

AUG

2018/2019 AUGUST YEAR TO DATE RESULTS

	AUG 2018 FYTD	ACTUALS		VARIANCE		BUDGET FYTD		VARIANCE		
	2018/2019	Prior FY 17/18	From Prior FY	2018/2019	From Budget	2018/2019	From Budget			
PROGRAM REVENUE										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 29,938	\$ 23,911	\$ 6,027	\$ 21,341	\$ 8,597					Membership rev > budgeted
SPORTS - Adult	\$ 4,726	\$ 9,498	\$ (4,772)	\$ 460	\$ 4,266					Sports reg/spons fees > anticipated
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 51,859	\$ 29,858	\$ 22,001	\$ 51,180	\$ 679					On budget, Incls \$18500 City of AM
ADULT - Seniors,Culture,Specialty	\$ 5,040	\$ -	\$ 5,040	\$ 5,000	\$ 40					On budget, include \$5k City of BB
TOTAL PROGRAM REVENUE	\$ 91,563	\$ 63,267	\$ 28,295	\$ 77,981	\$ 13,582					17.4%
MEMBERSHIP REV (Fitness)	\$ 26,514	\$ 15,542	\$ 10,972	\$ 14,685	\$ 11,829					
REGISTRATION FEES (Sports,Youth,Adult)	\$ 31,304	\$ 37,151	\$ (5,847)	\$ 27,830	\$ 3,474					
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 33,745	\$ 10,574	\$ 23,171	\$ 35,466	\$ (1,721)					
PROGRAM DIRECT COSTS (Variable Costs)										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 10,847	\$ 22,254	\$ (11,407)	\$ 19,727	\$ (8,880)					
SPORTS - Adult	\$ 10,843	\$ 9,549	\$ 1,294	\$ 7,473	\$ 3,369					
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 26,701	\$ 33,988	\$ (7,287)	\$ 41,454	\$ (14,753)					Lower field trip, labor exp < budget
ADULT - Seniors,Culture,Specialty	\$ -	\$ 191	\$ (191)	\$ 897	\$ (897)					
TOTAL PROGRAM DIRECTS COSTS	\$ 48,391	\$ 65,982	\$ (17,591)	\$ 69,551	\$ (21,160)					-30.4%
PROGRAM INCOME/(LOSS)										
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 19,091	\$ 1,657	\$ 17,434	\$ 1,614	\$ 17,476					Mem. rev > & exp < budgeted
SPORTS - Adult	\$ (6,117)	\$ (51)	\$ (6,066)	\$ (7,013)	\$ 897					
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 25,158	\$ (4,130)	\$ 29,287	\$ 9,726	\$ 15,432					Summer prog rev < & exp > budget
ADULT - Seniors,Culture,Specialty	\$ 5,040	\$ (191)	\$ 5,231	\$ 4,103	\$ 937					
TOTAL PROGRAM INCOME/(LOSS)	\$ 43,171	\$ (2,715)	\$ 45,886	\$ 8,430	\$ 34,742					412.1%
GENERAL & ADMIN EXPENSES										
GENERAL/INDIRECT-Fully Allocated Support Costs	\$ 61,483	\$ 74,721	\$ (13,237)	\$ 60,954	\$ 529					
ADMIN - Allocated and Unallocated	\$ 18,288	\$ 25,393	\$ (7,105)	\$ 25,640	\$ (7,352)					
ADMIN	\$ -	\$ -	\$ -	\$ -	\$ -					
TOTAL G&A EXPENSES	\$ 79,771	\$ 100,114	\$ (20,342)	\$ 86,594	\$ (6,823)					-7.9%
INCOME/(LOSS) FROM OPERATIONS	\$ (36,600)	\$ (102,829)	\$ 66,229	\$ (78,164)	\$ 41,564					-53.2%
FUNDRAISING REVENUE										
DONATIONS/SPONS/TICKETS	\$ 123,842	\$ 28,785	\$ 95,057	\$ 102,460	\$ 21,382					May Giving, \$83k Fernandez Est, \$12k MCF
GRANTS	\$ 16	\$ -	\$ 16	\$ -	\$ 16					
CONCESSION FUNDS (Capital Budget)	\$ -	\$ -	\$ -	\$ 35,000	\$ (35,000)					Timing delay reimb cap exp fit equip
GOVT (Island Cities)	\$ -	\$ -	\$ -	\$ -	\$ -					
INTEREST EARNINGS	\$ -	\$ 10,989	\$ (10,989)	\$ -	\$ -					
OTHER INCOME - Rental	\$ 1,054	\$ 1,936	\$ (882)	\$ 1,030	\$ 24					
FUNDRAISING UNRESTRICTED	\$ 124,913	\$ 41,710	\$ 83,202	\$ 138,490	\$ (13,577)					-9.8%
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ -	\$ -	\$ -	\$ -					
RESTRICTED FUNDS	\$ -	\$ -	\$ -	\$ -	\$ -					
TOTAL FUNDRAISING	\$ 124,913	\$ 41,710	\$ 83,202	\$ 138,490	\$ (13,577)					-9.8% \$12k MCF Kessler Funds not budgeted
FUNDRAISING DIRECT COSTS (includes Capti Bdgt)	\$ 5,112	\$ 9,086	\$ (3,974)	\$ 81,040	\$ (75,929)					Timing delay on cap exp fit equip, vans
FUNDRAISING INCOME	\$ 119,801	\$ 32,624	\$ 87,177	\$ 57,450	\$ 62,351					Timing delay on cap items fit equip, vans
NET INCOME/(LOSS)	\$ 83,201	\$ (70,204)	\$ 153,405	\$ (20,715)	\$ 103,916					
TOTAL REVENUE	\$ 216,475	\$ 104,978	\$ 111,498	\$ 216,471	\$ 4					0.0%
TOTAL EXPENSES	\$ 133,274	\$ 175,182	\$ (41,908)	\$ 237,186	\$ (103,911)					-43.8%