

## MAY 2019 FYTD RESULTS

	MAY 2019 FYTD	ACTUALS		VARIANCE		BUDGET FYTD	VARIANCE	
	2018/2019	Prior FY 17/18	From Prior FY			2018/2019	From Budget	
<b>PROGRAMS</b>								
REVENUE	\$ 519,908	\$ 487,055	\$ 32,854	7%		\$ 501,610	\$ 18,298	4%
DIRECT COSTS	\$ 267,253	\$ 336,542	\$ (69,289)	-21%		\$ 304,713	\$ (37,460)	-12%
PROGRAM INCOME/(LOSS)	\$ 252,655	\$ 150,512	\$ 102,143			\$ 196,897	\$ 55,759	
<b>GENERAL/INDIRECT/ADMIN EXPENSES</b>	\$ 428,849	\$ 492,575	\$ (63,726)	-13%		\$ 477,374	\$ (48,524)	-10%
INCOME/(LOSS) FROM OPERATIONS	\$ (176,194)	\$ (342,063)	\$ 165,869	-48%		\$ (280,477)	\$ 104,283	-37%
<b>FUNDRAISING</b>								
REVENUE	\$ 431,150	\$ 451,514	\$ (20,364)	-5%		\$ 478,789	\$ (47,639)	-10%
DIRECT COSTS	\$ 101,162	\$ 90,575	\$ 10,587	12%		\$ 154,833	\$ (53,671)	-35%
FUNDRAISING INCOME/(LOSS)	\$ 329,988	\$ 360,939	\$ (30,951)			\$ 323,957	\$ 6,032	
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ 153,794</b>	<b>\$ 18,877</b>	<b>\$ 134,918</b>			<b>\$ 43,480</b>	<b>\$ 110,315</b>	
<b>TOTAL OPERATING REVENUES</b>	\$ 951,058	\$ 938,569	\$ 12,490	1%		\$ 980,399	\$ (29,341)	-3%
<b>TOTAL OPERATING EXPENSES</b>	\$ 797,264	\$ 919,692	\$ (122,428)	-13%		\$ 936,919	\$ (139,656)	-15%
<b>CAPITAL OVERLAY</b>								
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 25,000	\$ -	\$ 25,000			\$ 125,000	\$ (100,000)	
CAPITAL EXPENSE	\$ 98,412	\$ -	\$ 98,412			\$ 130,000	\$ (31,588)	
NET OTHER INCOME - CAPITAL	\$ (73,412)	\$ -	\$ (73,412)			\$ (5,000)	\$ (68,412)	
<b>NET INCOME</b>	<b>\$ 80,382</b>	<b>\$ 18,877</b>	<b>\$ 61,505</b>			<b>\$ 38,480</b>	<b>\$ 41,902</b>	
<b>TOTAL REVENUE</b>	\$ 976,058	\$ 938,569	\$ 37,490			\$ 1,105,399	\$ (129,341)	
<b>TOTAL EXPENSES</b>	\$ 895,676	\$ 919,692	\$ (24,016)			\$ 1,066,919	\$ (171,243)	

MAY

## MAY 2019 FYTD RESULTS

	MAY 2019 FYTD	ACTUALS		BUDGET FYTD		VARIANCE
	2018/2019	Prior FY 17/18	From Prior FY	2018/2019	From Budget	
<b>PROGRAM REVENUE</b>						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 296,267	\$ 298,480	\$ (2,213)	\$ 284,564	\$ 11,703	
SPORTS - Adult	\$ 50,656	\$ 36,114	\$ 14,542	\$ 40,450	\$ 10,206	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 164,277	\$ 149,785	\$ 14,492	\$ 168,836	\$ (4,559)	
ADULT - Seniors,Culture,Specialty	\$ 8,708	\$ 2,675	\$ 6,033	\$ 7,760	\$ 948	
<b>TOTAL PROGRAM REVENUE</b>	<b>\$ 519,908</b>	<b>\$ 487,055</b>	<b>\$ 32,854</b>	<b>\$ 501,610</b>	<b>\$ 18,298</b>	<b>3.6%</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 273,396	\$ 243,869	\$ 29,528	\$ 247,674	\$ 25,722	
REGISTRATION FEES (Sports,Youth,Adult)	\$ 156,608	\$ 200,229	\$ (43,621)	\$ 166,488	\$ (9,880)	
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 89,904	\$ 42,957	\$ 46,947	\$ 87,448	\$ 2,456	
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 98,187	\$ 141,425	\$ (43,238)	\$ 100,399	\$ (2,212)	
SPORTS - Adult	\$ 46,104	\$ 55,498	\$ (9,394)	\$ 40,730	\$ 5,375	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 119,638	\$ 136,240	\$ (16,603)	\$ 156,995	\$ (37,358)	
ADULT - Seniors,Culture,Specialty	\$ 3,324	\$ 3,379	\$ (55)	\$ 6,590	\$ (3,266)	
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$ 267,253</b>	<b>\$ 336,542</b>	<b>\$ (69,289)</b>	<b>\$ 304,713</b>	<b>\$ (37,460)</b>	<b>-12.3%</b>
<b>PROGRAM INCOME/(LOSS)</b>						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 198,080	\$ 157,055	\$ 41,025	\$ 184,165	\$ 13,915	
SPORTS - Adult	\$ 4,552	\$ (19,384)	\$ 23,935	\$ (280)	\$ 4,831	
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 44,640	\$ 13,545	\$ 31,095	\$ 11,841	\$ 32,799	
ADULT - Seniors,Culture,Specialty	\$ 5,384	\$ (704)	\$ 6,088	\$ 1,170	\$ 4,214	
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$ 252,655</b>	<b>\$ 150,512</b>	<b>\$ 102,143</b>	<b>\$ 196,897</b>	<b>\$ 55,759</b>	<b>28.3%</b>
<b>GENERAL &amp; ADMIN EXPENSES</b>						
GENERAL/INDIRECT	\$ 323,799	\$ 387,432	\$ (63,633)	\$ 376,531	\$ (52,733)	
ADMINISTRATIVE	\$ 105,051	\$ 105,143	\$ (93)	\$ 100,842	\$ 4,208	
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$ 428,849</b>	<b>\$ 492,575</b>	<b>\$ (63,726)</b>	<b>\$ 477,374</b>	<b>\$ (48,524)</b>	<b>-10.2%</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$ (176,194)</b>	<b>\$ (342,063)</b>	<b>\$ 165,869</b>	<b>\$ (280,477)</b>	<b>\$ 104,283</b>	<b>-37.2%</b>
<b>FUNDRAISING REVENUE</b>						
DONATIONS/SPONS/TICKETS	\$ 417,671	\$ 350,511	\$ 67,161	\$ 405,363	\$ 12,308	
GRANTS	\$ 5,327	\$ 17,503	\$ (12,176)	\$ 15,500	\$ (10,173)	
GOVT (Island Cities)	\$ -	\$ 22,500	\$ (22,500)	\$ 22,500	\$ (22,500)	
INTEREST EARNINGS	\$ -	\$ 10,989	\$ (10,989)	\$ -	\$ -	
OTHER INCOME - Rental, Merch Sales	\$ 8,152	\$ 10,011	\$ (1,860)	\$ 5,426	\$ 2,726	
FUNDRAISING UNRESTRICTED	\$ 431,150	\$ 411,514	\$ 19,636	\$ 448,789	\$ (17,639)	
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ 30,000	\$ (30,000)	\$ 30,000	\$ (30,000)	
RESTRICTED FUNDS	\$ -	\$ 10,000	\$ (10,000)	\$ -	\$ -	
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$ 431,150</b>	<b>\$ 451,514</b>	<b>\$ (20,364)</b>	<b>\$ 478,789</b>	<b>\$ (47,639)</b>	<b>-9.9%</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$ 101,162</b>	<b>\$ 90,575</b>	<b>\$ 10,587</b>	<b>\$ 154,833</b>	<b>\$ (53,671)</b>	<b>-34.7%</b>
<b>FUNDRAISING INCOME</b>	<b>\$ 329,988</b>	<b>\$ 360,939</b>	<b>\$ (30,951)</b>	<b>\$ 323,957</b>	<b>\$ 6,032</b>	<b>1.9%</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ 153,794</b>	<b>\$ 18,877</b>	<b>\$ 134,918</b>	<b>\$ 43,480</b>	<b>\$ 110,315</b>	
<b>TOTAL OPERATING REVENUES</b>	<b>\$ 951,058</b>	<b>\$ 938,569</b>	<b>\$ 12,490</b>	<b>\$ 980,399</b>	<b>\$ (29,341)</b>	<b>-3.0%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 797,264</b>	<b>\$ 919,692</b>	<b>\$ (122,428)</b>	<b>\$ 936,919</b>	<b>\$ (139,656)</b>	<b>-14.9%</b>
<b>CAPITAL OVERLAY</b>						
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 25,000	\$ -	\$ 25,000	\$ 125,000	\$ (100,000)	
CAPITAL EXPENSE	\$ 98,412	\$ -	\$ 98,412	\$ 130,000	\$ (31,588)	
NET OTHER INCOME - CAPITAL	\$ (73,412)	\$ -	\$ (73,412)	\$ (5,000)	\$ (68,412)	
<b>NET INCOME</b>	<b>\$ 80,382</b>	<b>\$ 18,877</b>	<b>\$ 61,505</b>	<b>\$ 38,480</b>	<b>\$ 41,902</b>	
<b>TOTAL REVENUE</b>	<b>\$ 976,058</b>	<b>\$ 938,569</b>	<b>\$ 37,490</b>	<b>\$ 1,105,399</b>	<b>\$ (129,341)</b>	
<b>TOTAL EXPENSES</b>	<b>\$ 895,676</b>	<b>\$ 919,692</b>	<b>\$ (24,016)</b>	<b>\$ 1,066,919</b>	<b>\$ (171,243)</b>	



<b>TOTAL FUNDRAISING REVENUE</b>	\$ 22,158.12	\$ 102,754.69	\$ 20,594.32	\$ 10,588.31	\$ 48,309.29	\$ 42,249.81	\$ 48,636.75	\$ 44,782.16	\$ 26,572.54	\$ 62,489.68	\$ 2,014.26	
<b>FUNDRAISING DIRECT COSTS</b>	\$ 2,232.33	\$ 2,930.83	\$ 7,493.12	\$ 3,603.36	\$ 7,160.47	\$ 9,866.91	\$ 8,917.19	\$ 18,132.25	\$ 16,860.06	\$ 16,676.30	\$ 7,288.74	
<b>FUNDRAISING INCOME</b>	\$ 19,925.79	\$ 99,823.86	\$ 13,101.20	\$ 6,984.95	\$ 41,148.82	\$ 32,382.90	\$ 39,719.56	\$ 26,649.91	\$ 9,712.48	\$ 45,813.38	\$ (5,274.48)	
<b>NET ORDINARY INCOME/(LOSS)</b>	\$ 12,309.72	\$ 70,018.24	\$ (17,203.35)	\$ (16,855.11)	\$ 38,028.39	\$ 14,006.31	\$ 38,231.52	\$ 22,985.77	\$ (6,672.48)	\$ 23,221.69	\$ (24,276.31)	
<b>NET ORDINARY INCOME/(LOSS) CUMULATIVE</b>	\$ 12,309.72	\$ 82,327.96	\$ 65,124.61	\$ 48,269.50	\$ 86,297.89	\$ 100,304.20	\$ 138,535.72	\$ 161,521.49	\$ 154,849.01	\$ 178,070.70	\$ 153,794.39	
<b>CAPITAL OVERLAY</b>												
<b>CAPITAL INCOME</b> <i>(Manatee Co. Concession Funds)</i>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>CAPITAL EXPENSE</b>	\$ -	\$ -	\$ 38,794.00	\$ -	\$ 4,797.90	\$ 46,858.00	\$ -	\$ 211.56	\$ -	\$ 99.00	\$ 7,651.88	
<b>NET OTHER INCOME - CAPITAL</b>	\$ -	\$ -	\$ (38,794.00)	\$ -	\$ (4,797.90)	\$ (21,858.00)	\$ -	\$ (211.56)	\$ -	\$ (99.00)	\$ (7,651.88)	
<b>NET INCOME</b>	\$ 12,309.72	\$ 70,018.24	\$ (55,997.35)	\$ (16,855.11)	\$ 33,230.49	\$ (7,851.69)	\$ 38,231.52	\$ 22,774.21	\$ (6,672.48)	\$ 23,122.69	\$ (31,928.19)	
Total Revenue	\$ 85,074.53	\$ 131,400.85	\$ 47,044.93	\$ 45,879.92	\$ 100,754.65	\$ 105,827.25	\$ 126,767.04	\$ 105,547.86	\$ 81,979.11	\$ 107,068.40	\$ 38,713.64	
Total Expenses	\$ 72,764.81	\$ 61,382.61	\$ 103,042.28	\$ 62,735.03	\$ 67,524.16	\$ 113,678.94	\$ 88,535.52	\$ 82,773.65	\$ 88,651.59	\$ 83,945.71	\$ 70,641.83	
	\$ 12,309.72	\$ 70,018.24	\$ (55,997.35)	\$ (16,855.11)	\$ 33,230.49	\$ (7,851.69)	\$ 38,231.52	\$ 22,774.21	\$ (6,672.48)	\$ 23,122.69	\$ (31,928.19)	
Cash Flow	\$ 90,000	\$ 102,309.72	\$ 172,327.96	\$ 116,330.61	\$ 99,475.50	\$ 132,705.99	\$ 124,854.30	\$ 163,085.82	\$ 185,860.03	\$ 179,187.55	\$ 202,310.24	\$ 170,382.05

**BUDGET FY 2018-2019**

The Center of Anna Maria Island

**BUDGET FY 2018-2019 BY MONTH**

	Budget July 2018	Budget Aug 2018	Budget Sept 2018	Budget Oct 2018	Budget Nov 2018	Budget Dec 2018	Budget Jan 2019	Budget Feb 2019	Budget Mar 2019	Budget April 2019	Budget May 2019	Budget June 2019	Budget FY18-19 BUDGET
<b>PROGRAM REVENUE</b>													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 12,013.00	\$ 8,588.00	\$ 7,723.50	\$ 23,330.50	\$ 23,378.00	\$ 18,991.50	\$ 62,411.89	\$ 40,387.97	\$ 31,568.89	\$ 26,204.64	\$ 29,966.00	\$ 18,611.00	\$ 303,174.89
SPORTS - Adult	\$ 576.00	\$ 624.00	\$ 12,470.00	\$ 1,488.00	\$ 200.00	\$ 7,800.00	\$ 892.00	\$ -	\$ 16,400.00	\$ -	\$ -	\$ 6,792.00	\$ 47,242.00
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 35,075.00	\$ 16,105.00	\$ 10,475.00	\$ 18,621.00	\$ 17,515.00	\$ 9,675.00	\$ 14,475.00	\$ 9,675.00	\$ 16,495.00	\$ 10,150.00	\$ 10,575.00	\$ 18,725.00	\$ 187,571.00
ADULT - Seniors,Culture,Specialty	\$ -	\$ 5,000.00	\$ 50.00	\$ 230.00	\$ 385.00	\$ 270.00	\$ 1,115.00	\$ 230.00	\$ 470.00	\$ 10.00	\$ -	\$ -	\$ 7,760.00
<b>TOTAL PROGRAM REVENUE</b>	<b>\$ 47,664.00</b>	<b>\$ 30,317.00</b>	<b>\$ 30,718.50</b>	<b>\$ 43,669.50</b>	<b>\$ 41,478.00</b>	<b>\$ 36,736.50</b>	<b>\$ 78,893.89</b>	<b>\$ 50,292.97</b>	<b>\$ 64,933.89</b>	<b>\$ 36,364.64</b>	<b>\$ 40,541.00</b>	<b>\$ 44,128.00</b>	<b>\$ 545,737.89</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 9,411.00	\$ 5,274.00	\$ 5,085.50	\$ 21,590.50	\$ 20,150.00	\$ 15,763.50	\$ 58,183.89	\$ 36,159.97	\$ 27,340.89	\$ 21,976.64	\$ 26,738.00	\$ 15,383.00	\$ 263,056.89
REGISTRATION FEES (Sports, Youth, Adult)	\$ 15,225.00	\$ 12,605.00	\$ 17,325.00	\$ 17,151.00	\$ 17,350.00	\$ 15,145.00	\$ 15,882.00	\$ 9,905.00	\$ 25,165.00	\$ 10,160.00	\$ 10,575.00	\$ 21,917.00	\$ 188,405.00
OTHER (PT, CF, Sponsorships, Donations, Merch Sales)	\$ 23,028.00	\$ 12,438.00	\$ 8,308.00	\$ 4,928.00	\$ 3,978.00	\$ 5,828.00	\$ 4,828.00	\$ 4,228.00	\$ 12,428.00	\$ 4,228.00	\$ 3,228.00	\$ 6,828.00	\$ 94,276.00
	\$ 47,664.00	\$ 30,317.00	\$ 30,718.50	\$ 43,669.50	\$ 41,478.00	\$ 36,736.50	\$ 78,893.89	\$ 50,292.97	\$ 64,933.89	\$ 36,364.64	\$ 40,541.00	\$ 44,128.00	\$ 545,737.89
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 11,630.90	\$ 8,095.90	\$ 8,795.90	\$ 8,739.90	\$ 8,864.90	\$ 7,761.56	\$ 9,911.56	\$ 9,604.54	\$ 9,171.57	\$ 9,055.90	\$ 8,765.90	\$ 7,930.90	\$ 108,329.43
SPORTS - Adult	\$ 3,778.56	\$ 3,694.84	\$ 3,154.84	\$ 2,964.84	\$ 3,675.84	\$ 3,174.84	\$ 4,473.85	\$ 3,268.16	\$ 4,579.84	\$ 4,234.12	\$ 3,729.84	\$ 3,814.84	\$ 44,544.41
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 24,604.77	\$ 16,849.52	\$ 13,161.77	\$ 11,241.77	\$ 12,928.39	\$ 12,381.77	\$ 13,825.56	\$ 14,611.48	\$ 13,351.77	\$ 12,436.77	\$ 11,601.77	\$ 19,267.77	\$ 176,263.11
ADULT - Seniors,Culture,Specialty	\$ 360.59	\$ 535.99	\$ 360.59	\$ 390.59	\$ 1,136.77	\$ 360.59	\$ 1,288.59	\$ 360.59	\$ 360.59	\$ 1,074.41	\$ 360.59	\$ 360.59	\$ 6,950.48
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$ 40,374.82</b>	<b>\$ 29,176.25</b>	<b>\$ 25,473.10</b>	<b>\$ 23,337.10</b>	<b>\$ 26,605.90</b>	<b>\$ 23,678.76</b>	<b>\$ 29,499.56</b>	<b>\$ 27,844.77</b>	<b>\$ 27,463.77</b>	<b>\$ 26,801.20</b>	<b>\$ 24,458.10</b>	<b>\$ 31,374.10</b>	<b>\$ 336,087.43</b>
<b>PROGRAM INCOME/(LOSS)</b>													
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 382.10	\$ 492.10	\$ (1,072.40)	\$ 14,590.60	\$ 14,513.10	\$ 11,229.94	\$ 52,500.33	\$ 30,783.43	\$ 22,397.32	\$ 17,148.74	\$ 21,200.10	\$ 10,680.10	\$ 194,845.46
SPORTS - Adult	\$ (3,202.56)	\$ (3,070.84)	\$ 9,315.16	\$ (1,476.84)	\$ (3,475.84)	\$ 4,625.16	\$ (3,581.85)	\$ (3,268.16)	\$ 11,820.16	\$ (4,234.12)	\$ (3,729.84)	\$ 2,977.16	\$ 2,697.59
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 10,470.23	\$ (744.52)	\$ (2,686.77)	\$ 7,379.23	\$ 4,586.61	\$ (2,706.77)	\$ 649.44	\$ (4,936.48)	\$ 3,143.23	\$ (2,286.77)	\$ (1,026.77)	\$ (542.77)	\$ 11,297.89
ADULT - Seniors,Culture,Specialty	\$ (360.59)	\$ 4,464.01	\$ (310.59)	\$ (160.59)	\$ (751.77)	\$ (90.59)	\$ (173.59)	\$ (130.59)	\$ 109.41	\$ (1,064.41)	\$ (360.59)	\$ (360.59)	\$ 809.52
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$ 7,289.18</b>	<b>\$ 1,140.75</b>	<b>\$ 5,245.40</b>	<b>\$ 20,332.40</b>	<b>\$ 14,872.10</b>	<b>\$ 13,057.74</b>	<b>\$ 49,394.33</b>	<b>\$ 22,448.20</b>	<b>\$ 37,470.12</b>	<b>\$ 9,563.44</b>	<b>\$ 16,082.90</b>	<b>\$ 12,753.90</b>	<b>\$ 209,650.46</b>
<b>GENERAL &amp; ADMIN EXPENSES (Fixed costs)</b>													
GENERAL/INDIRECT	\$ 28,958.89	\$ 31,995.06	\$ 34,141.82	\$ 33,037.82	\$ 34,265.07	\$ 35,900.07	\$ 39,691.24	\$ 35,791.45	\$ 34,368.91	\$ 32,878.91	\$ 35,502.17	\$ 36,331.90	\$ 412,863.31
ADMINISTRATIVE	\$ 10,412.29	\$ 15,227.98	\$ 13,116.89	\$ 7,172.52	\$ 6,442.18	\$ 8,381.65	\$ 8,273.98	\$ 11,527.34	\$ 6,071.50	\$ 5,930.86	\$ 8,285.00	\$ 6,285.00	\$ 107,127.19
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$ 39,371.18</b>	<b>\$ 47,223.04</b>	<b>\$ 47,258.71</b>	<b>\$ 40,210.34</b>	<b>\$ 40,707.25</b>	<b>\$ 44,281.72</b>	<b>\$ 47,965.22</b>	<b>\$ 47,318.79</b>	<b>\$ 40,440.41</b>	<b>\$ 38,809.77</b>	<b>\$ 43,787.17</b>	<b>\$ 42,616.90</b>	<b>\$ 519,990.50</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$ (32,082.00)</b>	<b>\$ (46,082.29)</b>	<b>\$ (42,013.31)</b>	<b>\$ (19,877.94)</b>	<b>\$ (25,835.15)</b>	<b>\$ (31,223.98)</b>	<b>\$ 1,429.11</b>	<b>\$ (24,870.59)</b>	<b>\$ (2,970.29)</b>	<b>\$ (29,246.33)</b>	<b>\$ (27,704.27)</b>	<b>\$ (29,863.00)</b>	<b>\$ (310,340.04)</b>
<b>FUNDRAISING REVENUE</b>													
DONATIONS/SPONS/TICKETS	\$ 19,340.00	\$ 83,120.00	\$ 35,200.00	\$ 859.52	\$ 3,393.00	\$ 133,171.44	\$ 24,369.02	\$ 41,658.68	\$ 22,328.32	\$ 923.36	\$ 41,000.00	\$ -	\$ 405,363.34
GRANTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,500.00	\$ 3,000.00	\$ -	\$ -	\$ 5,000.00	\$ -	\$ 15,500.00
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22,500.00	\$ 23,500.00	\$ 46,000.00
INTEREST EARNINGS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER INCOME - Rental, Merch Sales	\$ 440.44	\$ 589.58	\$ 101.33	\$ 628.14	\$ 436.63	\$ 538.89	\$ 692.64	\$ 513.08	\$ 511.20	\$ 547.83	\$ 426.00	\$ 426.00	\$ 5,851.76
FUNDRAISING UNRESTRICTED	\$ 19,780.44	\$ 83,709.58	\$ 35,301.33	\$ 1,487.66	\$ 3,829.63	\$ 133,710.33	\$ 32,561.66	\$ 45,171.76	\$ 22,839.52	\$ 1,471.19	\$ 68,926.00	\$ 23,926.00	\$ 472,715.10
TEMPORARILY RESTRICTED FUNDS				\$ 30,000.00									\$ 30,000.00
RESTRICTED FUNDS													\$ -
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$ 19,780.44</b>	<b>\$ 83,709.58</b>	<b>\$ 35,301.33</b>	<b>\$ 1,487.66</b>	<b>\$ 3,829.63</b>	<b>\$ 163,710.33</b>	<b>\$ 32,561.66</b>	<b>\$ 45,171.76</b>	<b>\$ 22,839.52</b>	<b>\$ 1,471.19</b>	<b>\$ 68,926.00</b>	<b>\$ 23,926.00</b>	<b>\$ 502,715.10</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$ 8,570.15</b>	<b>\$ 9,470.31</b>	<b>\$ 19,534.37</b>	<b>\$ 10,903.56</b>	<b>\$ 13,746.86</b>	<b>\$ 15,289.06</b>	<b>\$ 15,566.95</b>	<b>\$ 24,279.42</b>	<b>\$ 13,721.96</b>	<b>\$ 13,040.42</b>	<b>\$ 10,709.44</b>	<b>\$ 8,709.44</b>	<b>\$ 163,541.94</b>
<b>FUNDRAISING INCOME</b>	<b>\$ 11,210.29</b>	<b>\$ 74,239.27</b>	<b>\$ 15,766.96</b>	<b>\$ (9,415.90)</b>	<b>\$ (9,917.23)</b>	<b>\$ 148,421.27</b>	<b>\$ 16,994.71</b>	<b>\$ 20,892.34</b>	<b>\$ 9,117.56</b>	<b>\$ (11,569.23)</b>	<b>\$ 58,216.56</b>	<b>\$ 15,216.56</b>	<b>\$ 339,173.16</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ (20,871.71)</b>	<b>\$ 28,156.98</b>	<b>\$ (26,246.35)</b>	<b>\$ (29,293.84)</b>	<b>\$ (35,752.38)</b>	<b>\$ 117,197.29</b>	<b>\$ 18,423.82</b>	<b>\$ (3,978.25)</b>	<b>\$ 6,147.27</b>	<b>\$ (40,815.56)</b>	<b>\$ 30,512.29</b>	<b>\$ (14,646.44)</b>	<b>\$ 28,833.12</b>
<b>NET ORDINARY INCOME/(LOSS) CUMULATIVE</b>	<b>\$ (20,871.71)</b>	<b>\$ 7,285.27</b>	<b>\$ (18,961.08)</b>	<b>\$ (48,254.92)</b>	<b>\$ (84,007.30)</b>	<b>\$ 33,189.99</b>	<b>\$ 51,613.81</b>	<b>\$ 47,635.56</b>	<b>\$ 53,782.83</b>	<b>\$ 12,967.27</b>	<b>\$ 43,479.56</b>	<b>\$ 28,833.12</b>	
<b>CAPITAL OVERLAY</b>													
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ 35,000.00	\$ 28,000.00	\$ 13,000.00	\$ -	\$ -	\$ -	\$ 40,000.00	\$ 9,000.00	\$ -	\$ -	\$ -	\$ 125,000.00
CAPITAL EXPENSE	\$ 35,000.00	\$ 28,000.00	\$ 13,000.00	\$ -	\$ -	\$ -	\$ 45,000.00	\$ 9,000.00	\$ -	\$ -	\$ -	\$ -	\$ 130,000.00
<b>NET OTHER INCOME - CAPITAL</b>	<b>\$ (35,000.00)</b>	<b>\$ 7,000.00</b>	<b>\$ 15,000.00</b>	<b>\$ 13,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (45,000.00)</b>	<b>\$ 31,000.00</b>	<b>\$ 9,000.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (5,000.00)</b>
<b>NET INCOME</b>	<b>\$ (55,871.71)</b>	<b>\$ 35,156.98</b>	<b>\$ (11,246.35)</b>	<b>\$ (16,293.84)</b>	<b>\$ (35,752.38)</b>	<b>\$ 117,197.29</b>	<b>\$ (26,576.18)</b>	<b>\$ 27,021.75</b>	<b>\$ 15,147.27</b>	<b>\$ (40,815.56)</b>	<b>\$ 30,512.29</b>	<b>\$ (14,646.44)</b>	<b>\$ 23,833.12</b>
Total Revenue	\$ 67,444.44	\$ 149,026.58	\$ 94,019.83	\$ 58,157.16	\$ 45,307.63	\$ 200,446.83	\$ 111,455.55	\$ 135,464.73	\$ 96,773.41	\$ 37,835.83	\$ 109,467.00	\$ 68,054.00	\$ 1,173,452.99
Total Expenses	\$ 123,316.15	\$ 113,869.60	\$ 105,266.18	\$ 74,451.00	\$ 81,060.01	\$ 83,249.54	\$ 138,031.73	\$ 108,442.98	\$ 81,626.14	\$ 78,651.39	\$ 78,954.71	\$ 82,700.44	\$ 1,149,619.87
	\$ (55,871.71)	\$ 35,156.98	\$ (11,246.35)	\$ (16,293.84)	\$ (35,752.38)	\$ 117,197.29	\$ (26,576.18)	\$ 27,021.75	\$ 15,147.27	\$ (40,815.56)	\$ 30,512.29	\$ (14,646.44)	\$ 23,833.12
Cash Flow	\$ 90,000	\$ 34,128.29	\$ 69,285.27	\$ 58,038.92	\$ 41,745.08	\$ 5,992.70	\$ 123,189.99	\$ 96,613.81	\$ 123,635.56	\$ 138,782.83	\$ 97,967.27	\$ 128,479.56	\$ 113,833.12