

The Center

JAN FYTD 2019/2020 ACTUALS BY MONTH

OUTLOOK BY MONTH

	Actuals July 2019	Actuals Aug 2019	Actuals Sept 2019	Actuals Oct 2019	Actuals Nov 2019	Actuals Dec 2019	Actuals Jan 2020	Actuals Feb 2020	Outlook Mar 2020	Outlook April 2020	Outlook May 2020	Outlook June 2020	Outlook Total FY19-20
PROGRAM REVENUE									50%	25%	25%	25%	
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,955.00	\$ 12,469.48	\$ 16,268.53	\$ 26,692.20	\$ 27,056.70	\$ 38,965.36	\$ 67,194.95	\$ 65,267.45	\$ 16,531.54	\$ 5,881.25	\$ 4,220.27	\$ 4,671.24	\$ 302,173.97
SPORTS - Adult	\$ 2,058.00	\$ 2,191.50	\$ 3,551.00	\$ 7,071.60	\$ 2,542.00	\$ 794.00	\$ 5,811.00	\$ 4,366.00	\$ 5,352.58	\$ -	\$ -	\$ -	\$ 33,737.68
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 22,099.70	\$ 4,919.20	\$ 10,468.40	\$ 7,369.00	\$ 11,342.20	\$ 20,299.20	\$ 11,363.50	\$ 8,025.00	\$ 6,938.75	\$ -	\$ -	\$ 43,500.00	\$ 146,324.95
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,020.00	\$ 2,070.00	\$ 305.00	\$ -	\$ -	\$ 5,000.00	\$ 9,395.00
TOTAL PROGRAM REVENUE	\$ 41,112.70	\$ 19,580.18	\$ 30,287.93	\$ 41,132.80	\$ 40,940.90	\$ 60,058.56	\$ 86,389.45	\$ 79,728.45	\$ 29,127.86	\$ 5,881.25	\$ 4,220.27	\$ 53,171.24	\$ 491,631.59
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 15,775.00	\$ 11,804.48	\$ 11,898.53	\$ 25,097.20	\$ 24,476.70	\$ 31,715.36	\$ 54,859.95	\$ 56,945.45	\$ 17,574.41	\$ 5,881.25	\$ 4,220.27	\$ 4,671.24	\$ 264,919.84
REGISTRATION FEES (Sports, Youth, Adult)	\$ 23,507.70	\$ 5,946.70	\$ 13,424.40	\$ 12,685.60	\$ 13,764.20	\$ 19,813.20	\$ 18,094.50	\$ 12,438.00	\$ 9,778.45	\$ -	\$ -	\$ -	\$ 129,452.75
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 1,830.00	\$ 1,829.00	\$ 4,965.00	\$ 3,350.00	\$ 2,700.00	\$ 8,530.00	\$ 13,435.00	\$ 10,345.00	\$ 1,775.00	\$ -	\$ -	\$ 48,500.00	\$ 97,259.00
	\$ 41,112.70	\$ 19,580.18	\$ 30,287.93	\$ 41,132.80	\$ 40,940.90	\$ 60,058.56	\$ 86,389.45	\$ 79,728.45	\$ 29,127.86	\$ 5,881.25	\$ 4,220.27	\$ 53,171.24	\$ 491,631.59
PROGRAM DIRECT COSTS (Variable Costs)									100%	50%	25%	25%	
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,345.26	\$ 11,685.47	\$ 7,477.01	\$ 8,649.84	\$ 8,809.76	\$ 9,483.86	\$ 14,293.20	\$ 15,558.96	\$ 16,754.53	\$ 6,651.56	\$ 2,841.48	\$ 2,657.73	\$ 116,208.65
SPORTS - Adult	\$ 3,168.64	\$ 3,189.50	\$ 2,771.12	\$ 2,753.26	\$ 5,558.75	\$ 3,410.65	\$ 3,345.37	\$ 4,798.36	\$ 4,774.87	\$ 1,439.81	\$ 671.40	\$ 465.70	\$ 36,347.43
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 21,400.73	\$ 11,607.42	\$ 6,819.45	\$ 8,294.58	\$ 7,896.07	\$ 7,922.44	\$ 10,605.30	\$ 9,982.49	\$ 9,247.41	\$ 4,913.81	\$ 2,091.19	\$ 4,007.69	\$ 104,788.57
ADULT - Seniors,Culture,Specialty	\$ 33.29	\$ -	\$ -	\$ 97.39	\$ 196.91	\$ 302.77	\$ 848.15	\$ 1,445.88	\$ 1,712.84	\$ 435.84	\$ 270.44	\$ 270.44	\$ 5,613.96
TOTAL PROGRAM DIRECTS COSTS	\$ 35,947.92	\$ 26,482.39	\$ 17,067.58	\$ 19,795.07	\$ 22,461.49	\$ 21,119.72	\$ 29,092.02	\$ 31,785.69	\$ 32,489.65	\$ 13,441.01	\$ 5,874.51	\$ 7,401.56	\$ 262,958.60
PROGRAM INCOME/(LOSS)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 5,609.74	\$ 784.01	\$ 8,791.52	\$ 18,042.36	\$ 18,246.94	\$ 29,481.50	\$ 52,901.75	\$ 49,708.49	\$ (222.99)	\$ (770.30)	\$ 1,378.79	\$ 2,013.52	\$ 185,965.32
SPORTS - Adult	\$ (1,110.64)	\$ (998.00)	\$ 779.88	\$ 4,318.34	\$ (3,016.75)	\$ (2,616.65)	\$ 2,465.63	\$ (432.36)	\$ 577.71	\$ (1,439.81)	\$ (671.40)	\$ (465.70)	\$ (2,609.76)
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 698.97	\$ (6,688.22)	\$ 3,648.95	\$ (925.58)	\$ 3,446.13	\$ 12,376.76	\$ 758.20	\$ (1,957.49)	\$ (2,308.66)	\$ (4,913.81)	\$ (2,091.19)	\$ 39,492.32	\$ 41,536.38
ADULT - Seniors,Culture,Specialty	\$ (33.29)	\$ -	\$ -	\$ (97.39)	\$ (196.91)	\$ (302.77)	\$ 1,171.85	\$ 624.12	\$ (1,407.84)	\$ (435.84)	\$ (270.44)	\$ 4,729.56	\$ 3,781.05
TOTAL PROGRAM INCOME/(LOSS)	\$ 5,164.78	\$ (6,902.21)	\$ 13,220.35	\$ 21,337.73	\$ 18,479.41	\$ 38,938.84	\$ 57,297.43	\$ 47,942.76	\$ (3,361.79)	\$ (7,559.76)	\$ (1,654.24)	\$ 45,769.69	\$ 228,672.99
GENERAL & ADMIN EXPENSES (Fixed costs)									100%	50%	25%	25%	
GENERAL/INDIRECT	\$ 29,063.87	\$ 36,243.20	\$ 42,243.73	\$ 32,361.70	\$ 29,777.00	\$ 33,900.69	\$ 43,632.79	\$ 29,140.26	\$ 32,847.06	\$ 18,306.70	\$ 8,653.61	\$ 8,401.25	\$ 344,571.85
ADMINISTRATIVE	\$ 10,241.14	\$ 19,532.02	\$ 7,682.71	\$ 8,970.11	\$ 9,369.90	\$ 7,641.44	\$ 17,502.48	\$ 11,797.82	\$ 15,466.38	\$ 11,328.68	\$ 13,904.27	\$ 11,904.27	\$ 145,341.22
TOTAL G&A EXPENSES	\$ 39,305.01	\$ 55,775.22	\$ 49,926.44	\$ 41,331.81	\$ 39,146.90	\$ 41,542.13	\$ 61,135.27	\$ 40,938.08	\$ 48,313.44	\$ 29,635.38	\$ 22,557.88	\$ 20,305.52	\$ 489,913.07
INCOME/(LOSS) FROM OPERATIONS	\$ (34,140.23)	\$ (62,677.43)	\$ (36,706.09)	\$ (19,994.08)	\$ (20,667.49)	\$ (2,603.29)	\$ (3,837.84)	\$ 7,004.68	\$ (51,675.23)	\$ (37,195.13)	\$ (24,212.11)	\$ 25,464.17	\$ (261,240.08)
FUNDRAISING REVENUE													
DONATIONS/SPONS/TICKETS	\$ 6,453.26	\$ 24,411.11	\$ 27,036.61	\$ 18,422.36	\$ 21,917.85	\$ 90,367.26	\$ 33,399.61	\$ 75,478.75	\$ 40,000.00	\$ 150,000.00	\$ -	\$ -	\$ 487,486.81
GRANTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,850.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,850.00
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER INCOME - Rental, Merch Sales	\$ 741.84	\$ 54.34	\$ 186.17	\$ 1,354.27	\$ 978.35	\$ 577.90	\$ 1,705.39	\$ 1,426.80	\$ -	\$ -	\$ -	\$ -	\$ 7,025.06
FUNDRAISING UNRESTRICTED	\$ 7,195.10	\$ 24,465.45	\$ 27,222.78	\$ 19,776.63	\$ 22,896.20	\$ 90,945.16	\$ 39,955.00	\$ 76,905.55	\$ 40,000.00	\$ 150,000.00	\$ -	\$ -	\$ 499,361.87
TEMPORARILY RESTRICTED FUNDS						\$ -							\$ -
RESTRICTED FUNDS							\$ 15,000.00						\$ 15,000.00
TOTAL FUNDRAISING REVENUE	\$ 7,195.10	\$ 24,465.45	\$ 27,222.78	\$ 19,776.63	\$ 22,896.20	\$ 90,945.16	\$ 39,955.00	\$ 91,905.55	\$ 40,000.00	\$ 150,000.00	\$ -	\$ -	\$ 514,361.87
FUNDRAISING DIRECT COSTS	\$ 19,258.44	\$ 12,854.89	\$ 17,594.61	\$ 26,174.70	\$ 13,050.95	\$ 39,611.24	\$ 26,802.52	\$ 27,131.85	\$ 33,736.65	\$ 6,754.57	\$ 2,550.07	\$ 2,550.07	\$ 228,070.56
FUNDRAISING INCOME	\$ (12,063.34)	\$ 11,610.56	\$ 9,628.17	\$ (6,398.07)	\$ 9,845.25	\$ 51,333.92	\$ 13,152.48	\$ 64,773.70	\$ 6,263.35	\$ 143,245.43	\$ (2,550.07)	\$ (2,550.07)	\$ 286,291.32
NET ORDINARY INCOME/(LOSS)	\$ (46,203.57)	\$ (51,066.87)	\$ (27,077.92)	\$ (26,392.15)	\$ (10,822.24)	\$ 48,730.63	\$ 9,314.64	\$ 71,778.38	\$ (45,411.88)	\$ 106,050.30	\$ (26,762.18)	\$ 22,914.10	\$ 25,051.24
NET ORDINARY INCOME/(LOSS) CUMULATIVE	\$ (46,203.57)	\$ (97,270.44)	\$ (124,348.36)	\$ (150,740.51)	\$ (161,562.75)	\$ (112,832.12)	\$ (103,517.48)	\$ (31,739.10)	\$ (77,150.98)	\$ 28,899.32	\$ 2,137.13	\$ 25,051.24	

CAPITAL OVERLAY														
CAPITAL INCOME <i>(Manatee Co. Concession Funds)</i>	\$ 48,295.95	\$ -	\$ -	\$ -	\$ -	\$ 3,700.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,858.00	\$ 87,853.95
CAPITAL EXPENSE	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 5,030.72	\$ 1,330.72	\$ 7,017.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 25,355.64
NET OTHER INCOME - CAPITAL	\$ 46,965.23	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ 2,369.28	\$ (5,030.72)	\$ (1,330.72)	\$ (7,017.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ 34,527.28	\$ 62,498.31
NET INCOME	\$ 761.66	\$ (52,397.59)	\$ (28,408.64)	\$ (27,722.87)	\$ (12,152.96)	\$ 51,099.91	\$ 4,283.92	\$ 70,447.66	\$ (52,429.60)	\$ 104,719.58	\$ (28,092.90)	\$ 57,441.38	\$ 87,549.55	
Total Revenue	\$ 96,603.75	\$ 44,045.63	\$ 57,510.71	\$ 60,909.43	\$ 63,837.10	\$ 154,703.72	\$ 126,344.45	\$ 171,634.00	\$ 69,127.86	\$ 155,881.25	\$ 4,220.27	\$ 89,029.24	\$ 1,093,847.41	
Total Expenses	\$ 95,842.09	\$ 96,443.22	\$ 85,919.35	\$ 88,632.30	\$ 75,990.06	\$ 103,603.81	\$ 122,060.53	\$ 101,186.34	\$ 121,557.46	\$ 51,161.68	\$ 32,313.17	\$ 31,587.86	\$ 1,006,297.87	
	\$ 761.66	\$ (52,397.59)	\$ (28,408.64)	\$ (27,722.87)	\$ (12,152.96)	\$ 51,099.91	\$ 4,283.92	\$ 70,447.66	\$ (52,429.60)	\$ 104,719.58	\$ (28,092.90)	\$ 57,441.38	\$ 87,549.55	
Cash Flow	\$ 181,823	\$ 182,584.57	\$ 130,186.98	\$ 101,778.34	\$ 74,055.47	\$ 61,902.51	\$ 113,002.42	\$ 117,286.34	\$ 187,734.00	\$ 135,304.40	\$ 240,023.98	\$ 211,931.07	\$ 269,372.46	