

JULY

2018/2019 JULY YEAR TO DATE RESULTS

	JULY 2018 FYTD	ACTUALS		VARIANCE	BUDGET FYTD	VARIANCE
	2018/2019	Prior FY 17/18	From Prior FY		2018/2019	From Budget
PROGRAM REVENUE						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 17,378	\$ 15,516	\$ 1,862		\$ 12,339	\$ 5,039
SPORTS - Adult	\$ 3,955	\$ 3,950	\$ 5		\$ 250	\$ 3,705
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 41,544	\$ 16,206	\$ 25,338		\$ 35,075	\$ 6,469
ADULT - Seniors,Culture,Specialty	\$ 40	\$ -	\$ 40		\$ 40	\$ -
TOTAL PROGRAM REVENUE	\$ 62,916	\$ 35,672	\$ 27,244	76.4%	\$ 47,664	\$ 15,252
MEMBERSHIP REV (Fitness)	\$ 15,778	\$ 9,940	\$ 5,838		\$ 9,411	\$ 6,367
REGISTRATION FEES (Sports,Youth,Adult)	\$ 24,989	\$ 22,569	\$ 2,420		\$ 15,225	\$ 9,764
OTHER (PT,CF,Sponsorships,Donations,Merch Sales)	\$ 22,150	\$ 3,164	\$ 18,986		\$ 23,028	\$ (878)
PROGRAM DIRECT COSTS (Variable Costs)						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 6,736	\$ 9,630	\$ (2,895)		\$ 11,631	\$ (4,895)
SPORTS - Adult	\$ 5,719	\$ 2,433	\$ 3,287		\$ 3,779	\$ 1,941
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 16,374	\$ 13,864	\$ 2,509		\$ 24,605	\$ (8,231)
ADULT - Seniors,Culture,Specialty	\$ -	\$ -	\$ -		\$ 361	\$ (361)
TOTAL PROGRAM DIRECTS COSTS	\$ 28,829	\$ 25,927	\$ 2,901	11.2%	\$ 40,375	\$ (11,546)
PROGRAM INCOME/(LOSS)						
FITNESS - Island Fitness, Personal Trng, Crossfit	\$ 10,642	\$ 5,886	\$ 4,756		\$ 708	\$ 9,934
SPORTS - Adult	\$ (1,764)	\$ 1,517	\$ (3,282)		\$ (3,529)	\$ 1,764
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 25,170	\$ 2,342	\$ 22,828		\$ 10,470	\$ 14,700
ADULT - Seniors,Culture,Specialty	\$ 40	\$ -	\$ 40		\$ (321)	\$ 361
TOTAL PROGRAM INCOME/(LOSS)	\$ 34,088	\$ 9,745	\$ 24,343		\$ 7,329	\$ 26,759
GENERAL & ADMIN EXPENSES						
GENERAL/INDIRECT-Fully Allocated Support Costs	\$ 32,199	\$ 20,305	\$ 11,894		\$ 28,959	\$ 3,240
ADMIN - Allocated and Unallocated	\$ 9,505	\$ 11,139	\$ (1,634)		\$ 10,412	\$ (907)
ADMIN	\$ -	\$ -	\$ -		\$ -	\$ -
TOTAL G&A EXPENSES	\$ 41,704	\$ 31,444	\$ 10,260	32.6%	\$ 39,371	\$ 2,333
INCOME/(LOSS) FROM OPERATIONS	\$ (7,616)	\$ (21,699)	\$ 14,083	-64.9%	\$ (32,042)	\$ 24,426
FUNDRAISING REVENUE						
DONATIONS/SPONS/TICKETS	\$ 21,164	\$ 19,367	\$ 1,797		\$ 19,340	\$ 1,824
GRANTS	\$ 10	\$ -	\$ 10		\$ -	\$ 10
CONCESSION FUNDS (Capital Budget)	\$ -	\$ -	\$ -		\$ -	\$ -
GOVT (Island Cities)	\$ -	\$ -	\$ -		\$ -	\$ -
INTEREST EARNINGS	\$ -	\$ 10,989	\$ (10,989)		\$ -	\$ -
OTHER INCOME - Rental	\$ 984	\$ 1,301	\$ (318)		\$ 440	\$ 543
FUNDRAISING UNRESTRICTED	\$ 22,158	\$ 31,658	\$ (9,500)	-30.0%	\$ 19,780	\$ 2,378
TEMPORARILY RESTRICTED FUNDS	\$ -	\$ -	\$ -		\$ -	\$ -
RESTRICTED FUNDS	\$ -	\$ -	\$ -		\$ -	\$ -
TOTAL FUNDRAISING	\$ 22,158	\$ 31,658	\$ (9,500)	-30.0%	\$ 19,780	\$ 2,378
FUNDRAISING DIRECT COSTS (includes Captl Bdgt)	\$ 2,232	\$ 2,418	\$ (185)	-7.7%	\$ 43,570	\$ (41,338)
FUNDRAISING INCOME	\$ 19,926	\$ 29,240	\$ (9,314)	-31.9%	\$ (23,790)	\$ 43,716
NET INCOME/(LOSS)	\$ 12,310	\$ 7,541	\$ 4,769		\$ (55,832)	\$ 68,141
TOTAL REVENUE	\$ 85,075	\$ 67,330	\$ 17,744	26.4%	\$ 67,444	\$ 17,630
TOTAL EXPENSES	\$ 72,765	\$ 59,789	\$ 12,976	21.7%	\$ 123,316	\$ (50,551)