

ACTUALS FY 2017-2018 BY MONTH

The Center

	Actuals July 2017	Actuals Aug 2017	Actuals Sept 2017	Actuals Oct 2017	Actuals Nov 2017	Actuals DEC 2017	Actuals Jan 2018
PROGRAM REVENUE							
FITNESS	\$ 10,270.40	\$ 5,363.33	\$ 4,870.38	\$ 14,054.55	\$ 12,320.08	\$ 12,241.14	\$ 34,573.67
SPORTS - Adult	\$ 6,650.45	\$ 6,897.66	\$ 10,501.19	\$ 8,843.78	\$ 6,723.79	\$ 7,269.25	\$ 25,435.02
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 18,751.45	\$ 15,334.01	\$ 7,577.69	\$ 19,654.78	\$ 25,494.74	\$ 12,537.75	\$ 19,835.57
SENIORS	\$ -	\$ -	\$ -	\$ 45.00	\$ 230.00	\$ -	\$ 730.00
CULTURE	\$ -	\$ -	\$ 50.00	\$ 185.00	\$ 155.00	\$ 135.00	\$ 385.00
TOTAL PROGRAM REVENUE	\$ 35,672.30	\$ 27,595.00	\$ 22,999.26	\$ 42,783.11	\$ 44,923.61	\$ 32,183.14	\$ 80,959.26
MEMBERSHIP REV	\$ 9,939.80	\$ 5,602.25	\$ 6,285.76	\$ 20,947.11	\$ 19,911.16	\$ 15,888.00	\$ 54,517.89
REGISTRATION FEES	\$ 22,568.50	\$ 14,582.75	\$ 13,108.50	\$ 20,311.00	\$ 21,602.45	\$ 13,899.50	\$ 20,444.25
OTHER-Personal trng/sponsorships/donations/merch sales	\$ 3,164.00	\$ 7,410.00	\$ 3,605.00	\$ 1,525.00	\$ 3,410.00	\$ 2,395.64	\$ 5,997.12
	\$ 35,672.30	\$ 27,595.00	\$ 22,999.26	\$ 42,783.11	\$ 44,923.61	\$ 32,183.14	\$ 80,959.26
PROGRAM DIRECT COSTS (Variable Costs)							
FITNESS	\$ 9,630.26	\$ 12,624.21	\$ 9,217.66	\$ 8,030.31	\$ 9,441.64	\$ 9,476.52	\$ 23,975.31
SPORTS - Adult	\$ 2,432.63	\$ 7,116.45	\$ 4,083.26	\$ 5,485.41	\$ 5,756.04	\$ 5,688.24	\$ 6,341.98
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 13,864.25	\$ 20,123.67	\$ 9,051.15	\$ 10,291.97	\$ 10,574.73	\$ 9,803.93	\$ 15,826.63
SENIORS	\$ -	\$ 175.40	\$ -	\$ -	\$ 713.18	\$ -	\$ 928.00
CULTURE	\$ -	\$ 15.27	\$ -	\$ 30.00	\$ 63.00	\$ -	\$ 337.50
TOTAL PROGRAM DIRECTS COSTS	\$ 25,927.14	\$ 40,055.00	\$ 22,352.07	\$ 23,837.69	\$ 26,548.59	\$ 24,968.69	\$ 47,409.42
PROGRAM INCOME/(LOSS)							
FITNESS	\$ 640.14	\$ (7,260.88)	\$ (4,347.28)	\$ 6,024.24	\$ 2,878.44	\$ 2,764.62	\$ 10,598.36
SPORTS - Adult	\$ 4,217.82	\$ (218.79)	\$ 6,417.93	\$ 3,358.37	\$ 967.75	\$ 1,581.01	\$ 19,093.04
YOUTH - Sports,BTC,Camps,Specialty Prog	\$ 4,887.20	\$ (4,789.66)	\$ (1,473.46)	\$ 9,362.81	\$ 14,920.01	\$ 2,733.82	\$ 4,008.94
SENIORS	\$ -	\$ (175.40)	\$ -	\$ 45.00	\$ (483.18)	\$ -	\$ (198.00)
CULTURE	\$ -	\$ (15.27)	\$ 50.00	\$ 155.00	\$ 92.00	\$ 135.00	\$ 47.50
TOTAL PROGRAM INCOME/(LOSS)	\$ 9,745.16	\$ (12,460.00)	\$ 647.19	\$ 18,945.42	\$ 18,375.02	\$ 7,214.45	\$ 33,549.84
GENERAL & ADMIN EXPENSES (Fixed costs)							
GENERAL/INDIRECT-Fully Allocated Support Costs	\$ 20,304.91	\$ 54,415.85	\$ 31,695.96	\$ 37,642.71	\$ 36,465.93	\$ 33,672.29	\$ 51,040.82
ADMIN - Allocated Support Costs	\$ 11,139.45	\$ 14,253.45	\$ 5,347.58	\$ 7,521.62	\$ 8,004.25	\$ 14,542.68	\$ 10,373.85
ADMIN - Unallocated	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL G&A EXPENSES	\$ 31,444.36	\$ 68,669.30	\$ 37,043.54	\$ 45,164.33	\$ 44,470.18	\$ 48,214.97	\$ 61,414.67
INCOME/(LOSS) FROM OPERATIONS	\$ (21,699.21)	\$ (81,129.30)	\$ (36,396.35)	\$ (26,218.91)	\$ (26,095.16)	\$ (41,000.52)	\$ (27,864.83)
FUNDRAISING REVENUE							
DONATIONS/SPONS/TICKETS	\$ 19,367.36	\$ 9,418.07	\$ 8,209.55	\$ 19,733.16	\$ 23,693.02	\$ 180,047.48	\$ 38,469.02
GRANTS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 7,500.00
GOVT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
INTEREST EARNINGS	\$ 10,989.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OTHER INCOME - Rental	\$ 1,301.44	\$ 634.58	\$ 171.33	\$ 768.14	\$ 486.63	\$ 588.89	\$ 742.64
TOTAL FUNDRAISING REVENUE	\$ 31,657.80	\$ 10,052.65	\$ 8,380.88	\$ 20,501.30	\$ 24,179.65	\$ 185,636.37	\$ 46,711.66
DIRECT COSTS OF FUNDRAISING	\$ 2,417.66	\$ 6,668.65	\$ 2,859.31	\$ 4,674.18	\$ 13,424.93	\$ 11,801.13	\$ 18,758.39
FUNDRAISING INCOME	\$ 29,240.14	\$ 3,384.00	\$ 5,521.57	\$ 15,827.12	\$ 10,754.72	\$ 173,835.24	\$ 27,953.27
NET INCOME/(LOSS) MONTHLY	\$ 7,540.94	\$ (77,745.30)	\$ (30,874.78)	\$ (10,391.79)	\$ (15,340.44)	\$ 132,834.72	\$ 88.44
NET INCOME/(LOSS) CUMULATIVE	\$ 7,540.94	\$ (70,204.37)	\$ (101,079.15)	\$ (111,470.94)	\$ (126,811.38)	\$ 6,023.35	\$ 6,111.79