

BUDGET FY 2019-2020

The Center of Anna Maria Island

BUDGET FY 2019-2020 BY MONTH

	Budget July 2019	Budget Aug 2019	Budget Sept 2019	Budget Oct 2019	Budget Nov 2019	Budget Dec 2019	Budget Jan 2020	Budget Feb 2020	Budget Mar 2020	Budget April 2020	Budget May 2020	Budget June 2020	Budget Total FY19-20
PROGRAM REVENUE													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,955.00	\$ 12,602.98	\$ 11,936.58	\$ 16,093.14	\$ 28,046.03	\$ 20,799.00	\$ 62,796.82	\$ 48,466.81	\$ 37,613.87	\$ 25,734.36	\$ 19,579.66	\$ 20,984.97	\$ 321,609.24
SPORTS - Adult	\$ 2,058.00	\$ 2,191.50	\$ 2,067.00	\$ 2,145.54	\$ 8,004.26	\$ 5,270.90	\$ 7,306.45	\$ 5,737.10	\$ 10,705.15	\$ 1,135.33	\$ 231.75	\$ 139.05	\$ 46,992.03
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 22,099.70	\$ 4,919.20	\$ 11,112.50	\$ 9,434.00	\$ 16,491.20	\$ 12,653.00	\$ 8,423.50	\$ 8,605.00	\$ 13,902.50	\$ 8,757.50	\$ 14,775.00	\$ 49,625.00	\$ 180,798.10
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ 5,000.00	\$ 85.00	\$ -	\$ 70.00	\$ 750.00	\$ 1,550.00	\$ 610.00	\$ 314.00	\$ -	\$ 10,500.00	\$ 18,879.00
TOTAL PROGRAM REVENUE	\$ 41,112.70	\$ 19,713.68	\$ 30,116.08	\$ 27,757.68	\$ 52,541.49	\$ 38,792.90	\$ 79,276.77	\$ 64,358.91	\$ 62,831.52	\$ 35,941.19	\$ 34,586.41	\$ 81,249.02	\$ 568,278.37
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 15,775.00	\$ 11,937.98	\$ 12,124.98	\$ 16,626.68	\$ 28,181.99	\$ 20,573.06	\$ 57,966.12	\$ 45,462.86	\$ 35,148.82	\$ 24,463.34	\$ 17,112.81	\$ 18,824.02	\$ 304,197.68
REGISTRATION FEES (Sports, Youth, Adult)	\$ 23,507.70	\$ 5,991.70	\$ 9,708.50	\$ 8,586.00	\$ 19,795.40	\$ 15,270.00	\$ 10,847.50	\$ 12,333.00	\$ 19,556.90	\$ 9,168.50	\$ 14,775.00	\$ 16,125.00	\$ 165,665.20
OTHER (PT, CF, Sponsorships, Donations, Merch Sales)	\$ 1,830.00	\$ 1,784.00	\$ 8,282.60	\$ 2,545.00	\$ 4,564.10	\$ 2,949.84	\$ 10,463.15	\$ 6,563.05	\$ 8,125.80	\$ 2,309.35	\$ 2,698.60	\$ 46,300.00	\$ 98,415.49
	\$ 41,112.70	\$ 19,713.68	\$ 30,116.08	\$ 27,757.68	\$ 52,541.49	\$ 38,792.90	\$ 79,276.77	\$ 64,358.91	\$ 62,831.52	\$ 35,941.19	\$ 34,586.41	\$ 81,249.02	\$ 568,278.37
PROGRAM DIRECT COSTS (Variable Costs)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,345.26	\$ 11,685.47	\$ 9,568.00	\$ 9,114.50	\$ 10,246.45	\$ 9,089.32	\$ 13,859.03	\$ 17,098.64	\$ 16,754.53	\$ 13,303.11	\$ 11,365.90	\$ 10,630.90	\$ 144,061.11
SPORTS - Adult	\$ 3,168.63	\$ 3,189.49	\$ 3,546.12	\$ 3,508.40	\$ 3,439.81	\$ 3,192.55	\$ 3,476.30	\$ 3,763.31	\$ 4,774.87	\$ 2,879.61	\$ 2,685.61	\$ 1,862.81	\$ 39,487.51
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 21,400.71	\$ 11,607.41	\$ 9,092.87	\$ 7,817.77	\$ 8,615.32	\$ 9,182.00	\$ 8,569.41	\$ 9,735.82	\$ 9,247.41	\$ 9,827.62	\$ 8,364.74	\$ 16,030.74	\$ 129,491.82
ADULT - Seniors,Culture,Specialty	\$ 33.30	\$ -	\$ 721.18	\$ 721.18	\$ 721.18	\$ 757.54	\$ 1,547.65	\$ 1,981.02	\$ 1,712.84	\$ 871.68	\$ 1,081.77	\$ 1,081.77	\$ 11,231.11
TOTAL PROGRAM DIRECTS COSTS	\$ 35,947.90	\$ 26,482.37	\$ 22,928.17	\$ 21,161.85	\$ 23,022.76	\$ 22,221.41	\$ 27,452.39	\$ 32,578.79	\$ 32,489.65	\$ 26,882.02	\$ 23,498.02	\$ 29,606.22	\$ 324,271.55
PROGRAM INCOME/(LOSS)													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 5,609.74	\$ 917.51	\$ 2,368.58	\$ 6,978.64	\$ 17,799.58	\$ 11,709.68	\$ 48,937.79	\$ 31,368.17	\$ 20,859.34	\$ 12,431.25	\$ 8,213.76	\$ 10,354.07	\$ 177,548.13
SPORTS - Adult	\$ (1,110.63)	\$ (997.99)	\$ (1,479.12)	\$ (1,362.86)	\$ 4,564.45	\$ 2,078.35	\$ 3,830.15	\$ 1,973.79	\$ 5,930.28	\$ (1,744.28)	\$ (2,453.86)	\$ (1,723.76)	\$ 7,504.52
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 698.99	\$ (6,688.21)	\$ 2,019.63	\$ 1,616.23	\$ 7,875.88	\$ 3,471.00	\$ (145.91)	\$ (1,130.82)	\$ 4,655.09	\$ (1,070.12)	\$ 6,410.26	\$ 33,594.26	\$ 51,306.28
ADULT - Seniors,Culture,Specialty	\$ (33.30)	\$ -	\$ 4,278.82	\$ (636.18)	\$ (721.18)	\$ (687.54)	\$ (797.65)	\$ (431.02)	\$ (1,102.84)	\$ (557.68)	\$ (1,081.77)	\$ 9,418.23	\$ 7,647.89
TOTAL PROGRAM INCOME/(LOSS)	\$ 5,164.80	\$ (6,768.69)	\$ 7,187.91	\$ 6,595.83	\$ 29,518.73	\$ 16,571.49	\$ 51,824.38	\$ 31,780.12	\$ 30,341.87	\$ 9,059.17	\$ 11,088.39	\$ 51,642.80	\$ 244,006.82
GENERAL & ADMIN EXPENSES (Fixed costs)													
GENERAL/INDIRECT	\$ 29,063.88	\$ 36,247.22	\$ 40,810.76	\$ 34,862.99	\$ 32,317.68	\$ 30,890.76	\$ 39,488.41	\$ 30,009.73	\$ 32,847.06	\$ 36,613.39	\$ 34,614.42	\$ 33,604.99	\$ 411,371.29
ADMINISTRATIVE	\$ 10,241.15	\$ 19,532.02	\$ 10,620.81	\$ 11,397.25	\$ 10,371.10	\$ 15,630.20	\$ 19,690.87	\$ 9,926.01	\$ 15,466.38	\$ 11,328.68	\$ 13,904.27	\$ 11,904.27	\$ 160,013.01
TOTAL G&A EXPENSES	\$ 39,305.03	\$ 55,779.24	\$ 51,431.57	\$ 46,260.24	\$ 42,688.78	\$ 46,520.96	\$ 59,179.28	\$ 39,935.74	\$ 48,313.44	\$ 47,942.07	\$ 48,518.69	\$ 45,509.26	\$ 571,384.30
INCOME/(LOSS) FROM OPERATIONS	\$ (34,140.23)	\$ (62,547.93)	\$ (44,243.66)	\$ (39,664.41)	\$ (13,170.05)	\$ (29,949.47)	\$ (7,354.90)	\$ (8,155.62)	\$ (17,971.57)	\$ (38,882.90)	\$ (37,430.30)	\$ 6,133.54	\$ (327,377.49)
FUNDRAISING REVENUE													
DONATIONS/SPONS/TICKETS	\$ 6,453.26	\$ 24,211.11	\$ 28,643.00	\$ 22,435.00	\$ 24,300.00	\$ 46,400.00	\$ 116,995.00	\$ 87,265.00	\$ 67,903.50	\$ 43,600.00	\$ 75,000.00	\$ 20,000.00	\$ 563,205.87
GRANTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500.00
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER INCOME - Rental, Merch Sales	\$ 741.84	\$ 54.34	\$ 765.09	\$ 500.31	\$ 1,173.58	\$ 148.00	\$ 409.84	\$ 1,556.00	\$ 1,605.04	\$ 863.81	\$ 90.00	\$ 90.00	\$ 7,997.85
FUNDRAISING UNRESTRICTED	\$ 7,195.10	\$ 24,265.45	\$ 29,408.09	\$ 22,935.31	\$ 25,473.58	\$ 46,548.00	\$ 121,904.84	\$ 88,821.00	\$ 69,508.54	\$ 44,463.81	\$ 75,090.00	\$ 20,090.00	\$ 575,703.72
TEMPORARILY RESTRICTED FUNDS						\$ -							\$ -
RESTRICTED FUNDS										\$ 15,000.00			\$ 15,000.00
TOTAL FUNDRAISING REVENUE	\$ 7,195.10	\$ 24,265.45	\$ 29,408.09	\$ 22,935.31	\$ 25,473.58	\$ 46,548.00	\$ 121,904.84	\$ 88,821.00	\$ 69,508.54	\$ 59,463.81	\$ 75,090.00	\$ 20,090.00	\$ 590,703.72
FUNDRAISING DIRECT COSTS	\$ 19,258.44	\$ 12,854.89	\$ 22,733.02	\$ 21,522.96	\$ 22,932.31	\$ 28,637.47	\$ 23,572.20	\$ 30,414.93	\$ 33,736.65	\$ 13,509.14	\$ 10,200.27	\$ 10,200.27	\$ 249,572.55
FUNDRAISING INCOME	\$ (12,063.34)	\$ 11,410.56	\$ 6,675.07	\$ 1,412.35	\$ 2,541.27	\$ 17,910.53	\$ 98,332.64	\$ 58,406.07	\$ 35,771.89	\$ 45,954.67	\$ 64,889.73	\$ 9,889.73	\$ 341,131.17
NET ORDINARY INCOME/(LOSS)	\$ (46,203.57)	\$ (51,137.37)	\$ (37,568.59)	\$ (38,252.06)	\$ (10,628.78)	\$ (12,038.94)	\$ 90,977.74	\$ 50,250.45	\$ 17,800.32	\$ 7,071.77	\$ 27,459.43	\$ 16,023.27	\$ 13,753.68
NET ORDINARY INCOME/(LOSS) CUMULATIVE	\$ (46,203.57)	\$ (97,340.94)	\$ (134,909.53)	\$ (173,161.59)	\$ (183,790.37)	\$ (195,829.31)	\$ (104,851.57)	\$ (54,601.11)	\$ (36,800.80)	\$ (29,729.02)	\$ (2,269.59)	\$ 13,753.68	
CAPITAL OVERLAY													
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 48,295.95					\$ 35,858.00				\$ 15,000.00			\$ 99,153.95
CAPITAL EXPENSE	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 1,330.72	\$ 18,830.72	\$ 26,330.72	\$ 21,330.72	\$ 21,330.72	\$ 1,330.72	\$ 1,330.72	\$ 98,468.64
NET OTHER INCOME - CAPITAL	\$ 46,965.23	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ (1,330.72)	\$ 34,527.28	\$ (18,830.72)	\$ (26,330.72)	\$ (21,330.72)	\$ (21,330.72)	\$ 13,669.28	\$ (1,330.72)	\$ 685.31
NET INCOME	\$ 761.66	\$ (52,468.09)	\$ (38,899.31)	\$ (39,582.78)	\$ (11,959.50)	\$ 22,488.34	\$ 72,147.02	\$ 23,919.73	\$ (3,530.40)	\$ (14,258.95)	\$ 41,128.71	\$ 14,692.55	\$ 14,438.99
Total Revenue	\$ 96,603.75	\$ 43,979.13	\$ 59,524.17	\$ 50,692.99	\$ 78,015.07	\$ 121,198.90	\$ 201,181.61	\$ 153,179.91	\$ 132,340.06	\$ 95,405.00	\$ 124,676.41	\$ 101,339.02	\$ 1,258,136.04
Total Expenses	\$ 95,842.09	\$ 96,447.22	\$ 98,423.48	\$ 90,275.77	\$ 89,974.57	\$ 98,710.56	\$ 129,034.59	\$ 129,260.18	\$ 135,870.46	\$ 109,663.95	\$ 83,547.70	\$ 86,646.47	\$ 1,243,697.04
	\$ 761.66	\$ (52,468.09)	\$ (38,899.31)	\$ (39,582.78)	\$ (11,959.50)	\$ 22,488.34	\$ 72,147.02	\$ 23,919.73	\$ (3,530.40)	\$ (14,258.95)	\$ 41,128.71	\$ 14,692.55	\$ 14,438.99
Cash Flow	\$ 181,823	\$ 182,584.66	\$ 130,116.57	\$ 91,217.26	\$ 51,634.48	\$ 39,674.98	\$ 62,163.32	\$ 134,310.34	\$ 158,230.08	\$ 154,699.67	\$ 140,440.73	\$ 181,569.44	\$ 196,261.99