

ACTUALS CUMULATIVE FYTD 2017-2018

The Center

	Actual FYTD July	Actual FYTD Aug	Actual FYTD Sept	Actual FYTD Oct	Actual FYTD Nov	Actual FYTD Dec	Actual FYTD Jan	Actual FYTD Feb
	2017-2018 FYTD	2017-2018 FYTD	2017-2018 FYTD	2017-2018 FYTD	2017-2018 FYTD	2017-2018 FYTD	2017-2018 FYTD	2017-2018 FYTD
PROGRAM REVENUE								
FITNESS	\$ 10,270.40	\$ 15,633.73	\$ 20,504.11	\$ 34,558.66	\$ 46,878.74	\$ 59,119.88	\$ 93,693.55	\$ 114,617.29
SPORTS - Adult	\$ 6,650.45	\$ 13,548.11	\$ 24,049.30	\$ 32,893.08	\$ 39,616.87	\$ 46,886.12	\$ 72,321.14	\$ 87,591.88
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 18,751.45	\$ 34,085.46	\$ 41,663.15	\$ 61,317.93	\$ 86,812.67	\$ 99,350.42	\$ 119,185.99	\$ 137,171.23
SENIORS	\$ -	\$ -	\$ -	\$ 45.00	\$ 275.00	\$ 275.00	\$ 1,005.00	\$ 1,005.00
CULTURE	\$ -	\$ -	\$ 50.00	\$ 235.00	\$ 390.00	\$ 525.00	\$ 910.00	\$ 1,140.00
TOTAL PROGRAM REVENUE	\$ 35,672.30	\$ 63,267.30	\$ 86,266.56	\$ 129,049.67	\$ 173,973.28	\$ 206,156.42	\$ 287,115.68	\$ 341,525.40
MEMBERSHIP REV	\$ 9,939.80	\$ 15,542.05	\$ 21,827.81	\$ 42,774.92	\$ 62,686.08	\$ 78,574.08	\$ 133,091.97	\$ 167,219.94
REGISTRATION FEES	\$ 22,568.50	\$ 37,151.25	\$ 50,259.75	\$ 70,570.75	\$ 92,173.20	\$ 106,072.70	\$ 126,516.95	\$ 143,573.70
OTHER-Personal trng/sponsorships/donations/merch sales	\$ 3,164.00	\$ 10,574.00	\$ 14,179.00	\$ 15,704.00	\$ 19,114.00	\$ 21,509.64	\$ 27,506.76	\$ 30,731.76
		\$ 63,267.30	\$ 86,266.56	\$ 129,049.67	\$ 173,973.28	\$ 206,156.42	\$ 287,115.68	\$ 341,525.40
PROGRAM DIRECT COSTS (Variable Costs)								
FITNESS	\$ 9,630.26	\$ 22,254.47	\$ 31,472.13	\$ 39,502.44	\$ 48,944.08	\$ 58,420.60	\$ 82,395.91	\$ 100,184.69
SPORTS - Adult	\$ 2,432.63	\$ 9,549.08	\$ 13,632.34	\$ 19,117.75	\$ 24,873.79	\$ 30,562.03	\$ 36,904.01	\$ 41,353.71
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 13,864.25	\$ 33,987.92	\$ 43,039.07	\$ 53,331.04	\$ 63,905.77	\$ 73,709.70	\$ 89,536.33	\$ 101,885.71
SENIORS	\$ -	\$ 175.40	\$ 175.40	\$ 175.40	\$ 888.58	\$ 888.58	\$ 1,816.58	\$ 1,816.58
CULTURE	\$ -	\$ 15.27	\$ 15.27	\$ 45.27	\$ 108.27	\$ 108.27	\$ 445.77	\$ 848.75
TOTAL PROGRAM DIRECTS COSTS	\$ 25,927.14	\$ 65,982.14	\$ 88,334.21	\$ 112,171.90	\$ 138,720.49	\$ 163,689.18	\$ 211,098.60	\$ 246,089.44
PROGRAM INCOME/(LOSS)								
FITNESS	\$ 640.14	\$ (6,620.74)	\$ (10,968.02)	\$ (4,943.78)	\$ (2,065.34)	\$ 699.28	\$ 11,297.64	\$ 14,432.60
SPORTS - Adult	\$ 4,217.82	\$ 3,999.03	\$ 10,416.96	\$ 13,775.33	\$ 14,743.08	\$ 16,324.09	\$ 35,417.13	\$ 46,238.17
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 4,887.20	\$ 97.54	\$ (1,375.93)	\$ 7,986.89	\$ 22,906.90	\$ 25,640.72	\$ 29,649.66	\$ 35,285.52
SENIORS	\$ -	\$ (175.40)	\$ (175.40)	\$ (130.40)	\$ (613.58)	\$ (613.58)	\$ (811.58)	\$ (811.58)
CULTURE	\$ -	\$ (15.27)	\$ 34.73	\$ 189.73	\$ 281.73	\$ 416.73	\$ 464.23	\$ 291.25
TOTAL PROGRAM INCOME/(LOSS)	\$ 9,745.16	\$ (2,714.85)	\$ (2,067.66)	\$ 16,877.77	\$ 35,252.79	\$ 42,467.24	\$ 76,017.08	\$ 95,435.96
GENERAL & ADMIN EXPENSES (Fixed costs)								
GENERAL/INDIRECT-Fully Allocated Support Costs	\$ 20,304.91	\$ 74,720.76	\$ 106,416.72	\$ 144,059.43	\$ 180,525.36	\$ 214,197.65	\$ 265,238.47	\$ 298,491.54
ADMIN - Allocated Support Costs	\$ 11,139.45	\$ 25,392.90	\$ 30,740.48	\$ 38,262.10	\$ 46,266.35	\$ 60,809.03	\$ 71,182.88	\$ 86,256.71
ADMIN - Unallocated	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL G&A EXPENSES	\$ 31,444.36	\$ 100,113.66	\$ 137,157.20	\$ 182,321.53	\$ 226,791.71	\$ 275,006.68	\$ 336,421.35	\$ 384,748.25
INCOME/(LOSS) FROM OPERATIONS	\$ (21,699.21)	\$ (102,828.51)	\$ (139,224.86)	\$ (165,443.77)	\$ (191,538.93)	\$ (232,539.45)	\$ (260,404.28)	\$ (289,312.30)
FUNDRAISING REVENUE								
DONATIONS/SPONS/TICKETS	\$ 19,367.36	\$ 28,785.43	\$ 36,994.98	\$ 56,728.14	\$ 80,421.16	\$ 260,468.64	\$ 298,937.66	\$ 345,916.34
GRANTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 12,500.00	\$ 12,500.00
GOVT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ 10,989.00	\$ 10,989.00	\$ 10,989.00	\$ 10,989.00	\$ 10,989.00	\$ 10,989.00	\$ 10,989.00	\$ 10,989.00
OTHER INCOME - Rental	\$ 1,301.44	\$ 1,936.02	\$ 2,107.35	\$ 2,875.49	\$ 3,362.12	\$ 3,951.01	\$ 4,693.65	\$ 5,886.73
TOTAL FUNDRAISING REVENUE	\$ 31,657.80	\$ 41,710.45	\$ 50,091.33	\$ 70,592.63	\$ 94,772.28	\$ 280,408.65	\$ 327,120.31	\$ 375,292.07
DIRECT COSTS OF FUNDRAISING	\$ 2,417.66	\$ 9,086.31	\$ 11,945.62	\$ 16,619.80	\$ 30,044.73	\$ 41,845.86	\$ 60,604.25	\$ 77,023.44
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FUNDRAISING INCOME	\$ 29,240.14	\$ 32,624.14	\$ 38,145.71	\$ 53,972.83	\$ 64,727.55	\$ 238,562.79	\$ 266,516.06	\$ 298,268.63
NET INCOME/(LOSS)	\$ 7,540.94	\$ (70,204.37)	\$ (101,079.15)	\$ (111,470.94)	\$ (126,811.38)	\$ 6,023.35	\$ 6,111.79	\$ 8,956.34