ 432,515.53
TEMPORARILY RESTRICTED FUNDS						\$ -				\$ -			\$ -
RESTRICTED FUNDS								\$ 15,000.00					\$ 15,000.00
TOTAL FUNDRAISING REVENUE	\$ 7,195.10	\$ 24,465.45	\$ 27,222.78	\$ 19,776.63	\$ 22,896.20	\$ 90,945.16	\$ 39,955.00	\$ 91,905.55	\$ 45,710.40	\$ 6,186.91	\$ 15,942.41	\$ 55,313.94	\$ 447,515.53
FUNDRAISING DIRECT COSTS	\$ 19,258.44	\$ 12,854.89	\$ 17,594.61	\$ 26,174.70	\$ 13,050.95	\$ 39,611.24	\$ 26,869.17	\$ 27,131.85	\$ 29,958.18	\$ 10,259.81	\$ 10,293.30	\$ 11,315.14	\$ 244,372.28
FUNDRAISING INCOME	\$ (12,063.34)	\$ 11,610.56	\$ 9,628.17	\$ (6,398.07)	\$ 9,845.25	\$ 51,333.92	\$ 13,085.83	\$ 64,773.70	\$ 15,752.22	\$ (4,072.90)	\$ 5,649.11	\$ 43,998.80	\$ 203,143.25
NET ORDINARY INCOME/(LOSS)	\$ (46,203.57)	\$ (51,362.97)	\$ (27,077.92)	\$ (26,392.15)	\$ (10,872.23)	\$ 48,730.83	\$ 9,222.77	\$ 71,778.38	\$ (26,366.55)	\$ (14,015.19)	\$ 31,282.71	\$ 23,396.90	\$ (17,878.99)
NET ORDINARY INCOME/(LOSS) CUMULATIVE	\$ (46,203.57)	\$ (97,566.54)	\$ (124,644.46)	\$ (151,036.61)	\$ (161,908.84)	\$ (113,178.01)	\$ (103,955.24)	\$ (32,176.86)	\$ (58,543.41)	\$ (72,558.60)	\$ (41,275.89)	\$ (17,878.99)	

CAPITAL OVERLAY														
CAPITAL INCOME <i>(Manatee Co. Concession Funds)</i>	\$ 48,295.95	\$ -	\$ -	\$ -	\$ -	\$ 3,700.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 51,995.95
CAPITAL EXPENSE	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 5,030.72	\$ 1,330.72	\$ 7,018.01	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 25,355.93
NET OTHER INCOME - CAPITAL	\$ 46,965.23	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ 2,369.28	\$ (5,030.72)	\$ (1,330.72)	\$ (7,018.01)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ 26,640.02
NET INCOME	\$ 761.66	\$ (52,693.69)	\$ (28,408.64)	\$ (27,722.87)	\$ (12,202.95)	\$ 51,100.11	\$ 4,192.05	\$ 70,447.66	\$ (33,384.56)	\$ (15,345.91)	\$ 29,951.99	\$ 22,066.18	\$ 8,761.03	
NET INCOME/(LOSS) CUMULATIVE	\$ 761.66	\$ (51,932.03)	\$ (80,340.67)	\$ (108,063.54)	\$ (120,266.49)	\$ (69,166.38)	\$ (64,974.33)	\$ 5,473.33	\$ (27,911.23)	\$ (43,257.14)	\$ (13,305.15)	\$ 8,761.03		
Total Revenue	\$ 96,603.75	\$ 44,045.63	\$ 57,510.71	\$ 60,909.43	\$ 63,837.10	\$ 154,703.72	\$ 126,344.45	\$ 171,634.00	\$ 83,255.85	\$ 26,292.44	\$ 76,527.56	\$ 104,249.34	\$ 1,065,913.98	
Total Expenses	\$ 95,842.09	\$ 96,739.32	\$ 85,919.35	\$ 88,632.30	\$ 76,040.05	\$ 103,603.61	\$ 122,152.40	\$ 101,186.34	\$ 116,640.41	\$ 41,638.35	\$ 46,575.57	\$ 82,183.16	\$ 1,057,152.95	
	\$ 761.66	\$ (52,693.69)	\$ (28,408.64)	\$ (27,722.87)	\$ (12,202.95)	\$ 51,100.11	\$ 4,192.05	\$ 70,447.66	\$ (33,384.56)	\$ (15,345.91)	\$ 29,951.99	\$ 22,066.18	\$ 8,761.03	
Cash Flow	\$ 181,823	\$ 182,584.57	\$ 129,890.88	\$ 101,482	\$ 73,759	\$ 61,556	\$ 112,657	\$ 116,849	\$ 187,296	\$ 153,912	\$ 138,566	\$ 168,518	\$ 190,584	
													\$ 84,215	PPP Cash 5/7/20
													\$ 274,799	Cash Bal

PROGRAM REVENUES

FITNESS - Island Fitness, Personal Trng, Crossfit

	Actuals July 2019	Actuals Aug 2019	Actuals Sept 2019	Actuals Oct 2019	Actuals Nov 2019	Actuals Dec 2019	Actuals Jan 2020	Actuals Feb 2020	Actuals Mar 2020	Actuals April 2020	Actuals May 2020	Actuals June 2020	Actuals Total FY19-20
MEMBERSHIP FEES	\$ 15,640.00	\$ 11,804.48	\$ 11,898.53	\$ 25,097.20	\$ 24,476.70	\$ 31,715.36	\$ 54,409.95	\$ 54,560.45	\$ 20,017.45	\$ 7,892.20	\$ 9,061.15	\$ 13,771.40	\$ 280,344.87
REGISTRATION FEES	\$ -	\$ (45.00)	\$ 1,430.00	\$ 295.00	\$ 2,080.00	\$ 3,400.00	\$ 3,800.00	\$ 1,912.00	\$ 1,255.00	\$ -	\$ -	\$ 288.00	\$ 14,415.00
OTHER - PERSONAL TRAINING	\$ 1,315.00	\$ 710.00	\$ 2,940.00	\$ 1,300.00	\$ 500.00	\$ 3,850.00	\$ 6,485.00	\$ 4,320.00	\$ 3,510.00	\$ -	\$ -	\$ -	\$ 24,930.00
OTHER - CROSS FIT RENT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER - DONATIONS, MERCHANDISE SALES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,500.00	\$ 4,475.00	\$ -	\$ 12,223.33	\$ -	\$ -	\$ 19,198.33
TOTAL FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,955.00	\$ 12,469.48	\$ 16,268.53	\$ 26,692.20	\$ 27,056.70	\$ 38,965.36	\$ 67,194.95	\$ 65,267.45	\$ 24,782.45	\$ 20,115.53	\$ 9,061.15	\$ 14,059.40	\$ 338,888.20
													\$ 257,512.32

SPORTS - Adult

MEMBERSHIP FEES (Tennis, PB)	\$ 135.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450.00	\$ 2,385.00	\$ 405.00	\$ -	\$ 225.00	\$ -	\$ 3,600.00
REGISTRATION FEES	\$ 1,908.00	\$ 1,191.50	\$ 2,026.00	\$ 6,021.60	\$ 1,842.00	\$ 414.00	\$ 4,861.00	\$ 1,281.00	\$ 746.00	\$ -	\$ 144.00	\$ 5,161.00	\$ 25,596.10
OTHER - DONATIONS	\$ 15.00	\$ 650.00	\$ 650.00	\$ -	\$ -	\$ 30.00	\$ -	\$ -	\$ 1,545.00	\$ -	\$ -	\$ -	\$ 2,890.00
OTHER - SPONSORSHIPS	\$ -	\$ 350.00	\$ 875.00	\$ 1,050.00	\$ 700.00	\$ 350.00	\$ 500.00	\$ 700.00	\$ 1,850.00	\$ -	\$ -	\$ 1,750.00	\$ 8,125.00
OTHER - MERCHANDISE SALES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 315.00	\$ -	\$ -	\$ -	\$ 315.00
TOTAL SPORTS - Adult	\$ 2,058.00	\$ 2,191.50	\$ 3,551.00	\$ 7,071.60	\$ 2,542.00	\$ 794.00	\$ 5,811.00	\$ 4,366.00	\$ 4,861.00	\$ -	\$ 369.00	\$ 6,911.00	\$ 40,526.10

YOUTH - Sports,BTC,Camps,Specialty Prog

MEMBERSHIP FEES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
REGISTRATION FEES	\$ 21,599.70	\$ 4,800.20	\$ 9,968.40	\$ 6,369.00	\$ 9,842.20	\$ 15,999.20	\$ 7,413.50	\$ 7,675.00	\$ 7,617.00	\$ (10.00)	\$ 3,060.00	\$ 26,645.00	\$ 120,979.20
OTHER - DONATIONS	\$ 500.00	\$ 119.00	\$ -	\$ 150.00	\$ -	\$ 1,600.00	\$ -	\$ -	\$ -	\$ -	\$ 48,095.00	\$ -	\$ 50,464.00
OTHER - SPONSORSHIPS	\$ -	\$ -	\$ 500.00	\$ 850.00	\$ 1,500.00	\$ 2,700.00	\$ 3,950.00	\$ 350.00	\$ -	\$ -	\$ -	\$ 520.00	\$ 10,370.00
OTHER - MERCHANDISE SALES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 22,099.70	\$ 4,919.20	\$ 10,468.40	\$ 7,369.00	\$ 11,342.20	\$ 20,299.20	\$ 11,363.50	\$ 8,025.00	\$ 7,617.00	\$ (10.00)	\$ 51,155.00	\$ 27,165.00	\$ 181,813.20

ADULT - Seniors,Culture,Specialty

MEMBERSHIP FEES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
REGISTRATION FEES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,020.00	\$ 1,570.00	\$ 285.00	\$ -	\$ -	\$ 800.00	\$ 4,675.00
OTHER - DONATIONS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER - SPONSORSHIPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ 500.00
OTHER - MERCHANDISE SALES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,020.00	\$ 2,070.00	\$ 285.00	\$ -	\$ -	\$ 800.00	\$ 5,175.00

TOTAL PROGRAM REVENUES

MEMBERSHIP FEES	\$ 15,775.00	\$ 11,804.48	\$ 11,898.53	\$ 25,097.20	\$ 24,476.70	\$ 31,715.36	\$ 54,859.95	\$ 56,945.45	\$ 20,422.45	\$ 7,892.20	\$ 9,286.15	\$ 13,771.40	\$ 283,944.87
REGISTRATION FEES	\$ 23,507.70	\$ 5,946.70	\$ 13,424.40	\$ 12,685.60	\$ 13,764.20	\$ 19,813.20	\$ 18,094.50	\$ 12,438.00	\$ 9,903.00	\$ (10.00)	\$ 3,204.00	\$ 32,894.00	\$ 165,665.30
OTHER-Personal Trng, Crossfit Rent, Merch Sales	\$ 1,315.00	\$ 710.00	\$ 2,940.00	\$ 1,300.00	\$ 500.00	\$ 3,850.00	\$ 8,985.00	\$ 8,795.00	\$ 3,510.00	\$ 12,223.33	\$ -	\$ -	\$ 44,128.33
OTHER - DONATIONS	\$ 515.00	\$ 769.00	\$ 650.00	\$ 150.00	\$ -	\$ 1,630.00	\$ -	\$ -	\$ 1,545.00	\$ -	\$ 48,095.00	\$ -	\$ 53,354.00
OTHER - SPONSORSHIPS/CF Rental	\$ -	\$ 350.00	\$ 1,375.00	\$ 1,900.00	\$ 2,200.00	\$ 3,050.00	\$ 4,450.00	\$ 1,550.00	\$ 1,850.00	\$ -	\$ -	\$ 2,270.00	\$ 18,995.00
OTHER - MERCHANDISE SALES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 315.00	\$ -	\$ -	\$ -	\$ 315.00
TOTAL PROGRAM REVENUES	\$ 41,112.70	\$ 19,580.18	\$ 30,287.93	\$ 41,132.80	\$ 40,940.90	\$ 60,058.56	\$ 86,389.45	\$ 79,728.45	\$ 37,545.45	\$ 20,105.53	\$ 60,585.15	\$ 48,935.40	\$ 566,402.50