

## JULY 2019 FYTD RESULTS

	JULY 2019 FYTD	ACTUALS			BUDGET FYTD		
	2019/2020	Prior FY 18/19	From Prior FY		2019/2020	From Budget	
<b>PROGRAMS</b>							
REVENUE	\$ 41,113	\$ 62,916	\$ (21,804)	-35%	\$ 41,113	\$ -	0%
DIRECT COSTS	\$ 34,947	\$ 28,829	\$ 6,119	21%	\$ 34,947	\$ -	0%
PROGRAM INCOME/(LOSS)	\$ 6,165	\$ 34,048	\$ (27,882)		\$ 6,165	\$ -	
<b>GENERAL/INDIRECT/ADMIN EXPENSES</b>	\$ 40,306	\$ 41,704	\$ (1,398)	-3%	\$ 40,306	\$ -	0%
INCOME/(LOSS) FROM OPERATIONS	\$ (34,140)	\$ (7,656)	\$ (26,484)	346%	\$ (34,140)	\$ -	0%
<b>FUNDRAISING</b>							
REVENUE	\$ 7,195	\$ 22,158	\$ (14,963)	-68%	\$ 7,195	\$ -	0%
DIRECT COSTS	\$ 19,258	\$ 2,232	\$ 17,026	763%	\$ 19,258	\$ -	0%
FUNDRAISING INCOME/(LOSS)	\$ (12,063)	\$ 19,926	\$ (31,989)		\$ (12,063)	\$ -	
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ (46,204)</b>	<b>\$ 12,270</b>	<b>\$ (58,473)</b>		<b>\$ (46,204)</b>	<b>\$ -</b>	
<b>TOTAL OPERATING REVENUES</b>	\$ 48,308	\$ 85,075	\$ (36,767)	-43%	\$ 48,308	\$ -	0%
<b>TOTAL OPERATING EXPENSES</b>	\$ 94,511	\$ 72,765	\$ 21,747	30%	\$ 94,511	\$ -	0%
<b>CAPITAL OVERLAY</b>							
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 48,296	\$ -	\$ 48,296		\$ 48,296	\$ -	
CAPITAL EXPENSE	\$ 1,331	\$ -	\$ 1,331		\$ 1,331	\$ -	
NET OTHER INCOME - CAPITAL	\$ 46,965	\$ -	\$ 46,965		\$ 46,965	\$ -	
<b>NET INCOME</b>	<b>\$ 762</b>	<b>\$ 12,270</b>	<b>\$ (11,508)</b>		<b>\$ 762</b>	<b>\$ -</b>	
<b>TOTAL REVENUE</b>	\$ 96,604	\$ 85,075	\$ 11,529		\$ 96,604	\$ -	
<b>TOTAL EXPENSES</b>	\$ 95,842	\$ 72,765	\$ 23,077		\$ 95,842	\$ -	

JULY

JULY 2019 FYTD RESULTS

	JULY 2019 FYTD		ACTUALS		VARIANCE		BUDGET FYTD		VARIANCE	
	2019/2020		Prior FY 18/19	From Prior FY	2019/2020	From Budget				
<b>PROGRAM REVENUE</b>										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,955		\$ 16,042	\$ 913	\$ 16,955	\$ -				
SPORTS - Adult	\$ 2,058		\$ 5,291	\$ (3,233)	\$ 2,058	\$ -				
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 22,100		\$ 41,544	\$ (19,444)	\$ 22,100	\$ -				City AM \$18500 July 2018
ADULT - Seniors,Culture,Specialty	\$ -		\$ 40	\$ (40)	\$ -	\$ -				
<b>TOTAL PROGRAM REVENUE</b>	<b>\$ 41,113</b>		<b>\$ 62,916</b>	<b>\$ (21,804)</b>	<b>\$ 41,113</b>	<b>\$ -</b>	<b>-34.7%</b>			<b>0.0%</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 15,775		\$ 15,778	\$ (3)	\$ 15,775	\$ -				
REGISTRATION FEES (Sports,Youth,Adult)	\$ 23,508		\$ 24,989	\$ (1,481)	\$ 23,508	\$ -				
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 1,830		\$ 22,150	\$ (20,320)	\$ 1,830	\$ -				
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,345		\$ 6,736	\$ 4,610	\$ 11,345	\$ -				
SPORTS - Adult	\$ 1,771		\$ 5,719	\$ (3,949)	\$ 1,771	\$ -				
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 21,831		\$ 16,374	\$ 5,458	\$ 21,831	\$ -				
ADULT - Seniors,Culture,Specialty	\$ -		\$ -	\$ -	\$ -	\$ -				
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$ 34,947</b>		<b>\$ 28,829</b>	<b>\$ 6,119</b>	<b>\$ 34,947</b>	<b>\$ -</b>	<b>21.2%</b>			<b>0.0%</b>
<b>PROGRAM INCOME/(LOSS)</b>										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 5,610		\$ 9,306	\$ (3,696)	\$ 5,610	\$ -				
SPORTS - Adult	\$ 287		\$ (428)	\$ 716	\$ 287	\$ -				
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 268		\$ 25,170	\$ (24,901)	\$ 268	\$ -				City AM \$18500 July 2018
ADULT - Seniors,Culture,Specialty	\$ -		\$ -	\$ -	\$ -	\$ -				
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$ 6,165</b>		<b>\$ 34,048</b>	<b>\$ (27,882)</b>	<b>\$ 6,165</b>	<b>\$ -</b>	<b>-81.9%</b>			<b>0.0%</b>
<b>GENERAL &amp; ADMIN EXPENSES</b>										
GENERAL/INDIRECT	\$ 32,756		\$ 30,189	\$ 2,567	\$ 32,756	\$ -				
ADMINISTRATIVE	\$ 7,550		\$ 11,515	\$ (3,965)	\$ 7,550	\$ -				
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$ 40,306</b>		<b>\$ 41,704</b>	<b>\$ (1,398)</b>	<b>\$ 40,306</b>	<b>\$ -</b>	<b>-3.4%</b>			<b>0.0%</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$ (34,140)</b>		<b>\$ (7,656)</b>	<b>\$ (26,484)</b>	<b>\$ (34,140)</b>	<b>\$ -</b>	<b>345.9%</b>			<b>0.0%</b>
<b>FUNDRAISING REVENUE</b>										
DONATIONS/SPONS/TICKETS	\$ 6,453		\$ 21,164	\$ (14,711)	\$ 6,453	\$ -				\$18k Patterson Foundation pd July 2018
GRANTS	\$ -		\$ 10	\$ (10)	\$ -	\$ -				for May 2018 Giving Challenge.
GOVT (Island Cities)	\$ -		\$ -	\$ -	\$ -	\$ -				No Giving Challenge May 2019
INTEREST EARNINGS	\$ -		\$ -	\$ -	\$ -	\$ -				
OTHER INCOME - Rental, Merch Sales	\$ 742		\$ 984	\$ (242)	\$ 742	\$ -				
FUNDRAISING UNRESTRICTED	\$ 7,195		\$ 22,158	\$ (14,963)	\$ 7,195	\$ -				
TEMPORARILY RESTRICTED FUNDS	\$ -		\$ -	\$ -	\$ -	\$ -				
RESTRICTED FUNDS	\$ -		\$ -	\$ -	\$ -	\$ -				
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$ 7,195</b>		<b>\$ 22,158</b>	<b>\$ (14,963)</b>	<b>\$ 7,195</b>	<b>\$ -</b>	<b>-67.5%</b>			<b>0.0%</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$ 19,258</b>		<b>\$ 2,232</b>	<b>\$ 17,026</b>	<b>\$ 19,258</b>	<b>\$ -</b>	<b>762.7%</b>			<b>0.0%</b> Need to review these costs
<b>FUNDRAISING INCOME</b>	<b>\$ (12,063)</b>		<b>\$ 19,926</b>	<b>\$ (31,989)</b>	<b>\$ (12,063)</b>	<b>\$ -</b>	<b>-160.5%</b>			<b>0.0%</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ (46,204)</b>		<b>\$ 12,270</b>	<b>\$ (58,473)</b>	<b>\$ (46,204)</b>	<b>\$ -</b>				
<b>TOTAL OPERATING REVENUES</b>	<b>\$ 48,308</b>		<b>\$ 85,075</b>	<b>\$ (36,767)</b>	<b>\$ 48,308</b>	<b>\$ -</b>	<b>-43.2%</b>			<b>0.0%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 94,511</b>		<b>\$ 72,765</b>	<b>\$ 21,747</b>	<b>\$ 94,511</b>	<b>\$ -</b>	<b>29.9%</b>			<b>0.0%</b>
<b>CAPITAL OVERLAY</b>										
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 48,296		\$ -	\$ 48,296	\$ 48,296	\$ -				
CAPITAL EXPENSE	\$ 1,331		\$ -	\$ 1,331	\$ 1,331	\$ -				
<b>NET OTHER INCOME - CAPITAL</b>	<b>\$ 46,965</b>		<b>\$ -</b>	<b>\$ 46,965</b>	<b>\$ 46,965</b>	<b>\$ -</b>				
<b>NET INCOME</b>	<b>\$ 762</b>		<b>\$ 12,270</b>	<b>\$ (11,508)</b>	<b>\$ 762</b>	<b>\$ -</b>				
<b>TOTAL REVENUE</b>	<b>\$ 96,604</b>		<b>\$ 85,075</b>	<b>\$ 11,529</b>	<b>\$ 96,604</b>	<b>\$ -</b>				
<b>TOTAL EXPENSES</b>	<b>\$ 95,842</b>		<b>\$ 72,765</b>	<b>\$ 23,077</b>	<b>\$ 95,842</b>	<b>\$ -</b>				

## The Center

### JULY FYTE

Actuals  
July  
2019

#### **PROGRAM REVENUE**

FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,955.00
SPORTS - Adult	\$ 2,058.00
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 22,099.70
ADULT - Seniors,Culture,Specialty	\$ -

**TOTAL PROGRAM REVENUE** \$ **41,112.70**

MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 15,775.00
REGISTRATION FEES (Sports, Youth, Adult)	\$ 23,507.70
OTHER (PT, CF, Sponsorships, Donations, Merch Sales)	\$ 1,830.00
	\$ 41,112.70

#### **PROGRAM DIRECT COSTS (Variable Costs)**

FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,345.26
SPORTS - Adult	\$ 1,770.74
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 21,831.21
ADULT - Seniors,Culture,Specialty	\$ -

**TOTAL PROGRAM DIRECTS COSTS** \$ **34,947.21**

#### **PROGRAM INCOME/(LOSS)**

FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 5,609.74
SPORTS - Adult	\$ 287.26
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 268.49
ADULT - Seniors,Culture,Specialty	\$ -

**TOTAL PROGRAM INCOME/(LOSS)** \$ **6,165.49**

#### **GENERAL & ADMIN EXPENSES (Fixed costs)**

GENERAL/INDIRECT	\$ 32,755.82
ADMINISTRATIVE	\$ 7,549.90

**TOTAL G&A EXPENSES** \$ **40,305.72**

**INCOME/(LOSS) FROM OPERATIONS** \$ **(34,140.23)**

#### **FUNDRAISING REVENUE**

DONATIONS/SPONS/TICKETS	\$ 6,453.26
GRANTS	\$ -
GOVT (Island Cities)	\$ -
INTEREST EARNINGS	\$ -
OTHER INCOME - Rental, Merch Sales	\$ 741.84
FUNDRAISING UNRESTRICTED	\$ 7,195.10

TEMPORARILY RESTRICTED FUNDS	
RESTRICTED FUNDS	

**TOTAL FUNDRAISING REVENUE** \$ **7,195.10**

**FUNDRAISING DIRECT COSTS** \$ **19,258.44**

**FUNDRAISING INCOME** \$ **(12,063.34)**

**NET ORDINARY INCOME/(LOSS)** \$ **(46,203.57)**

**NET ORDINARY INCOME/(LOSS) CUMULATIVE** \$ **(46,203.57)**

#### **CAPITAL OVERLAY**

CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 48,295.95
CAPITAL EXPENSE	\$ 1,330.72
NET OTHER INCOME - CAPITAL	\$ 46,965.23

**NET INCOME** \$ **761.66**

Total Revenue \$ 96,603.75

Total Expenses \$ 95,842.09

\$ 761.66

Cash Flow \$ 181,823 \$ 182,584.57