

## APRIL 2019 FYTD RESULTS

	APR 2019 FYTD	ACTUALS		VARIANCE		BUDGET FYTD	VARIANCE	
	2018/2019	Prior FY 17/18	From Prior FY			2018/2019	From Budget	
<b>PROGRAMS</b>								
REVENUE	\$ 483,209	\$ 441,874	\$ 41,334	9%		\$ 461,069	\$ 22,140	5%
DIRECT COSTS	\$ 249,380	\$ 307,051	\$ (57,671)	-19%		\$ 280,255	\$ (30,875)	-11%
PROGRAM INCOME/(LOSS)	\$ 233,829	\$ 134,823	\$ 99,005			\$ 180,814	\$ 53,015	
GENERAL/INDIRECT/ADMIN EXPENSES	\$ 391,021	\$ 459,642	\$ (68,621)	-15%		\$ 433,586	\$ (42,566)	-10%
INCOME/(LOSS) FROM OPERATIONS	\$ (157,192)	\$ (324,818)	\$ 167,626	-52%		\$ (252,773)	\$ 95,581	-38%
<b>FUNDRAISING</b>								
REVENUE	\$ 429,136	\$ 398,647	\$ 30,489	8%		\$ 409,863	\$ 19,273	5%
DIRECT COSTS	\$ 93,873	\$ 88,464	\$ 5,409	6%		\$ 144,123	\$ (50,250)	-35%
FUNDRAISING INCOME/(LOSS)	\$ 335,263	\$ 310,183	\$ 25,080			\$ 265,740	\$ 69,523	
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ 178,071</b>	<b>\$ (14,635)</b>	<b>\$ 192,706</b>			<b>\$ 12,967</b>	<b>\$ 165,103</b>	
TOTAL OPERATING REVENUES	\$ 912,345	\$ 840,521	\$ 71,823	9%		\$ 870,932	\$ 41,413	5%
TOTAL OPERATING EXPENSES	\$ 734,274	\$ 855,157	\$ (120,883)	-14%		\$ 857,965	\$ (123,691)	-14%
<b>CAPITAL OVERLAY</b>								
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 25,000	\$ -	\$ 25,000			\$ 125,000	\$ (100,000)	
CAPITAL EXPENSE	\$ 90,760	\$ -	\$ 90,760			\$ 130,000	\$ (39,240)	
NET OTHER INCOME - CAPITAL	\$ (65,760)	\$ -	\$ (65,760)			\$ (5,000)	\$ (60,760)	
NET INCOME	\$ 112,310	\$ (14,635)	\$ 126,946			\$ 7,967	\$ 104,343	
TOTAL REVENUE	\$ 937,345	\$ 840,521	\$ 96,823			\$ 995,932	\$ (58,587)	
TOTAL EXPENSES	\$ 825,034	\$ 855,157	\$ (30,122)			\$ 987,965	\$ (162,930)	

APRIL

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	APR 2019 FYTD	ACTUALS		VARIANCE		BUDGET FYTD	VARIANCE		
	2018/2019	Prior FY 17/18	From Prior FY	2018/2019	From Budget				
<b>PROGRAM REVENUE</b>									
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 277,258	\$ 266,145	\$ 11,113	\$ 254,598	\$ 22,660				
SPORTS - Adult	\$ 49,029	\$ 35,677	\$ 13,352	\$ 40,450	\$ 8,579				
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 148,458	\$ 137,427	\$ 11,031	\$ 158,261	\$ (9,803)				
ADULT - Seniors,Culture,Specialty	\$ 8,464	\$ 2,625	\$ 5,839	\$ 7,760	\$ 704				
<b>TOTAL PROGRAM REVENUE</b>	<b>\$ 483,209</b>	<b>\$ 441,874</b>	<b>\$ 41,334</b>	<b>\$ 461,069</b>	<b>\$ 22,140</b>	<b>9.4%</b>			<b>4.8%</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 256,782	\$ 216,757	\$ 40,024	\$ 220,936	\$ 35,846				
REGISTRATION FEES (Sports,Youth,Adult)	\$ 140,348	\$ 183,520	\$ (43,172)	\$ 155,913	\$ (15,565)				
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 86,079	\$ 41,597	\$ 44,482	\$ 84,220	\$ 1,859				
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>									
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 88,415	\$ 127,548	\$ (39,132)	\$ 91,633	\$ (3,217)				
SPORTS - Adult	\$ 44,487	\$ 51,068	\$ (6,581)	\$ 37,000	\$ 7,487				
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 113,213	\$ 125,057	\$ (11,844)	\$ 145,394	\$ (32,181)				
ADULT - Seniors,Culture,Specialty	\$ 3,265	\$ 3,379	\$ (114)	\$ 6,229	\$ (2,964)				
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$ 249,380</b>	<b>\$ 307,051</b>	<b>\$ (57,671)</b>	<b>\$ 280,255</b>	<b>\$ (30,875)</b>	<b>-18.8%</b>			<b>-11.0%</b>
<b>PROGRAM INCOME/(LOSS)</b>									
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 188,842	\$ 138,597	\$ 50,245	\$ 162,965	\$ 25,877				
SPORTS - Adult	\$ 4,542	\$ (15,391)	\$ 19,933	\$ 3,450	\$ 1,091				
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 35,245	\$ 12,371	\$ 22,875	\$ 12,867	\$ 22,378				
ADULT - Seniors,Culture,Specialty	\$ 5,199	\$ (754)	\$ 5,953	\$ 1,531	\$ 3,668				
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$ 233,829</b>	<b>\$ 134,823</b>	<b>\$ 99,005</b>	<b>\$ 180,814</b>	<b>\$ 53,015</b>	<b>73.4%</b>			<b>29.3%</b>
<b>GENERAL &amp; ADMIN EXPENSES</b>									
GENERAL/INDIRECT	\$ 293,340	\$ 360,474	\$ (67,133)	\$ 341,029	\$ (47,689)				
ADMINISTRATIVE	\$ 97,681	\$ 99,168	\$ (1,488)	\$ 92,557	\$ 5,123				
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$ 391,021</b>	<b>\$ 459,642</b>	<b>\$ (68,621)</b>	<b>\$ 433,586</b>	<b>\$ (42,566)</b>	<b>-14.9%</b>			<b>-9.8%</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$ (157,192)</b>	<b>\$ (324,818)</b>	<b>\$ 167,626</b>	<b>\$ (252,773)</b>	<b>\$ 95,581</b>	<b>-51.6%</b>			<b>-37.8%</b>
<b>FUNDRAISING REVENUE</b>									
DONATIONS/SPONS/TICKETS	\$ 415,751	\$ 327,195	\$ 88,556	\$ 364,363	\$ 51,388				
GRANTS	\$ 5,327	\$ 12,503	\$ (7,176)	\$ 10,500	\$ (5,173)				
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -				
INTEREST EARNINGS	\$ -	\$ 10,989	\$ (10,989)	\$ -	\$ -				
OTHER INCOME - Rental, Merch Sales	\$ 8,058	\$ 7,960	\$ 98	\$ 5,000	\$ 3,058				
FUNDRAISING UNRESTRICTED	\$ 429,136	\$ 358,647	\$ 70,489	\$ 379,863	\$ 49,273				
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ 30,000	\$ (30,000)	\$ 30,000	\$ (30,000)				
RESTRICTED FUNDS	\$ -	\$ 10,000	\$ (10,000)	\$ -	\$ -				
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$ 429,136</b>	<b>\$ 398,647</b>	<b>\$ 30,489</b>	<b>\$ 409,863</b>	<b>\$ 19,273</b>	<b>7.6%</b>			<b>4.7%</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$ 93,873</b>	<b>\$ 88,464</b>	<b>\$ 5,409</b>	<b>\$ 144,123</b>	<b>\$ (50,250)</b>	<b>6.1%</b>			<b>-34.9%</b>
<b>FUNDRAISING INCOME</b>	<b>\$ 335,263</b>	<b>\$ 310,183</b>	<b>\$ 25,080</b>	<b>\$ 265,740</b>	<b>\$ 69,523</b>	<b>8.1%</b>			<b>26.2%</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ 178,071</b>	<b>\$ (14,635)</b>	<b>\$ 192,706</b>	<b>\$ 12,967</b>	<b>\$ 165,103</b>				
<b>TOTAL OPERATING REVENUES</b>	<b>\$ 912,345</b>	<b>\$ 840,521</b>	<b>\$ 71,823</b>	<b>\$ 870,932</b>	<b>\$ 41,413</b>	<b>4.8%</b>			<b>4.8%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 734,274</b>	<b>\$ 855,157</b>	<b>\$ (120,883)</b>	<b>\$ 857,965</b>	<b>\$ (123,691)</b>	<b>-14.1%</b>			<b>-14.4%</b>
<b>CAPITAL OVERLAY</b>									
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ 25,000	\$ -	\$ 25,000	\$ 125,000	\$ (100,000)				
CAPITAL EXPENSE	\$ 90,760	\$ -	\$ 90,760	\$ 130,000	\$ (39,240)				
NET OTHER INCOME - CAPITAL	\$ (65,760)	\$ -	\$ (65,760)	\$ (5,000)	\$ (60,760)				
<b>NET INCOME</b>	<b>\$ 112,310</b>	<b>\$ (14,635)</b>	<b>\$ 126,946</b>	<b>\$ 7,967</b>	<b>\$ 104,343</b>				
<b>TOTAL REVENUE</b>	<b>\$ 937,345</b>	<b>\$ 840,521</b>	<b>\$ 96,823</b>	<b>\$ 995,932</b>	<b>\$ (58,587)</b>				
<b>TOTAL EXPENSES</b>	<b>\$ 825,034</b>	<b>\$ 855,157</b>	<b>\$ (30,122)</b>	<b>\$ 987,965</b>	<b>\$ (162,930)</b>				

**APRIL FYTD 18/19 ACTUALS BY MONTH**

**The Center**

	Actuals July 2018	Actuals Aug 2018	Actuals Sept 2018	Actuals Oct 2018	Actuals Nov 2018	Actuals Dec 2018	Actuals Jan 2019	Actuals Feb 2019	Actuals Mar 2019	Actuals April 2019
<b>PROGRAM REVENUE</b>										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 16,041.91	\$ 11,848.66	\$ 13,388.91	\$ 17,424.41	\$ 29,029.16	\$ 20,193.20	\$ 61,147.79	\$ 46,708.70	\$ 36,490.07	\$ 24,984.82
SPORTS - Adult	\$ 5,291.00	\$ 1,482.00	\$ 2,049.00	\$ 7,272.20	\$ 2,452.00	\$ 4,661.24	\$ 7,809.00	\$ 3,892.00	\$ 5,238.00	\$ 8,882.40
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 41,543.50	\$ 10,315.50	\$ 11,012.70	\$ 10,510.00	\$ 20,919.20	\$ 13,653.00	\$ 8,423.50	\$ 8,615.00	\$ 13,068.50	\$ 10,397.50
ADULT - Seniors,Culture,Specialty	\$ 40.00	\$ 5,000.00	\$ -	\$ 85.00	\$ 45.00	\$ 70.00	\$ 750.00	\$ 1,550.00	\$ 610.00	\$ 314.00
<b>TOTAL PROGRAM REVENUE</b>	<b>\$ 62,916.41</b>	<b>\$ 28,646.16</b>	<b>\$ 26,450.61</b>	<b>\$ 35,291.61</b>	<b>\$ 52,445.36</b>	<b>\$ 38,577.44</b>	<b>\$ 78,130.29</b>	<b>\$ 60,765.70</b>	<b>\$ 55,406.57</b>	<b>\$ 44,578.72</b>
MEMBERSHIP REV (Fitness, PB, Tennis)	\$ 15,777.91	\$ 10,735.66	\$ 11,771.91	\$ 16,142.41	\$ 27,361.16	\$ 16,700.32	\$ 56,277.79	\$ 44,138.70	\$ 34,125.07	\$ 23,750.82
REGISTRATION FEES (Sports,Youth,Adult)	\$ 24,988.50	\$ 6,870.50	\$ 8,708.70	\$ 13,316.20	\$ 17,114.20	\$ 15,876.00	\$ 11,497.50	\$ 11,087.00	\$ 14,356.50	\$ 16,532.90
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 22,150.00	\$ 11,040.00	\$ 5,970.00	\$ 5,833.00	\$ 7,970.00	\$ 6,001.12	\$ 10,355.00	\$ 5,540.00	\$ 6,925.00	\$ 4,295.00
	\$ 62,916.41	\$ 28,646.16	\$ 26,450.61	\$ 35,291.61	\$ 52,445.36	\$ 38,577.44	\$ 78,130.29	\$ 60,765.70	\$ 55,406.57	\$ 44,578.72
<b>PROGRAM DIRECT COSTS (Variable Costs)</b>										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 6,735.70	\$ 4,111.31	\$ 6,516.64	\$ 6,625.89	\$ 7,212.59	\$ 6,544.96	\$ 11,770.92	\$ 14,512.28	\$ 13,668.17	\$ 10,716.75
SPORTS - Adult	\$ 5,719.28	\$ 5,081.71	\$ 5,266.03	\$ 6,343.15	\$ 5,246.70	\$ (158.28)	\$ 4,512.43	\$ 4,474.52	\$ 5,128.82	\$ 2,872.80
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 16,373.63	\$ 10,327.78	\$ 9,481.92	\$ 9,689.74	\$ 9,866.88	\$ 14,062.38	\$ 9,947.15	\$ 10,148.45	\$ 11,718.40	\$ 11,596.65
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36.36	\$ 826.47	\$ 1,259.87	\$ 991.66	\$ 150.50
<b>TOTAL PROGRAM DIRECTS COSTS</b>	<b>\$ 28,828.61</b>	<b>\$ 19,520.80</b>	<b>\$ 21,264.59</b>	<b>\$ 22,658.78</b>	<b>\$ 22,326.17</b>	<b>\$ 20,485.42</b>	<b>\$ 27,056.97</b>	<b>\$ 30,395.12</b>	<b>\$ 31,507.05</b>	<b>\$ 25,336.70</b>
<b>PROGRAM INCOME/(LOSS)</b>										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 9,306.21	\$ 7,737.35	\$ 6,872.27	\$ 10,798.52	\$ 21,816.57	\$ 13,648.24	\$ 49,376.87	\$ 32,196.42	\$ 22,821.90	\$ 14,268.07
SPORTS - Adult	\$ (428.28)	\$ (3,599.71)	\$ (3,217.03)	\$ 929.05	\$ (2,794.70)	\$ 4,819.52	\$ 3,296.57	\$ (582.52)	\$ 109.18	\$ 6,009.60
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 25,169.87	\$ (12.28)	\$ 1,530.78	\$ 820.26	\$ 11,052.32	\$ (409.38)	\$ (1,523.65)	\$ (1,533.45)	\$ 1,350.10	\$ (1,199.15)
ADULT - Seniors,Culture,Specialty	\$ 40.00	\$ 5,000.00	\$ -	\$ 85.00	\$ 45.00	\$ 33.64	\$ (76.47)	\$ 290.13	\$ (381.66)	\$ 163.50
<b>TOTAL PROGRAM INCOME/(LOSS)</b>	<b>\$ 34,087.80</b>	<b>\$ 9,125.36</b>	<b>\$ 5,186.02</b>	<b>\$ 12,632.83</b>	<b>\$ 30,119.19</b>	<b>\$ 18,092.02</b>	<b>\$ 51,073.32</b>	<b>\$ 30,370.58</b>	<b>\$ 23,899.52</b>	<b>\$ 19,242.02</b>
<b>GENERAL &amp; ADMIN EXPENSES (Fixed costs)</b>										
GENERAL/INDIRECT	\$ 30,188.86	\$ 30,022.81	\$ 27,851.21	\$ 28,177.09	\$ 26,279.36	\$ 24,730.46	\$ 37,147.31	\$ 27,245.66	\$ 28,090.95	\$ 33,606.49
ADMINISTRATIVE	\$ 11,515.01	\$ 8,908.17	\$ 7,639.36	\$ 8,295.80	\$ 6,960.26	\$ 11,738.15	\$ 15,414.05	\$ 6,789.06	\$ 12,193.53	\$ 8,227.22
<b>TOTAL G&amp;A EXPENSES</b>	<b>\$ 41,703.87</b>	<b>\$ 38,930.98</b>	<b>\$ 35,490.57</b>	<b>\$ 36,472.89</b>	<b>\$ 33,239.62</b>	<b>\$ 36,468.61</b>	<b>\$ 52,561.36</b>	<b>\$ 34,034.72</b>	<b>\$ 40,284.48</b>	<b>\$ 41,833.71</b>
<b>INCOME/(LOSS) FROM OPERATIONS</b>	<b>\$ (7,616.07)</b>	<b>\$ (29,805.62)</b>	<b>\$ (30,304.55)</b>	<b>\$ (23,840.06)</b>	<b>\$ (3,120.43)</b>	<b>\$ (18,376.59)</b>	<b>\$ (1,488.04)</b>	<b>\$ (3,664.14)</b>	<b>\$ (16,384.96)</b>	<b>\$ (22,591.69)</b>
<b>FUNDRAISING REVENUE</b>										
DONATIONS/SPONS/TICKETS	\$ 21,164.27	\$ 102,678.17	\$ 19,827.23	\$ 9,467.64	\$ 47,768.17	\$ 42,101.81	\$ 43,487.91	\$ 43,226.16	\$ 24,403.82	\$ 61,625.87
GRANTS	\$ 10.00	\$ 6.00	\$ 2.00	\$ 620.36	\$ (614.36)	\$ -	\$ 4,739.00	\$ -	\$ 563.68	\$ -
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER INCOME - Rental, Merch Sales	\$ 983.85	\$ 70.52	\$ 765.09	\$ 500.31	\$ 1,155.48	\$ 148.00	\$ 409.84	\$ 1,556.00	\$ 1,605.04	\$ 863.81
FUNDRAISING UNRESTRICTED	\$ 22,158.12	\$ 102,754.69	\$ 20,594.32	\$ 10,588.31	\$ 48,309.29	\$ 42,249.81	\$ 48,636.75	\$ 44,782.16	\$ 26,572.54	\$ 62,489.68
TEMPORARILY RESTRICTED FUNDS						\$ -				
RESTRICTED FUNDS										
<b>TOTAL FUNDRAISING REVENUE</b>	<b>\$ 22,158.12</b>	<b>\$ 102,754.69</b>	<b>\$ 20,594.32</b>	<b>\$ 10,588.31</b>	<b>\$ 48,309.29</b>	<b>\$ 42,249.81</b>	<b>\$ 48,636.75</b>	<b>\$ 44,782.16</b>	<b>\$ 26,572.54</b>	<b>\$ 62,489.68</b>
<b>FUNDRAISING DIRECT COSTS</b>	<b>\$ 2,232.33</b>	<b>\$ 2,930.83</b>	<b>\$ 7,493.12</b>	<b>\$ 3,603.36</b>	<b>\$ 7,160.47</b>	<b>\$ 9,866.91</b>	<b>\$ 8,917.19</b>	<b>\$ 18,132.25</b>	<b>\$ 16,860.06</b>	<b>\$ 16,676.30</b>
<b>FUNDRAISING INCOME</b>	<b>\$ 19,925.79</b>	<b>\$ 99,823.86</b>	<b>\$ 13,101.20</b>	<b>\$ 6,984.95</b>	<b>\$ 41,148.82</b>	<b>\$ 32,382.90</b>	<b>\$ 39,719.56</b>	<b>\$ 26,649.91</b>	<b>\$ 9,712.48</b>	<b>\$ 45,813.38</b>
<b>NET ORDINARY INCOME/(LOSS)</b>	<b>\$ 12,309.72</b>	<b>\$ 70,018.24</b>	<b>\$ (17,203.35)</b>	<b>\$ (16,855.11)</b>	<b>\$ 38,028.39</b>	<b>\$ 14,006.31</b>	<b>\$ 38,231.52</b>	<b>\$ 22,985.77</b>	<b>\$ (6,672.48)</b>	<b>\$ 23,221.69</b>
<b>NET ORDINARY INCOME/(LOSS) CUMULATIVE</b>	<b>\$ 12,309.72</b>	<b>\$ 82,327.96</b>	<b>\$ 65,124.61</b>	<b>\$ 48,269.50</b>	<b>\$ 86,297.89</b>	<b>\$ 100,304.20</b>	<b>\$ 138,535.72</b>	<b>\$ 161,521.49</b>	<b>\$ 154,849.01</b>	<b>\$ 178,070.70</b>
<b>CAPITAL OVERLAY</b>										
CAPITAL INCOME (Manatee Co. Concession Funds)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -
CAPITAL EXPENSE	\$ -	\$ -	\$ 38,794.00	\$ -	\$ 4,797.90	\$ 46,858.00	\$ -	\$ 211.56	\$ -	\$ 99.00
<b>NET OTHER INCOME - CAPITAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (38,794.00)</b>	<b>\$ -</b>	<b>\$ (4,797.90)</b>	<b>\$ (21,858.00)</b>	<b>\$ -</b>	<b>\$ (211.56)</b>	<b>\$ -</b>	<b>\$ (99.00)</b>
<b>NET INCOME</b>	<b>\$ 12,309.72</b>	<b>\$ 70,018.24</b>	<b>\$ (55,997.35)</b>	<b>\$ (16,855.11)</b>	<b>\$ 33,230.49</b>	<b>\$ (7,851.69)</b>	<b>\$ 38,231.52</b>	<b>\$ 22,774.21</b>	<b>\$ (6,672.48)</b>	<b>\$ 23,122.69</b>
Total Revenue	\$ 85,074.53	\$ 131,400.85	\$ 47,044.93	\$ 45,879.92	\$ 100,754.65	\$ 105,827.25	\$ 126,767.04	\$ 105,547.86	\$ 81,979.11	\$ 107,068.40
Total Expenses	\$ 72,764.81	\$ 61,382.61	\$ 103,042.28	\$ 62,735.03	\$ 67,524.16	\$ 113,678.94	\$ 88,535.52	\$ 82,773.65	\$ 88,651.59	\$ 83,945.71
	\$ 12,309.72	\$ 70,018.24	\$ (55,997.35)	\$ (16,855.11)	\$ 33,230.49	\$ (7,851.69)	\$ 38,231.52	\$ 22,774.21	\$ (6,672.48)	\$ 23,122.69

