

## **The Center Board of Director's Meeting Minutes Monday, October 15, 2018**

*Board Members Present:* David Zaccagnino, Karen Harlee, John Lefner, Lisa Pierce, Don Purvis, Sarah Meaker

*Also Present:* Chris Culhane-ED, Mark Short-Finance Committee

*Absent:* John Munn, Mike Thrasher, Kathy Morgan, Christine Major-Hicks

David Zaccagnino opened the meeting at 6:03 PM

Minutes from September meeting were approved.

### Committee Reports:

**Governance** -Karen Harlee introduced Lisa Pierce and the BOD welcomed her as a new member.

-Lisa spoke about her love for the community and The Center.

**Finance** -Chris Culhane presented Christine's report which included the financial performance of The Center for July and August fiscal year to date.

-The net income was \$83,000, \$153,000k better than prior year and \$104,000k over budget. The variance to prior year were skewed because capital inflow and capital expenses were imbedded into this year's budgeting actuals while there was nothing in the prior year.

-Expense variances from the budget were largely due to the timing issues for the capital items budgeted. The expenses had been delayed from what was budgeted.

-Mark Short reported that the reimbursement from the County had not come in to pay for vans and fitness equipment. Mark suggested a check be expedited to John at IF for the fitness equipment and BOD agreed.

-Two major expenses The Center incurred were \$38,000 for the vans and \$11,000 for roof repairs. These will be covered once reimbursement from the county come in.

-Chris continued the report and noted the program income is \$43,000 which was \$46,000 better than 2017 and \$41,000 less than the budgeted loss.

-In her report Christine suggested that she would revise the Finance Committee's reporting to show both the operating and capital budgets. It will take time to develop something that is easy and understandable.

### Executive Director Report:

-Chris reported that we are still in search of a Development Director. There was a discussion on whether to hire Margaret Beck again or continue the search as is. At this time David would like to continue the search as is to save The Center additional expense.

-Chris reported that the Golf Tournament was a success with 115 players and over \$24,000 raised. A follow-up meeting was to be scheduled with Tony Soletti of The Links Golf Course.

-Anna Maria Elementary School will be hosting their annual Fall Festival for the first time at The Center.

-Chris presented the Signarama quote and images to wrap the new Center vans. The cost will be \$3,000.

-John Lefner opened a discussion about extending The Center hours to include Sundays for gym members. Chris reported that in the past Sundays had not been very busy. It was suggested that we survey current Center members and determine if the demand is there.

#### Old/New Business:

-New bathrooms including showers will be budgeted for April, 2019.

-Karen Harlee suggested that The Center should be leading the community in a green initiative.

-Chris investigated the cost to retrofit 2 water fountains with water bottle fillers which would be roughly \$3,500. Karen and Chris suggested that The Center could sell reusable water bottles with The Center logo. It was also suggested that we could find a sponsor to cover the initial expense to retrofit the fountains.

-Lisa Pierce suggested regular beach clean-ups be organized by The Center. This would support a green initiative and create more visibility in the community.

-Next meeting will be held Monday, December 3 at 5:30 PM.

David closed the meeting at 6:59PM.